

Fin Accelerate



EMPOWERED BY
Jones Day

2023

WELCOME PACK

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WELCOME TO FINACCELERATE

A warm welcome to FinAccelerate 2023!

We are delighted to have with us such an excellent cohort of innovative FinTech companies at different stages of development with such great potential. Please peruse this

Welcome Pack to familiarize yourself with:

- (i) the program agenda;
- (ii) the 2023 FinAccelerate cohort companies;
- (iii) the Jones Day legal team supporting the cohort across multiple practice areas; and
- (iv) the team of world leading influencers involved with the program, some of whom will be speaking at Demo Day on the 12th of October and Interconnection Day on the 13th of October.

We hope you enjoy the program and become an integral part of the FinAccelerate ecosystem.

Sincerely,

Jones Day FinAccelerate Team

ABOUT FINACCELERATE

FinAccelerate is an intense accelerator program empowered by one of the world's leading and largest law firms, Jones Day. The program covers the fundamental areas of law relevant to innovative fintech companies and enables selected fintech businesses to access leading investors, corporations, financial institutions, and potential JV partners to accelerate their business.

Program Structure

The program is run over four key days and followed up with continuous engagement with a strong ecosystem of world-leading advisors, investors, and partners to the program.

Day 1: Tuesday, October 10, 2023

Know-How Sessions

Structured one-hour know-how sessions for the fintech cohort companies, covering these key areas: capital markets, regulatory law, IP, corporate structure and funding, data and privacy, employment, tech agreements, and risk management.

Location: Jones Day's San Francisco Office
555 California Street, 26th Floor
San Francisco, CA 94104

Day 2: Wednesday, October 11, 2023

Q&A Sessions

A limited number of dedicated time slots for small group Q&A sessions that the fintech cohort can book with relevant lawyers presenting on topics from Day 1. General access with refreshment breaks provided.

Location: Jones Day's San Francisco Office
555 California Street, 26th Floor
San Francisco, CA 94104

Day 3: Thursday, October 12, 2023

Demo Day: Present Your Company

The third day will be a demo day during which the fintech cohorts are given an opportunity to present their companies to an audience of invited institutions, VCs, and investors. Thought leaders are also invited to speak.

Location: Jones Day's Silicon Valley Office
1755 Embarcadero Road
Palo Alto, CA 94303

Day 4: Friday, October 13, 2023

Interconnection Day: Meetings

The final day of the program allows for program participants to meet up in a relaxed atmosphere hosted at Jones Day's office with some bespoke sessions planned.

Location: Jones Day's Silicon Valley Office
1755 Embarcadero Road
Palo Alto, CA 94303

PROGRAM SCHEDULE

Day 1 Program – Tuesday, October 10, 2023

Jones Day's San Francisco Office: 555 California St., 26th floor, San Francisco, CA 94104

9:00 am	Registration: Coffee and Breakfast	
9:50 am	Short Welcome	
10:00 – 11:00 am	Panel 1: Company Investment	Tim Curry, Taylor Stevens, Cameron Reese, Lewis Grimm, and Nick Hoffman
11:00 am – 12:30 pm	Panel 2: FinTech Product Development & Regulation	Abradat Kamalpour, Mark Rasmussen, Laura Pruitt, Schuyler Schouten and Nathan Brownback
12:30 – 1:00 pm	Lunch & Networking	
1:00 – 2:10 pm	Panel 3: Intellectual Property and Tech Transactions	Joe Melnik, Jennifer Bennett, Carl Kukkonen and Ka-on Li
2:10 – 2:50 pm	Panel 4: Data & Cyber	Jerry Ling and Kerianne Tobitsch
2:50 – 3:10 pm	Coffee Break	
3:10 – 3:45 pm	Panel 5: Employment & Benefits	Kelsey Israel-Trummel and Christine Hwang
3:45 – 4:30 pm	Panel 6: Taxation	Teresa Maloney and Amie Colwell Breslow
4:30 – 5:30 pm	Panel 7: Risk Management, Litigation and Insurance	John C. Tang, Lin Kahn and Richard DeNatale
5:30 – 6:30 pm	Drinks & Networking	

PROGRAM SCHEDULE

Day 2 Program – Wednesday, October 11, 2023

Jones Day's San Francisco Office: 555 California St., 26th floor, San Francisco, CA 94104

9:00 – 9:30 am	Registration: Coffee and Breakfast	
9:30 – 10:30 am	Presentation to Investors Training	David Hornik, Founding Parter, Lobby Capital
10:30 am	Onwards: Cohort can book dedicated FAQ sessions with senior lawyers from the following practice areas:	
	<ul style="list-style-type: none">• Company and Investment• FinTech Product• Financial Regulation• Technology Transactions• Intellectual Property	<ul style="list-style-type: none">• Data and Cybersecurity• Employment and Benefits• Taxation• Risk Management, Litigation & Insurance

Light lunch will be available on Day two.

* Advance notice by cohort members as to what team they would like to meet is much appreciated. Please email preferences.

PROGRAM SCHEDULE

Day 3 Program: Demo Day – Thursday, October 12, 2023

Jones Day's Silicon Valley Office: 1755 Embarcadero Road, Palo Alto, CA 94303

8:15 – 9:00 am	Registration: Coffee and Breakfast
9:00 – 9:10 am	Opening Welcome Remarks: Jones Day
9:10 – 9:30 am	Fireside Chat: Chris Larsen, Founder and Executive Chairman, Ripple
9:30 – 10:30 am	Panel 1: VC & Investor Perspective <ul style="list-style-type: none">• Stephen MacKenzie – Managing Director, Koch Disruptive Technologies – <i>Moderator</i>• David Hornik – Founding Partner, Lobby Capital• Jessi Brooks – General Counsel, Ribbit Capital• Emmanuel Vallod – CIO, Stake Capital• Jason Best – Managing Partner, Vectr FinTech Partners• Maximillian Jungreis – Head of Crypto and Digital Assets, Plug and Play Tech Center• Sam Bodick – Co-founder, Veil Capital
10:30 – 10:45 am	Coffee Break
10:45 – 11:45 am	Panel 2: Institutions & Innovation <ul style="list-style-type: none">• Alka Gupta – Venture Partner, 8vdX, Board Member of National Bank Holdings – <i>Moderator</i>• David Ness – VP Innovation R&D, US Bank• Sandip Wadje – Managing Director - Global Head of Emerging Technology Risks, BNP Paribas• Elliot Han – Partner, Head of Digital Assets, PG P Capital Advisors,• Kapil Chhibber – Managing Director, Technology Partnership Development, Bank of America• Anthony Bassili – Head of Asset Allocators, Coinbase Institutional Americas• Elliot Chun – Managing Director, Architect Partner
11:45 – 12:35 pm	Cohort Presentations 1*
12:35 – 1:15 pm	Lunch

continued on next page

PROGRAM SCHEDULE

Day 3 Program: Demo Day – Thursday, October 12, 2023 *cont.*

Jones Day's Silicon Valley Office: 1755 Embarcadero Road, Palo Alto, CA 94303

1:15 – 2:00 pm	Panel 3: Specialized Knowledge <ul style="list-style-type: none">• Abradat Kamalpour – Partner, Jones Day – <i>Moderator</i>• Rajeev Bamra – Head of DeFi and Digital Assets, Moody's• Mark Edwards – Co-founder, TNG Capital Partners• David Carter – Web3, Digital Assets, Financial Services, SADA• Jeff Schenk – Partner, Jones Day• Adam Sand – Associate General Counsel, Blockdaemon
2:00 – 3:20 pm	Cohort Presentations 2*
3:20 – 3:40 pm	Coffee Break
3:40 – 5:00 pm	Cohort Presentations 3*
5:00 – 5:45 pm	Panel 4: Scaling Up FinTech Companies <ul style="list-style-type: none">• Michael Barrell – Chairman & CEO, Juliet Media – <i>Moderator</i>• Manoj Karnani – Managing Director, Accenture• Matt Huang – Venture Partner, Draper Dragon• Preston Fischer – Managing Director, FTI Consulting• Stephen Moskowitz – Founder & CEO, Pyxis Search• Angelo Chan – Upcoming Partner, Stake Capital
5:45 pm	Reception

PROGRAM SCHEDULE

Day 4 Program: Interconnection Day – Friday, October 13, 2023

Jones Day's Silicon Valley Office: 1755 Embarcadero Road, Palo Alto, CA 94303

9:00 – 9:30 am	Coffee and Breakfast
9:30 – 10:30 am	Free Meeting Time
10:30 – 11:00 am	FTI Consulting Presentation
11:00 – 12:00 pm	Google and SADA Presentation
12:00 – 1:00 pm	Light Lunch
1:00 – 1:30 pm	Plug and Play Presentation
1:30 – 2:00 pm	Nomyx Presentation
2:00 – 4:00 pm	Free Meeting Time

*Please note that meeting rooms will be available during the scheduled presentations for meetings.

FINACCELERATE APP

Download The App

The FinAccelerate App provides useful information about the program, updates, biographies, and key program publications. The App is downloadable in Apple Store and Google Play.



21finance

21.finance

21.finance is an award-winning EU fintech developing digital asset market infrastructure for asset managers and financial institutions. Our Frankfurt-based entity 21X is in the process of obtaining the 1st ESMA license to operate a DLT Trading & Settlement System. This regulated market infrastructure will enable atomic trading and settlement of crypto and securities on a public permissionless blockchain, thereby revolutionizing capital markets based on the new, groundbreaking EU DLT regulation.



Arsnl Art

Arsnl Art (“Arsnl”) was founded in 2022 with the aim of empowering artists through use of emerging technologies, with a focus on the protection and promotion of intellectual property, licensing, and the production of digital art.

Rooted in legacy, born from technology, Arsnl Art is the exclusive digital platform for Artists Rights Society (ARS). Founded in 1987, ARS is the preeminent copyright, licensing, and monitoring organization for visual artists in the United States. Today, ARS represents over 120,000 artists from around the globe (amongst them Pablo Picasso, Andy Warhol, Rene Magritte, Henri Matisse, Jenny Holzer, George Condo, Marina Abramovich, etc.) and issues over 100,000 licenses annually. Creators, museums and commercial clients have relied on ARS to license works for over three decades and have voiced both need and enthusiasm for a product that facilitates digital licensing in an automated capacity.

As the official digital platform for ARS, Arsnl is able to expand upon ARS’ 35 years of knowledge and experience and apply it to the new digital paradigm. Arsnl is structured as a separate organization from Artists Right Society (“ARS”)— this structure allows us to embrace the flexibility of a startup whilst capitalizing on the 35 years of goodwill established by ARS. In short, access to 120,000 ARS members plus 35 years of licensing expertise provides significant defensibility for the project.

Supporting Information: Currently, the only way an artist can monetize their work after primary sale is through the licensing of their intellectual property. This can be an extremely time consuming and opaque process, one that ARS has facilitated for the past 35 years. Furthermore, in the rapidly expanding digital/web3 space and AI space, there is a total lack of standards for licensing, which creates significant confusion over the transfer of rights that accompany blockchain based assets as well as derivatives created through use of AI. Commercial clients are in need of a protocol for obtaining legitimate licenses while creators are seeking a solution to safeguard their intellectual property. In short, protocols and transparency in digital licensing are needed to enable further growth of the space and allow for the entry of commercial brands and cultural institutions.

Licensed by Arsnl will create a protocol through which IP holders can register their ownership and issue licenses on-chain to interested parties (commercial brands, cultural institutions, other artists, etc.). This new licensing protocol will make the licensing process transparent, automated, and seamless.

Arsnl Studio will facilitate entry into the web3 space for artists and commercial clients. Given their pre-existing relationship with ARS, artists trust Arsnl Studio to facilitate the creation of museum-grade NFTs, and bring them to market.

Over the last 12 months, Arsnl has produced and sold-out projects by the legendary Frank Stella, Siebren Versteeg, Anna Lucia, The Quilters of Gee’s Bend and Ash Thorp and has grossed over \$2 million in revenue. Upcoming projects for Fall of 2023 include shows by David Salle and Deb Kass.



Avestor

The private markets in the United States provide a vast opportunity for companies to raise capital. Yet, to raise capital in the private markets is complicated, time consuming and costly. Companies must understand the complex legal and regulatory requirements around private offerings. They must verify investors, perform background checks, ensure legal documents are properly signed and manage the capital raised for their projects through strict accounting, tax and legal requirements. All of this can be overwhelming for small companies seeking to raise capital.

Avestor's objective is to simplify, accelerate and lower the cost at which capital is raised. We offer an end-to-end solution that combines our online platform, an innovative product called a customizable fund, our services and a community.

Avestor built and refined our customizable fund platform by starting and managing our own private pooled fund for the first three years. We raised millions of dollars from investors and deployed it across hundreds of investments. We ran thousands of financial transactions on our platform and solidified our software before taking on our first customer.

In the past 18 months, we have launched customizable funds for over 50 customers and are growing rapidly. We have a clear, scalable business model with all paying customers. We believe we have a significant competitive advantage over traditional pooled funds and the software platforms that support them.

The size of the market we are targeting is large. Over \$4.3 trillion dollars is raised annually in Regulation D offerings. Pooled funds account for 85% of these offerings (~23,000 separate offerings). This provides us a significant growth opportunity.

Finally, we have a strong team with three co-founders that have over 60 years of combined experience building and selling products in the tech industry.

2023 FINACCELERATE COHORT



CogniCor

CogniCor accelerates productivity and growth for wealth management firms, insurance businesses and other financial services companies across the country. Central to the firm's offerings is its AI based Digital Assistant platform, purpose built for wealth managers, that uses AI-powered business automation to help wealth management and financial services firms drive client engagement and business efficiency. Launched by Dr. Sindhu Joseph from her Ph.D in AI and driven by a team with decades of experience in AI and Financial Services, CogniCor was named the winner of wealthmanagement.com 2023 outstanding AI platform award.



CryptoLock

CryptoLock

What do you do when you are the victim of a rugpull, hack or scam and all your crypto gets stolen?

99% of respondents have no idea what to do next.

Introduce CryptoLock, where we've developed an AI platform to educate crypto businesses and retail users in digital asset security, compliance and recovery. Our AI will guide users on how to monitor and protect their crypto and in the event of hack, scam or rug pull, we help curate and manage alongside industry leading partners the recovery process to help victims analyze, strategize and execute on the recovery business and helping victims. Crypto recovery is a multi-disciplinary process which involves cyber forensics, blockchain tracing, blacklist, ransomware negotiation, legal, coordination with law enforcement, intelligence amongst other disciplines to embark on the recovery journey. Our AI not only will educate users on this process, how to avoid being scammed but also leverage CryptoLock's own product amongst other security partners to ensure users learn best practices to protect their crypto.

In our short history, we are helping victims manage close to \$30M in crypto recovery with over \$200K in referral revenue, and recently released the beta of our AI.

2023 FINACCELERATE COHORT



Inveniam

Trusted data is central to digital asset evolution. There is an undeniable movement to digitize assets across markets, with participants demanding technology innovation.

We help asset owners and managers prepare private market assets for this digital evolution through products and solutions that deliver a seamless workflow for data-rich, low-frequency trading private market assets.

Our data and workflow tools preserve the private market asset integrity by establishing the provenance of underlying data. Trusted data creates efficiencies and expands market participation while reducing discounts on assets created by opaque or imperfect data. We intend to work with ecosystem participants rather than disrupt well-established value-contributing players.

Using Inveniam as a Cross-Enterprise Service Bus (C-ESB)

During their lifecycle, private assets are subject to business processes that straddle organizational boundaries. Examples of organizational entities that may need to handle the same asset include general partners, limited partners, fund administrators, independent third-party valuation providers, lawyers, auditors, and surveyors (e.g., for real-estate assets) to name a few. Cross-organizational business processes typically rely on ad hoc bilateral exchanges of data between different parties.

These organizations suffer from multiple drawbacks. Information is replicated through the data exchanges, giving rise to potential inconsistencies. Once data is replicated, the original data owner loses control of the information and its further dissemination. Each party needs to implement multiple data schemas, protocols, and APIs not only for the different categories of counterparties but also for different members of the same counterparty category; for example, an asset manager may have to interface with multiple valuation providers. Data often needs to be translated from an input format to a different output format. The N2 mesh of interconnections, interfaces, and data transformations creates a tight coupling between systems and makes it difficult for parties to evolve or replace their legacy systems since such evolution or replacement would break the data exchanges with other parties and would, therefore, disrupt the associated business processes. The process flow is implemented in an ad hoc manual way. Data security is difficult to ensure. In addition, this environment gives rise to new security concerns like data authenticity. For example, fund administrators often need to confirm capital call instructions with callbacks. Tracing the origin of data can also be difficult.

The challenges mentioned above are similar to the challenges faced by single organizations when they tried to implement business processes that spanned multiple functional departments where each department had its own siloed IT infrastructure. Enterprise resource planning (ERP) systems solved many of these challenges within a single organization and enabled cross-departmental business processes. Many organizations used an enterprise service bus (ESB) architecture to implement ERP functionality. The similarity between the challenges of cross-departmental processes and those of cross-organizational processes provides a hint about how to address the latter.

IoMarkets®

IoMarkets

“In the dynamic world of private markets, where innovation and opportunity converge, a transformation is unfolding. **The co-evolution of artificial intelligence (AI), blockchain, and data analytics is reshaping the landscape of alternative investments, and ushering in a new era of value creation for accredited and institutional investors alike.**”

Broudy, Alex (Jun 26, 2023).

AI, Blockchain, and Data Analytics in Private Market - A Story of Convergence. (DataDrivenInvestor).

IoMarkets will utilise all those technologies. It will also take this innovation further by pioneering a holistic business model within the realm of regulated private markets.

Think of IoMarkets digital asset platform (www.iomarkets.io) as the first step towards building a Web3 crossover between Goldman Sachs and NASDAQ. Namely, IoMarkets Organisation (www.iomarkets.org) will be anchored by an AI-powered business intelligence platform and a regulated digital asset exchange with primary issuance and secondary market trading capabilities, tokenisation engine, embedded payments, corporate finance advisory, investor relations and asset management arms. IoMarkets also plans to issue its own digital currency backed by investments in the best platform deals and launch private markets focused online news and internet TV outlets similar to Bloomberg. Please see Exhibit 1 for further details.

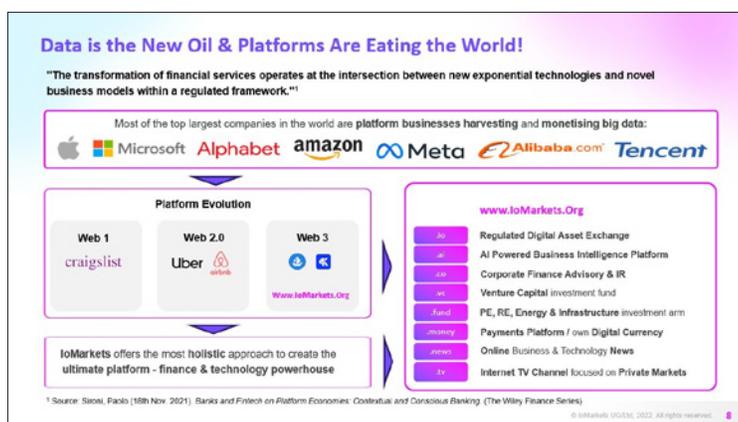


Exhibit 1: Data is the New Oil & Platforms Are Eating the World!

This comprehensive approach is the result of over three years of in-house research and analysis, revealing that the costs of launching complementary business units are relatively low, while the potential synergies are limitless. Such approach provides an unprecedented opportunity to harness real-time big data in private markets, with AI leading the charge in monetizing this invaluable resource. By leveraging the same top-tier software solutions and infrastructure currently utilized by leading global financial institutions, IoMarkets ensures that its users have access to the very best tools available.

To achieve this vision, IoMarkets will develop AI and machine learning features, followed by proof of concepts and pilot programs with strategic partners/investors. This will mark the initial steps toward creating the ultimate investment platform, akin to what Amazon represents in the world of e-commerce.

With the necessary funding, regulatory approvals, and development efforts, IoMarkets anticipates launching in select jurisdictions with an MVP, supported by its existing portfolio of proprietary, unique, and disruptive dealflow, valued at over \$40 billion. To expedite the commercialization of its services, IoMarkets will further advance its work in the areas of big data, machine learning and AI.



Lenme

Lenme is a subscription-based lending platform that connects borrowers directly with lenders in the short-term loan market. Additionally, Lenme offers a unique crypto-backed loan product, providing users with an alternative and innovative way to access financing while using their cryptocurrency holdings as collateral.

In the past year, the entire nation has gained firsthand experience of the reality faced by millions of hard-working Americans who resort to taking out short-term loans, averaging about 10 times per year, just to make ends meet. While the financial industry has slowly adapted to this new digital and financial landscape, Lenme stands out as a pioneering solution. Only with Lenme can Techstars lead the way in addressing this issue.

Lenme has spent nearly two years working closely with this demographic to offer a cutting-edge solution that not only streamlines the process but also levels the playing field, ensuring everyone has access to the same tools and data that major financial institutions use for lending and borrowing.

Lenme operates as a subscription-based lending platform that enables subscribers to request loans from both peer lenders and enterprise lenders seeking to acquire and serve borrowers. Our platform conducts a comprehensive analysis, considering more than 2,500 data points from each borrower, including credit bureau data, aggregated bank data, and behavioral data. We oversee the entire borrowing and lending process and continuously refine our machine learning algorithm, LenmePredict, which provides lenders with predictions on borrower defaults and payback rates.

Borrowers can access these services for a nominal monthly fee of just \$1.99. On the other hand, lender subscription packages start at \$249.99, based on the volume of lending, which is a fraction of their typical operating costs. Lenders actively take advantage of our pay-for-data products to gain valuable insights into potential borrowers.

As we continue to expand and grow, Lenme is poised to become the go-to platform for seamless borrowing and intelligent allocation of capital in the short-term loan segment.

MPCVault

MPCVault

MPCVault is a digital asset wallet specially designed for team use, incorporating multiple features such as multi-chain, multi-asset, and multi-signature capabilities as well as payroll and accounting functions. It simplifies access to digital assets and decentralized finance (defi), providing a hierarchical management system for team members.

With a portfolio exceeding \$500 million in managed assets, MPCVault has successfully gained the trust of hundreds of Web3 teams worldwide for their on-chain asset management needs. Its wide adoption spans across leading exchanges, cryptocurrency venture capital firms, Web3 corporations, hedge funds, and trading desks.

2023 FINACCELERATE COHORT



PowerPatent

PowerPatent (www.powerpatent.com) provides a multifaceted fintech platform that combines advanced technology, financial services, and innovative AI-powered solutions to transform the way intellectual property (IP) is created, managed and monetized. According to IBIS, the market size, measured by revenue, of the Intellectual Property Licensing industry was \$65.8bn in 2022.

PowerPatent's key components, including the AI IP generation solution, include:

AI IP Generation Solution: A distinctive feature of PowerPatent's fintech solution is its AI-powered IP generation capability. This tool employs artificial intelligence to assist patent lawyers, inventors and innovators in creating high-quality patent applications and IP documents that are tied to the blockchain for licensing purposes. PowerPatent also provides USPTO Private PAIR integration to enhance the efficiency of the patent prosecution process, ensuring that IP assets are well-prepared and legally sound with a cradle-to-grave solution for creating and monetizing IP.

IP Portfolio Management: PowerPatent's platform offers robust tools and features for users to efficiently manage their IP portfolios, which may include patents, trademarks, and other IP assets. Users can track, analyze, and strategize the handling of their intellectual property holdings.

Patent Valuation: The platform provides powerful valuation tools that leverage AI and data analytics to assess the value of patents accurately. This valuation capability aids in making informed decisions regarding IP asset monetization, licensing, or sales.

IP Marketplace: PowerPatent's platform includes an IP marketplace, where users can list their patents for sale or licensing opportunities using the blockchain. This fintech marketplace fosters connections between IP holders and potential buyers or licensees, streamlining IP transactions.

IP Monetization: Users can explore various avenues for IP monetization, facilitated through the platform. This includes licensing agreements, sales, partnerships, and other strategies to maximize the financial potential of intellectual property assets using fintech.

IP Analytics: The platform harnesses the power of AI-driven fintech analytics to monitor IP trends, competitive activities, and market opportunities. This data-driven approach enables users to make well-informed decisions concerning their IP assets.

Secure Transactions: The platform prioritizes security and transparency in all financial transactions related to intellectual property. Utilizing blockchain technology or other secure mechanisms, it safeguards the integrity of financial dealings.

Reporting and Compliance: Users can easily generate reports and maintain compliance with IP regulations and requirements, enhancing organization and reducing the risk of legal complications.

User-Friendly Interface: PowerPatent's fintech solution is designed with a user-friendly interface, ensuring accessibility for inventors, businesses, and IP professionals alike. It simplifies navigation and utilization of its diverse features.

Cost Efficiency: By automating and streamlining various IP management tasks, the platform aims to reduce costs associated with the entire IP lifecycle, from initial filing to successful monetization.

In summary, PowerPatent's fintech solution encompasses a comprehensive suite of tools, financial services, and innovative AI IP generation capabilities. This integrated platform empowers users to efficiently create, manage, evaluate, and monetize their intellectual property assets while leveraging AI technology to enhance the quality and efficiency of patent drafting and documentation. It serves as a valuable resource for IP professionals, inventors, and businesses seeking to maximize the value of their intellectual property.

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Qure.Finance

Qure.Finance is the world's first web3 ecosystem for financial influencers.

We empower influencers to monetize with personal tokens, automated trade following, and premium content. Followers can verify influencers returns and automatically copy successful strategies.

Product is live.

We got registered by SEC and integrated U.S. registered broker-dealer for U.S.

clients.

We are integrating OKX, Binance, Zerion, Coinbase etc.

2023 FINACCELERATE COHORT



Rain

Who We Are:

Rain is the premier financial solution for crypto-native teams. In today's world, converting on-chain assets can be costly and tedious. With Rain, enjoy seamless and secure spend management directly from your decentralized wallet – without the need for an exchange or bank account. We're proudly backed by top investors including Lightspeed, Norwest, Khosla, Coinbase Ventures, and more.

The Problem We Tackle:

The influx of funds into web3 has been staggering since 2018, with billions pouring in. Shockingly, only 10% of these teams have easy access to off-ramps. Currently, teams move their digital tokens to centralized exchanges, facing myriad costs: spreads, transfer fees, selling/conversion fees, gas fees, and more. Then comes the challenge of transferring your crypto to a bank account (if you can find one), all to pay ordinary business expenses.

Our Solution:

Rain streamlines this process. Teams simply collateralize their digital tokens in an on-chain smart contract. Rain then assesses and underwrites these digital tokens for real world spending on the Visa network. The result? Teams gain instant access to a credit line, allowing them to spend their money anywhere that accepts credit cards. Later, they settle their credit card balance using their digital tokens. With global acceptance on the Visa network and with the ability to send ACH and wire transfers, Rain can be used for all your team's business expenses.

Experience the Future of Crypto Financial Management.

Sign up now at raincards.xyz.

REMASTER

REMASTER

Reinventing Commerce Through Composable, Dynamic Legal Protocols

In an era where digital transformation is rapidly altering the commerce landscape, REMASTER stands as a trailblazing legal-tech and fintech solution set to revolutionize business transactions. At its core, REMASTER leverages cutting-edge blockchain technology to facilitate and automate complex asset transactions, particularly around Intellectual Property (IP) like copyrights, trademarks, and patents.

What Sets Us Apart?

- **Smart Contracts with Teeth:** Unlike traditional legal agreements that require external enforcement mechanisms, our platform offers on-chain agreements that not only record but actively enforce the terms of a transaction.
- **Zero-Knowledge Enforceability:** REMASTER integrates zero-knowledge proofs, ensuring unparalleled data privacy and security, without the need for intermediaries.
- **Composable Legal Protocols:** Our dynamic legal protocols can communicate directly with verification and banking systems. This offers a new level of flexibility in drafting, signing, listing, tracing, and automating transactions.
- **IP Marketplace:** Imagine a 'Getty Images' for IP assets, but programmable. Our marketplace is a game-changer for large IP enterprises looking to monetize their portfolios through licensing, catalog sales, fractionalization, and syndication.
- **AI Capabilities:** From AI-driven asset searches to automated onboarding for IP owners, our platform incorporates machine learning to improve user experience and data-driven decision-making.

Target Markets

- **Intellectual Property:** We're actively working with the world's largest patent holders to streamline licensing processes.
- **Legal-tech and Reg-tech:** Our solution fills a critical gap in the market, offering a fully integrated solution for drafting, signing, and enforcing complex transactions.

Why It Matters?

- **Efficiency:** Accelerates transactions by automating enforcement and payment flows.
- **Transparency:** Offers clarity on the status of agreements and transactions.
- **Regulatory Compliance:** Built with an understanding of the evolving legal landscape.

By harmonizing legal frameworks with digital enforcement, REMASTER is setting the stage for a seismic shift in how businesses think about contracts, compliance, and commercial transactions.



Remynt

Remynt empowers consumers to rebuild credit while resolving delinquent debt, buying charged-off consumer credit card debt and offering:

- new credit,
- financial management tools,
- community, and
- a savings account for rewards

for repayment.

Charged-off Credit Card Debt is \$20B+ Annually

Remynt provides a modernized debt recovery experience without phone calls, leveraging data, machine learning, AI, and marketing automation tactics to drive consumers online to resolve their debt at their own pace: choosing their repayment amount, frequency, and payment type, including peer-to-peer payments like CashApp and Venmo. Remynt's novel approach enables consumers to maintain and grow credit access as their debt secures a new (zero credit available) credit (charge) card to report debt payments on an active credit account to help rebuild credit scores. Credit is available upon full debt repayment.

Capturing Gen Z Consumers

Gen Z is the primary demographic with charged-off debt; digital natives at the beginning of their credit and career journey. Remynt offers a second chance, free financial management tools, credit scores, and a supportive community to grow with them over time.

Credit Recovery is Profitable

Remynt buys debt for pennies on the dollar, generating revenue from debt repayments and the Remynt card. We will grow with our consumers to offer additional credit products and services over time.

Remynt's B2B offerings provide recovery services for non-performing charge-offs on a contingency basis and a white-label platform. Leveraging AI and data, predictive products will include consumer default prediction, debt portfolio performance prediction, and credit health scoring.

www.getremynt.com



Rudy

Your Gateway to Intelligent Digital Asset Investment

In the dynamic sphere of digital finance, Rudy emerges as a powerhouse of innovation and intelligence. Based in Germany and operating under the strict guidelines of BaFin regulation, Rudy reinvents the concept of robo-advisors by offering an educational, secure, and transparent platform for digital asset investments. Rudy is not merely a tool; it is an empowered ally guiding users through the intricate world of digital finance with adeptness and foresight.

Our Solution

Rudy brings to the table a first-of-its-kind blend of digital asset management and robo-advisor convenience in Germany. At its core, it features proprietary hedge fund-level strategies and corresponding smart contracts meticulously developed in-house. This innovation transforms the complex landscape of digital asset investment, making it accessible, transparent, and secure for both newcomers and seasoned investors. Our emphasis on user education, combined with cutting-edge technology, heralds a fresh, user-centric approach in the digital asset domain.

Technical Fortitude

Rudy is built on the solid foundation of blockchain technology, leveraging the full potential of decentralized finance (DeFi) mechanisms. Our platform, powered by meticulously engineered smart contracts, guarantees transparent and tamper-resistant transactions. Coupled with bespoke investment algorithms, Rudy promises an automated investment solution that is both modern and grounded in prudent financial strategies. This harmonious synthesis of blockchain technicality with pragmatic financial know-how is what defines Rudy's technological prowess.

Journey and Aspirations

Having successfully navigated through the pre-seed and seed phases, Rudy is steering confidently towards the Series A financing slated for February 2024. Parallely, we are gearing up for the launch of our Minimum Viable Product (MVP) in February 2024, a testament to our relentless pursuit of innovation and excellence.

As we forge ahead, 2024 marks a significant milestone for Rudy with plans for expansion into international markets. Our vision is to transcend boundaries and bring the Rudy experience to global investors, setting new standards in digital asset management worldwide. This strategic move not only symbolizes our growth but also underscores our commitment to making digital asset investments accessible and transparent globally.

Join Us on this Revolutionary Journey

As Rudy strides ahead in revolutionizing the digital asset investment arena, we invite you to be part of this futuristic journey. Experience a new era of investment that epitomizes security, transparency, and education, only with Rudy.

2023 FINACCELERATE COHORT



SalaryFlex™

SalaryFlex is a recently launched, female-led, Australian fintech startup that provides a multi-faceted solution to simultaneously address issues faced by:

- employees, by providing access to their salary between pay cycles; and
- employers, by enhancing employee wellbeing, productivity, recruitment and retention.

SalaryFlex partners with large Australian employers to provide their employees with a salary access solution via its proprietary and easy-to-use App, to access up to \$2000 of their salary weekly, fortnightly or on demand in each pay cycle, with no interest, setup or late fees*. This solution avoids both ad-hoc pay runs and cashflow impacts for employers.

SalaryFlex also provides a range of *free* financial wellness offerings to educate participating employees to better manage their finances and improve their financial literacy.

Financial stress is a proven productivity killer and is not simply a low-paid worker phenomenon. Many Australians are living paycheck to paycheck, including one in two low-paid workers, and almost 25% of workers earning >\$200k per annum. Approximately 1.8 million Australian workers are in severe or moderate financial stress, with EACH of these workers losing almost nine hours PER WEEK in productivity due to their financial stress¹.

Recent Australian research has found that **>50% of employees say pay-on-demand would reduce their financial stress and they would take it up if it was offered by their employer²**.

SalaryFlex's salary access solution allows employees to access up to \$2000 of their salary at any time during a pay cycle in just a few clicks via the proprietary App. The salary access solution, combined with access to free financial wellness offerings, are designed to assist large employers in attracting and retaining talent by enhancing their employee value proposition, reducing employees' financial stress and boosting productivity.

SalaryFlex is initially focused on Australian employees at ~150 large target organizations (IAM), with aspirations to expand beyond Australian shores (subject to favorable regulatory environments) as it scales. SalaryFlex operates a low opex, capital-lite model, with the opportunity for substantial returns due to the frequent turning of capital, and with a clear path to profitability.

In addition to private legal practice experience, SalaryFlex's co-founders, Jessica Huberman and Lauren Harris, have over 18 years' combined experience in senior roles and in Boardrooms within some of the largest companies listed on the Australian Securities Exchange (ASX). This background, coupled with extensive legal experience, including in HR, equity capital markets, M&A and corporate governance, place SalaryFlex in great stead to successfully run and scale up, whilst ensuring best practice governance.

SalaryFlex received initial equity funding from a non-founding shareholder (family), and also has access to debt funding. SalaryFlex has also received a number of unsolicited approaches regarding potential investment, including from a well-connected Australian family office, with these discussions in the early stages.

* A small transaction fee per advance applies, funded by employer or employee (at employer's election).

¹ <https://corporate.amp.com.au/newsroom/2020/November/amp-2020-financial-wellness-report>

² Pay in the new economy whitepaper, Ernst & Young Australia and Flare HR, March 2022



StegX

StegX is a One-Stop-Shop ecosystem for institutional real estate investments that changes the traditional financial system by leveraging the innovative capabilities of blockchain technologies to connect professional real estate managers with institutional investors on a global scale. StegX is not only a first mover for institutional marketplace solutions that enable the investing and the trading of traditional and/or tokenized real estate investment structures, but StegX is also a platform that connects all stakeholders throughout the real estate investment lifecycle with the service and financial intermediaries they need to perform their services. At StegX we have a purpose-led strategy: Building the bridge to the digital future of real estate investing, while fostering innovation and technology. We combine scale and geographical reach with the expertise of a global network of specialized partners to build an ecosystem that not only adds value to the business of our partners and clients but also creates a community that builds the future of Real Estate Investing together.

The heart of the StegX ecosystem is our global marketplace, built for the world of tokenized real estate investments. StegX's blockchain technologies and global approach will allow investors from around the world to access the properties and expertise of real estate managers and new opportunities to build a customized real estate portfolio. For these asset management companies StegX provides a one-stop-shop for that supports them to grow their business with Digital Assets on a global scale. The platform offers an end-to-end solution, connecting their services and their investment opportunities to global investors while simplifying every facet of the investment journey with state-of-the-art tools and partnerships.

The StegX platform is built to connect institutional investors and asset managers with the expertise and services of a diverse range of partners, from legal professionals and consultants to FinTechs and Proptechs. This integration ensures that our users have access to a comprehensive suite of tools and services, all under one roof. The institutional stakeholders can seamlessly navigate the complexities of real estate investments, benefiting from the collective knowledge and capabilities of the service partners and state-of-the-art technology solutions.

In essence, we built a dynamic community of professionals, each contributing their unique expertise to shape the future of digital real estate investments, all in one marketplace, the StegX Marketplace for professional real estate investments of the future.



Straylight Systems

Straylight Systems (Straylight) is an Artificial Intelligence (AI) company helping commercial and government customers operationalize and drive insights from their data by unlocking information stored in PDFs, text files and CSVs in seconds so organizations can accelerate and improve decision making. Straylight is revolutionizing how data is unified, processed and analyzed to allow business and organizations data fidelity and data quality in an automated platform.

Both commercial and government entities have data challenges that include data being stored across systems and databases and in different formats. Today, companies are competing globally, and speed of operations need to keep pace with the voluminous amounts of data that organizations store and ingest in real-time from Internet-of-Things (IoT), sensors and wearables. Straylight is leveraging its proprietary AI to accelerate workflows for data scientists and data engineers that normally are manual and can take anywhere from 6-8 weeks that can be completed in seconds.

With the advent of Generative AI and Large Language Models (LLMs), data, especially data quality and data provenance are paramount. Bringing AI to your data allows for increased “explainability” as Straylight documents the logic its AI performs leading to improved decision making and more trusted AI.

2023 FINACCELERATE COHORT



The Beaqn

A Beacon for Sustainable Business in the Digital Age

In this world where sustainable practices are no longer an option but a necessity, **The Beaqn** stands as a beacon of hope. We are your gateway to a sustainable future, dedicated to fostering diversity, inclusion, equity, and equality in every facet of entrepreneurship.

Education and Assistance: Nurturing Digital Pioneers

For those embarking on their digital journey, **The Beaqn** offers more than a platform. We provide education and assistance, guiding you through the complexities of the digital landscape. Our Learning Center is a treasure trove of knowledge, offering courses, webinars, and expert insights to prepare you for success.

Building a Digital Business Presence: Forging New Horizons

In today's digital age, your online presence defines your business. **The Beaqn** equips you with the tools and expertise needed to establish and enhance your digital footprint. Whether you're a startup looking to make waves or an industry veteran seeking innovative strategies, we offer the resources to light your way.

Innovative Businesses of the Future: Pioneering Sustainability

We recognize that the future belongs to businesses that embrace innovation and sustainability. That's why **The Beaqn** integrates fintech solutions, blockchain technology, and smart contracts at its core. We champion eco-friendly practices, support ventures that balance profit with purpose, and connect you with entrepreneurs who are reshaping industries.

Diversity, Inclusion, Equity, and Equality: Our Bedrock

At **The Beaqn**, we believe in breaking down barriers. We actively promote diversity, inclusion, equity, and equality, empowering underserved communities and BIPOC entrepreneurs. We understand that eliminating risk requires building a community that values every voice.

Blockchain for Trust, Accuracy, and Qualitative Networking: Credibility Guaranteed

Our platform leverages blockchain technology and smart contracts to ensure trust, accuracy, and credibility. Your business interactions are securely recorded, providing a transparent and immutable ledger that fosters trust among all parties. Qualitative and quantitative networking thrive here, creating connections that matter.

Join The Beaqn: Your Bridge to a Sustainable Future

Whether you're just starting your digital journey or you're a sustainability advocate ready to make an impact, **The Beaqn** is your destination. We're not merely a social platform; we are the future of entrepreneurship, where sustainability, innovation, and global connectivity converge.

Learn More About The Beaqn – The bridge to the digital age of sustainable entrepreneurship, where trust, diversity, and innovation, along with qualitative and quantitative networking, reign supreme.

Together, we illuminate the path to a brighter, more inclusive world.



Theia Insights

Theia Insights provides Factual AI to transform portfolio analysis and client communication for the \$126T global asset management industry. Powered by three proprietary technologies - a dynamic Knowledge Graph of industry classification, thematic factor risk models and Factual Large Language Model (FLLM) for finance, we streamline return attribution, risk assessments, benchmarking, and report writing for asset owners, managers, and advisors, dramatically cutting costs and improving client retention and acquisition.

2023 FINACCELERATE COHORT



TIGERBLOCKS

Tigerblocks

The Business: Tech-enabled, SEC-Compliant Marketplace for Institutional Real Estate Tokens.

Thesis: The \$20T institutional real estate market is poised for disruption & expansion due to recent changes in legislation, technology, and volatile market conditions.

Materials: [Pitch Deck](#) | [Video Presentation](#)

Team: **Scott Bales (CEO/Founder)**, former Vice Chairman of Newmark, brings 35 years industry experience and \$10B+ in real estate transaction experience with clients like Blackstone, Blackrock, CalPERS, Prudential and many others. **Adam Pluemer (CTO/Founder)** is on the Advisory Board of Stanford's Cardinal Ventures as a startup technologist and strategist and has advised on companies such as InstaDeep, Logi, Mammoth Biosciences, and helped build the like-kind stock distribution system for State Street Global. **David Hosler (Ops/Chief of Staff)** is the former Head of Operations at Villa and Director at Newmark with \$4B+ in transaction experience, clients include Angelo Gordon, PIMCO, Uber, Broadcom, Invesco, Northwestern Mutual, and more. **David Kidder (Investor Relations)** is a highly experienced real estate investment relations manager with \$2B+ and decades of real estate transaction and investment experience. **Patrick Walker (CCO)** is a professionally qualified Chief Compliance Officer with 25 years of securities industry experience with broker-dealers, and served as the CCO of the first digital asset broker deal approved by FINRA. The Tigerblocks Team also includes highly experienced professionals in the industries of real estate, finance, and technology to transform the industry from the inside.

Problem: The traditional institutional real estate investment is not structured for creating and preserving intergenerational wealth, which is the #1 concern for most investors, specifically family offices. As it stands today, institutional real estate is not considered safe because debt and private equity add the risk of catastrophic loss. This ownership structure limits access, control, permanence, scalability, and liquidity making the investments too complex to be efficiently traded. Many have tried to "democratize access" to real estate with technology alone, believing it will fix the core problem, but it doesn't solve the underlying real estate ownership problem.

Opportunity: Restore real estate to the secure asset class it should be so it can be tokenized and freely-traded. Tigerblocks is democratizing ownership with a new public investment structure to provide a long-term solution for existing and new investors. Tigerblocks offers SEC/FINRA compliant fractional investments in tokenized institutional real estate assets by simplifying the underlying ownership structure. Tigerblocks utilizes blockchain and takes advantage of recent regulatory changes to solve the core ownership problem facing existing real estate investors and expand the market of potential real estate investors by 100x. With this new structure real estate can be traded similar to public stock and is not limited to accredited investors, effectively redefining real estate as an asset class and enabling a global marketplace. Tigerblocks simplifies real estate investing in a way that gives every investor, from the grandma in Brazil to the largest institutional investors and everyone in between, access to one of the most reliable ways to create and preserve generational wealth, institutional real estate.

Fundraising Summary: Tigerblocks was founded in 2022 with \$650k of pre-seed capital from titans of the industry including: the Head of Asset Management at an \$83B CRE firm, the Founder of Top-3 Public CRE Asset Manager & former CIO of major west coast REIT, and the Founder & Chairman of a \$48B Public REIT (confidential names are available upon request).



Valmar Capital

Valmar Capital is dedicated to building a premier institutional gateway for sophisticated digital asset investments. Our core objective is to develop and scale a multi-strategy, multi-manager investment platform capable of delivering robust risk-adjusted returns. This platform is designed to offer optimized exposure to digital assets through the construction of a diversified portfolio of uncorrelated investment strategies, run by top-tier crypto managers.

Our approach is underpinned by state-of-the-art technology, rigorous risk management systems, an institutional-grade infrastructure, and a team possessing decades of experience in traditional finance, couple with a profound understanding of the digital asset landscape.



Veri Labs

The Compliance Infrastructure for Tokenized Finance

As the financial ecosystem gears towards inevitable tokenization, a notion reinforced by industry stalwarts like Larry Fink of BlackRock,—a trajectory underscored by industry leaders like Larry Fink of BlackRock—the most pressing issue is robust, scalable compliance. VERI directly addresses this by seamlessly integrating a compliance layer within the fabric of digital assets.

Built on verified wrappers, VERI allows for the compliant creation of ERC20 token derivatives, serving as the crucial bridge between traditional financial systems and the decentralized world. Its unique feature is the dynamic compliance proof, a non-transferable proof that links blockchain addresses to verified off-chain accounts, enabling real-time, on-chain compliance checks.

VERI distinguishes itself through its ability to inherit compliance from regulated service providers. This mechanism ensures that the compliance rigor maintained by regulated entities is seamlessly extended to the digital asset space, streamlining regulatory processes and enhancing asset integrity.

Moreover, VERI's horizontal compliance layer is universally applicable and already operational for decentralized exchanges and other protocols, as the tokens are inherently compliant. This eliminates the need for fragmented, application-specific compliance mechanisms, thereby simplifying regulatory adherence across an array of platforms and decentralized applications.

In summary, VERI is engineered to be the essential compliance backbone for a tokenized financial landscape, covering everything from decentralized finance to tokenized securities and payment systems. It harmonizes blockchain's inherent transparency with the stringent compliance requisites of traditional finance. With VERI, the transition to a fully tokenized, yet secure and compliant, financial ecosystem is not only feasible but practically underway.



Wallbit

Overview: Wallbit is a neobank that gives global remote workers a U.S. bank account where they can receive their income, withdraw in local currencies, and invest in the U.S. stock market.

Our vision: Our mission is to revolutionize Latin America's financial industry by addressing the significant banking gap that exists. Latin American banks often lack support for U.S. dollars and stable investment products, while U.S. banks remain inaccessible to those who do not reside in the United States. In other words, we're extending the accessibility of U.S. financial products, including checking accounts, debit cards, and a brokerage account to invest in treasury bills, stocks and ETFs.

2022 FINACCELERATE COHORT

 <p>Astrapilot, Inc.</p>	 <p>BAXUS</p>	 <p>CoinBeam Inc.</p>	 <p>Coinroll</p>
 <p>CrossKudi</p>	 <p>CryptoProof, Inc.</p>	 <p>Futureproof</p>	 <p>idclear</p>
 <p>KOWRII</p>	 <p>Lucrisma, Inc.</p>	 <p>Messari</p>	 <p>Mimicry</p>
 <p>Optherium Labs</p>	 <p>PredictionStrike, Inc.</p>	 <p>Radair</p>	 <p>Scalens SAS</p>
 <p>Senken</p>	 <p>Sindric Solutions, LLC</p>	 <p>Syndagent</p>	 <p>Ventu</p>

FINACCELERATE INFLUENCERS



Chris Larsen

Chris Larsen is Executive Chairman, co-founder, and former CEO of Ripple, an enterprise blockchain company with more than 450 employees based in San Francisco, with eight additional offices (New York, London, Mumbai, Singapore, Washington D.C., São Paulo, Reykjavik, and Dubai).

Ripple is building next-generation cross-border payment technology using blockchain and digital assets to provide instant, extremely low-cost, reliable cross-border payments.



Professor David W. Mills

Professor David Mills has a distinguished career in law and investments. He is a Professor of Practice of Law at Stanford Law School. He is the founder and the first Director of the Stanford Law School clinical program, which provides legal services to people who cannot afford traditional representation.

Professor Mills is also the co-chair of the NAACP Legal Defense Fund, America's premiere legal organization fighting for racial justice. It is a leadership position he has held for more than 10 years. Professor Mills has had a lifelong dedication to social justice issues. Three years ago, he received the Thurgood Marshall Lifetime Achievement Award. Professor Mills has also had a lengthy legal career representing a range of well-known white-collar crime defendants as well as driving the strategy for a number of well-known investment firms in various civil and regulatory matters. In addition, he has had a successful career in the business and investment realm. He is currently a partner at Fortress Investment Group and advisor to its Chairman and a partner at Divco West (a real estate investment and development firm) and other high-profile investment-related organizations.

Professor Mills graduated Rutgers Law School in 1973 magna cum laude. Following law school, he joined the law firm of Lowenstein, Sandler, where he eventually became a senior tax partner. He was also Adjunct Professor of Law at Rutgers University, Chairman of the Partnership Tax Section of the American Bar Association, and Chairman of the Tax Section of the New Jersey Bar Association. In 1986, Professor Mills moved to Los Angeles to work at Cambrent Financial Group, in association with the firm of Victor, Sandler, and Cogut. In 1988, he founded Mills & Lynn Enterprises for the purpose of undertaking personal financial transactions. He still holds that position, but the name has changed to Mills Family Enterprises. In 1991, he became the Chief Executive and sole shareholder of Harbourton General Corporation, the general partner of Harbourton Holdings, LP. He resigned from Harbourton in 2016.

Prior to law school, Professor Mills went to Rutgers University, where he graduated in 1969. Following graduation from the university, Professor Mills undertook Rabbinical Studies, first at the Jewish Theological Seminary and then at the Reconstructionist Rabbinical College in Jerusalem. He resides in the San Francisco Bay area.



Siavash Alanmouti

Siavash Alanmouti is the Executive Chairman of the Board at mimik. He was the EVP of R&D at Wells Fargo from March 2020 until December 2021. Prior to that, he was the President & CEO of mimik from January 2014 until January 2020. Prior to mimik he was the Group R&D Director for Vodafone in London, UK where he managed R&D, corporate venture and IPR for the entire group. Before Vodafone, he was an Intel Fellow and CTO of The Mobile Wireless Group in Santa Clara, California. Prior to Intel he was the CTO at the start-up company Vivato (the first smart antenna Wi-Fi company) and before Vivato, he worked in various capacities at Cadence Design Systems, AT&T Wireless, and MPR Teltech.

He has been awarded the prestigious 2022 Marconi Prize in recognition of his contribution to global wireless device accessibility. The outspoken innovator, who is most well known as the inventor of the Alamouti Code, adopted in almost all wireless standards globally and included in billions of wireless devices. He has dedicated his career to developing and promoting technologies that enhance people's lives. He has received more than 20,000 citations for his scientific work and has received multiple industry awards. Siavash's 1998 paper in IEEE JSAC Publication was selected by IEEE Communication Society for publication in, "The Best of the Best: Fifty Years of Communications and Networking Research."

Siavash has been the leading champion for ground-breaking and highly impactful technologies such as Hybrid Edge Cloud, OFDM/MIMO, 4G, 5G cellular communications, WiFi and WiGig. He has contributed extensively to global telecommunication and internet standards, and has participated in lobbying for spectrum reform globally. Since 2014, he has been focused on edge cloud computing, cloud decentralisation and open internet. Siavash has a reputation for passionately pushing the industry to new limits of the technology for the benefit of mankind.

Siavash received B.A.Sc and the M.A.Sc. degrees in electrical engineering from the University of British Columbia, Vancouver, Canada, in 1989 and 1991, respectively.



Alison Davis

Alison Davis is Chairman and Managing Partner of Blockchain Coinvestors, the leading blockchain venture fund of funds with investments in 400+ blockchain companies and projects and approximately 50% of all blockchain unicorns. She is an experienced corporate executive, public company board director, active investor in growth companies, and bestselling author on the topics of technology and innovation. She is currently serving as a Managing Partner of Blockchain Coinvestors Acquisition Corp. 1 (SPAC).

Alison is currently a non-executive director of Silicon Valley Bank, Fiserv, Janus Henderson Group, Collibra, and Pacaso. She is the chairman of the Advisory Board for Blockchain Capital and an advisor to Bitwise.

She is a former director of RBS, City National Bank, Diamond Foods, First Data Corporation, Ooma, Unisys, Xoom, and many private companies and was the Chairman of LECG until its sale in 2011. Alison is a frequent speaker on corporate governance.

Alison was previously the Managing Partner of Belvedere Capital, a regulated bank holding company and private equity firm focused on investing in U.S. banks and financial services firms, where she worked closely with the Federal Reserve, the OCC, the FDIC, and various state banking regulators. Prior to this, Alison was the Chief Financial Officer of Barclays Global Investors (now BlackRock), the world's largest institutional investment firm, with more than \$1.5 trillion of assets under management. Earlier in her career, Alison spent 14 years as a strategy consultant and advisor to Fortune 500 CEOs, boards, and executive teams with McKinsey & Company, and as a practice leader with A.T. Kearney, where she built and led the global Financial Services Practice. She is a bestselling author (*The Intelligent Investor: Silicon Valley*, *Blockchain Competitive Advantage*, *Corporate Innovation in the Fifth Era*, and *Build your Fortune in the Fifth Era*).

Alison is active in the community, supporting nonprofits and social enterprises as a board director, fundraiser, and volunteer. She has been frequently named a "Most Influential Women in Business" by the *San Francisco Business Times*. She received a B.A. Honors and a master's degree in Economics from Cambridge University in England, and an MBA from the Stanford Graduate School of Business after completing the first year at Harvard. She was born in Sheffield, England, is now a dual U.S./UK citizen, and has lived for the last 25 years in the San Francisco Bay area, where she raised her family with her husband, Matthew C. Le Merle.



Matthew C. Le Merle

Matthew Le Merle is co-founder and Managing Partner of Fifth Era and of Keiretsu Capital, the most active early-stage venture investors backing almost 200 companies a year. Matthew is a manager of Blockchain Coinvestors, the world's leading blockchain venture fund of funds. He is also Chairman of CAH and Securitize (Europe), Vice Chairman of sFOX, and an advisor at Warburg Pincus.

Blockchain Coinvestors has a strategy of being an investor in the leading blockchain venture firms including 1Confirmation, 1kx, Blockchain.com Ventures, Blockchain Capital, Castle Island, Digital Currency Group, Fabric, Future\Perfect, IDEO, and Pantera.

Matthew is an advisor and/or investor at a number of blockchain projects, including BitBull, Bitwise, Codex, Hadron, Liquineq, and Spark.

Matthew's career has spanned being a global strategy advisor, professional services firm leader, corporate operating executive, private equity and venture capital investor, and board director. He spent 21 years as a strategy, operations, and corporate finance advisor with McKinsey & Company, and as a practice leader with A.T. Kearney and Monitor Group, where he led both firms' West Coast practices, and at Booz & Company. He was also a corporate executive at Gap Inc., where he was SVP strategy and corporate development and SVP global marketing.

Matthew is an adjunct professor at Singularity University, bestselling author (Blockchain Competitive Advantage, Corporate Innovation in the Fifth Era, Build your Fortune in the Fifth Era, and Second Chance), and keynote speaker. He received a B.A. (Double First) and master's degree from Christ Church, Oxford, and an MBA from the Stanford Graduate School of Business. He was born in London and is now a dual U.S./UK citizen and lives in San Francisco and London with his wife, Alison Davis. They have five adult children.



Stephen MacKenzie

Stephen MacKenzie is Managing Director at Koch Disruptive Technologies and former chief counsel at Koch Companies Public Sector, both based in Wichita, Kansas. Koch Disruptive Technologies is Koch's early-stage investment group, where Steve leads the investment strategy in blockchain, crypto, and Web3 technologies. Prior to this new role, Steve served as Acting General Counsel for several of Koch's emerging businesses in the software, robotic actuation, and industrial analytics space.

In addition, Steve acted as IP M&A counsel for Koch Disruptive Technologies. Prior to his chief counsel role, he served in various capacities as intellectual property and litigation counsel for a number of Koch Industries' companies. Prior to joining Koch, Steve worked in private practice as a patent litigation attorney in Wilmington, Delaware. Before attending law school, Steve was an applications engineer at W. L. Gore & Associates in the Fuel Cell group. He received his J.D. from the University of New Hampshire School of Law in 2005 and his Bachelor of Chemical Engineering from the University of Delaware in 1999.



Fay Arjomandi

Fay Arjomandi is the Founder, CEO and Board Member of the pioneering edge cloud company mimik. From 2016-2018, she was the executive chairman of H2 Wellness, a software company based in Los Angeles. Between Aug 2014 to Oct 2016, she was the CEO of digital health company NantMobile and led its Augmented reality platform (iD), several digital/genomics health initiatives, and WiGig fabless semiconductor company, Tensorcom. Prior to NantMobile, Fay was the CEO of Vodafone xone which was the innovation brand for Vodafone. She oversaw partnerships with startup companies to develop, test and prepare for commercial deployment in Vodafone's global markets. Additionally, her role included managing Vodafone Ventures, board membership of Vodafone Americas Enterprise and President & Chair position at Vodafone Americas Foundation. Prior to Vodafone, Fay was the co-founder and CEO of three technology startups that built location-based services (L3 Technology), mobile quality of service improvement platform (Mobidia), and mimik.

As a pragmatic technology innovator, Fay has authored many patents in Telecommunications, Transport Layer Protocols, Mobile traffic management, QoS, and Edge Cloud Computing. Fay has a unique talent for spotting future trends and "connecting the dots."

In 2022 she received the Canadian Top 20 Tech Titans Award and in 2020, she was named the Edge Woman of the year by the Linux Foundation. In 2018 she was the Alumni of the Year at Concordia University in Montreal where she received her bachelor's degree in Electrical Engineering. In 2014, she was named as one of the most influential woman business leaders in Silicon Valley by San Francisco Business Week, and in 2006, received the distinguished Business in Vancouver's "Top 40 Under 40" award. She is a member of the Forbes Technology Council and advises many startup companies and is a Board Advisor to American Tower the global provider of wireless communications infrastructure

Fay is passionate about digital inclusion and equity and has spent the last decade to create disruptive technology platforms and enablers for cloud decentralization to ensure a future sustainable internet. She has advised startup companies on how to build successful businesses, as well as corporations on digital transformation and innovation with impact. In addition to exceptional leadership and vision, Fay is a highly sought-after global speaker and industry thought leader given her specialization and years of experience in digital communications, software applications and edge cloud computing. Fay holds a Bachelor of Applied Science degree in Electrical Engineering from Concordia University. She has international experience and has lived and worked in many countries in North America, Europe, and the Middle East.



Lord (JD) Waverley

Lord (JD) Waverley is an independent member of the House of Lords, entering the United Kingdom Parliament in 1993. He contributes regularly to proceedings on international issues, addressing many challenging issues of the day.

He sits as vice chair to the Fintech & Blockchain All-Party Parliamentary Groups. Key activities undertaken at these groups range from improving financial inclusion to the potential applications of transformative technologies such as blockchain and enabling a sound regulatory framework to underpin the United Kingdom to become a world leader in fintech. Lord Waverley is also the founder of SUPPLYFINDER.COM, a platform that is focused on providing a trade ecosystem platform to all emerging markets, with a range of services in both the public and key private sector space.

Lord Waverley has received state decorations from Colombia, Kazakhstan, and Kyrgyzstan, been honoured with a Yoruba Chieftaincy in Nigeria, and is the recipient of the CEO Club BURJ award as Ambassador for British Business.



Rebecca Macieira-Kaufmann

Rebecca Macieira-Kaufmann is a seasoned CEO with broad leadership experience in sales, marketing, risk management, operations, and international business. She draws on deep expertise in the Fortune 50 financial services industry and has a demonstrated track record of leading highly successful business turnarounds, scaling new businesses, and expanding operations globally. Rebecca spent more than 11 years at Citigroup serving in a range of CEO, President, and general manager roles. Before Citi, Rebecca spent 13 years at Wells Fargo as the head of the Small Business Segment, Executive and Senior Vice President, and director roles. From operations to sales and marketing, Rebecca was able to transform these businesses—she simplified operations, digitized the customer experience, improved the financials, and grew them exponentially.

Rebecca founded RMK Group, LLC, in 2020 to advise startup businesses, CEOs, C-Suite members, and teams on how to exceed their potential and thrive, develop high-performing teams, and simultaneously deliver on growth and execution targets.

She also brings a strong background in governance through her corporate and nonprofit board experiences. Rebecca currently serves on corporate boards, including respectively as director of Blockchain Coinvestors Acquisition Corp I. and Flutterwave. She has more than 25 years of experience on nonprofit boards and currently serves on the board of governors of the San Francisco Symphony (audit and executive committees) and on the Senior Jewish Living Group Board.

Rebecca holds a BA in Semiotics from Brown University, an MBA from the Stanford Graduate School of Business, and was a post-graduate Fulbright Scholar at the University of Helsinki, Finland. She is a frequently sought-after speaker on leadership and business transformation, life and work integration, and culture change. She has been recognized for her leadership and accomplishments, including being named an Influential Woman in the Bay Area Business by the *San Francisco Business Times* for 12 years and a Forever Influential Woman in 2014. She was named the 2010 Financial Woman of the Year by the Financial Women's Association of San Francisco, awarded with the 2007 Women Leading Change Award by the National Coalition of 100 Black Women, and honored with the Fulbright Lifetime Achievement Award in 2018.

In 2021, Rebecca wrote *FitCEO: Be The Leader of Your Life* about achieving holistic health—at work, home, and play. With coauthor Lillian So, the book shares lessons learned over decades of leadership, fitness, transformation, and life to enable any reader ready for “immediate and imperfect action” to make small changes in habits that can manifest in lifelong change.

FINACCELERATE INFLUENCERS



Kyle Williams

Kyle is head of the EMEA Consumer and Digital Finance Legal Group. He is co-chair of the Structured Investment Products Committee, a member of the Deposit Pricing and Acquisition Subcommittee, and counsel to the Goldman Sachs International (GSI) Asset and Liability Committee and the GSI Bank Asset and Liability Committee. He is also co-chair of the Firmwide Black Network in Europe. Prior to moving to London, he worked in Treasury Legal in New York for four years. Kyle joined Goldman Sachs in 2006 as a Vice President and was named Managing Director in 2013.

Prior to joining the firm, Kyle worked in the capital markets and structured products practice groups of Davis, Polk & Wardwell, a law firm in New York City.

Kyle serves on the Board of Advisors for Washington University School of Law.

Kyle earned a BA in Finance from California State Polytechnic University Pomona in 1996 and a JD from Washington University Law School in 2001.



Jessi Brooks

Jessi Brooks is the General Counsel at Ribbit Capital, a global investment firm focused on the intersection of financial services and technology.

Prior to joining Ribbit, Jessi was a national security prosecutor at the Department of Justice, focused on illicit use of cryptocurrency-actors. In this role, she helped develop early prosecution strategies for blockchain technology and advised other jurisdictions on how to pursue similar cases.

With this foundation, Jessi led the investigation into the dismantling of three terror finance cyber-enabled campaigns, including the disruption of the al-Qassam Brigades' Bitcoin fundraising scheme, and al-Qaeda's scheme to rely on Telegram and fake charities to launder cryptocurrency and raise illicit funds.

She also managed the start of the Bitfinex hack investigation as well as the DOJ's successful forfeiture of cryptocurrency from North Korean hackers and their Chinese co-conspirators. At the United States Attorney's Office, Jessi spent a number of years prosecuting adult and child sexual abuse, homicide, and help develop the strategy for prosecuting "revenge porn" cases. She is a graduate of the University of Virginia and Stanford Law School.



Nick Hoffman

Nick Hoffman is Chief Counsel – M&A and Venture Capital at Koch Industries. Nick serves as the primary legal counsel supporting Koch Disruptive Technologies, Koch's early-stage venture and growth equity arm, along with the corporate venture groups of Koch's operating companies. He also leads various mergers and acquisitions, investments, joint ventures and other transactions across the Koch companies and investment groups.

Prior to joining Koch, Nick was a partner in Stinson LLP's Corporate Finance division, with practices focusing on M&A for public and private company clients, investments and public companies and securities. Before joining Stinson, he served in-house at Oracle Health (formerly Cerner), a global health technology company when it was a public company listed on the NASDAQ stock exchange and clerked at the Missouri Court of Appeals, Western District. He received his J.D. from the University of Missouri-Kansas City and his B.S. from Missouri State University.



Christopher Britton

Christopher Britton joined Lazard in 2019 and co-leads the North American Venture and Growth Banking business from Austin, Texas, advising tech led fast growing private companies on their capital raisings.

At Lazard, Christopher has advised on a wide range of transactions across sectors including Smart Pension (fintech), Tessian (cybersecurity), Congenica (health tech), Bulb Energy (consumer/energy), Zymergen (synthetic biology), LumiraDX (health tech) and SystemC (Electronic Health Records) and has strong relationship with investors across the venture and growth asset class.

Prior to joining Lazard, Christopher was at Liberum Capital where he co-led the investment companies team and previously the healthcare team. He has experience advising on a range of corporate transactions including private fundraises, IPOs, and secondary transactions including M&A on the Main Market and AIM and across several different sectors. Selected transactions include the IPOs of Glencore, Infinis, Merian Chrysalis, Game Digital and Shield Therapeutics, secondary fundraises for Shaftesbury and Workspace, and block trades for Elliot Advisers and GI Partners.

Christopher graduated with a first from St John's College, Oxford and is a qualified solicitor, having worked at global law firm Jones Day.

FINACCELERATE INFLUENCERS



Kapil Chhibber

Kapil Chhibber is the Managing Director of Technology Partnership Development at Bank of America Corporation.

Prior to joining the bank, Kapil held roles in strategic planning and business development with Microsoft Corporation. During his tenure with Microsoft, he was a member of a team responsible for the long-term planning and strategic direction. In addition, he served as a founding member of Office Live, leading the development, planning and negotiation of partnerships across several online services.

He also held roles in venture capital/private equity with Portage Venture Partners and The Parthenon Group. He began his career as an investment banker.

Kapil was a recipient of the 40 Under 40 Award from the San Francisco Business Times in 2014. He currently serves as an executive committee member of the board of directors, and chair of the marketing committee for the Asian Art Museum in San Francisco.

Kapil holds a Master of Business Administration degree in Entrepreneurship & Innovation, Finance and Marketing from the Kellogg School of Management at Northwestern University and a Bachelor of Science in Business Administration in Management Information Systems and Finance with Honors from the Eller College of Management at the University of Arizona.



John Short

John Short serves as senior vice president, Technology Partnership Development (TPD) manager in Global Technology.

John focuses on Consumer, Small Business & Wealth Management technology, including digital identity, payments and digital client experience. As part of the TPD team, he is responsible for developing enterprisewide views of the bank's strategic vendor and client relationships, and driving the firm's technology and business strategy.

Since joining Bank of America in 2009, John has held multiple roles in GT&O as well as roles in Global Transaction Services, as a digital product manager, and in Small Business Deposits, as a product manager responsible for reporting and analytics.

He began his career at Verizon Communications as a business intelligence analyst for the FiOS fiber optic network project.

John received a Master of Business Administration degree from the Kenan-Flagler Business School at the University of North Carolina, Chapel Hill, and holds a bachelor's degree in marketing and commerce from the University of Virginia.

John lives in Charlotte, North Carolina.

FINACCELERATE INFLUENCERS



Andrew Siegel

Andrew Siegel is General Counsel and Chief Compliance Officer of Galaxy Digital, a digital asset and blockchain firm providing institutions, startups, and qualified individuals access to the crypto economy. Galaxy Digital's suite of financial services spans multiple synergistic business lines: trading, asset management, investment banking, mining, and ventures.

Andrew has more than 20 years of experience advising financial services firms on legal, regulatory, and compliance matters. Prior to Galaxy Digital, he served in a variety of legal and compliance roles at the global asset management and corporate advisory firm Perella Weinberg Partners, including as its General Counsel, Chief Compliance Officer, and Chief Regulatory Officer. Prior to joining Perella Weinberg, Andrew was General Counsel and Chief Compliance Officer of Stanfield Capital Partners LLC, an alternative asset manager based in New York. Prior to joining Stanfield, Andrew served in the law division of Morgan Stanley, initially advising its Investment Banking Department. Ultimately, he was the senior attorney responsible for advising Morgan Stanley Investment Management's alternative investment funds, including its private equity funds, venture capital funds, hedge funds, and fund of funds. Previously in his career, Andrew was a corporate attorney at Shearman & Sterling where he focused on public and private mergers and acquisitions, private equity transactions, and joint ventures.

Andrew is admitted to the Bar of the State of New York and has been designated a Certified Regulatory and Compliance Professional by FINRA. He serves on the board of the Association for Digital Asset Markets. Andrew received a Bachelor of Arts in Political Science, magna cum laude, from Tufts University and a JD, summa cum laude, from Washington College of Law at American University, where he was an editor of The American University Law Review.



Sandip Wadje

Sandip Wadje is Managing Director at BNP Paribas with focus on global oversight of Emerging Tech Risks topics covering cloud technology, artificial intelligence, digital assets and threat intelligence.



David Hornik

David is the Founding Partner of Lobby Capital. For more than 25 years, David has helped technology entrepreneurs build transformative businesses. Prior to founding Lobby Capital, he spent 20 years as a general partner at August Capital. David invests in a broad range of software companies, including enterprise application, infrastructure, and SaaS businesses (Splunk, Fastly, GitLab), financial technology companies (Bill.com, WePay, PayNearMe), and consumer services (Evite, Ebates, Popcorn).

David has spent the last two decades building technology communities – along with starting the first venture capital blog, VentureBlog, and the first venture capital podcast, VentureCast, David served as the Tech Curator for the TED Conference in Vancouver, co-created and hosted TEDxStanford, and founded and produces the Lobby Conferences. David received Deloitte's Venture Capitalist of the Year award and has been honored by Forbes Magazine as a member of its Midas List of top Venture Capitalists.

David has an eclectic educational background. He received a BA from Stanford in Computer Music, a Masters of Philosophy in Criminology from Cambridge University, and a JD from Harvard Law School. He teaches courses in entrepreneurship and venture capital at Stanford Business School and Harvard Law School, and serves as a VC Partner at the Harvard Business School.

David lives in Palo Alto and Chelsea with his wife Pamela and their dog Teddy. He has four grown children. Along with serving on the board of GLAAD, a leading LGBTQ rights organization, David is a commissioner of the Smithsonian American Art Museum and is a member of the board of the Stanford Alumni Association.



Alka Gupta

Alka Gupta is a tech entrepreneur, venture investor, and former Fortune 500 exec with experience in digital transformation, fintech, identity, and marketplaces. She has been at the beginning of some of the most significant disruptions and platforms including blockchain, payments, ecommerce, mobile, and search at both early-stage and public companies. Alka has operated and built revenue in B2B and B2C market across more 10 countries in Asia, Europe, and Latin America, building an understanding of internationalization and localization success strategies and tactics.

She is a venture partner at Fin Capital, a \$1.2 billion fintech B2B focused global fund. Previously, she was co-founder and President of GlobalID, a venture-backed identity platform leveraging the blockchain. Prior, she was head of Marketplaces strategy at eBay/PayPal (Nasdaq: EBAY) focused on new markets during a period of revenue growth from \$9 billion to \$16 billion. Earlier, Alka was at Norwest Ventures-funded Retrevo (Acq. BN), an ecommerce business focused on the consumer electronics buying experience, where she brought in first revenue and strategic partnerships as head of Business Development. At Lycos (Nasdaq: LCOS; Acq.: TEF,) Alka led, as General Manager, a global suite of products during which time the company grew revenue from \$50 million to \$800 million over four years. Lycos was one of the first and fastest search engines to IPO. As VP of Corporate Development and Strategy, she led strategy, acquisitions, and eventually saw the company through the \$12.5 billion acquisition by Telefonica.

Alka has a commitment to democratization of access and empowering populations via technology. She holds an MBA from The Wharton School, University of Pennsylvania and a B.S. (cum laude) from Case Western Reserve University. She is a board director at MoneyGram (Nasdaq: MGI, Compliance and Ethics Committee,) National Bank Holding Corporation (NYSE: NBHC, Audit and Risk Committee, Compensation Committee), Digital Frontiers (Vice Chair), and board advisor at Berkeley SkyDeck and Women in Identity. She is also a regular speaker on digital transformation, fintech, and blockchain. She also spends time as a mentor at Stanford's StartX and expert in residence at The Wharton School's Venture Lab.

FINACCELERATE INFLUENCERS



Emmanuel Vallod

Emmanuel is an accomplished investment professional with a wealth of experience in financial markets and blockchain technology.

Prior to joining Stake Capital, he led the fintech and blockchain VC practice in the US for early-stage investments at GSR Ventures.

Emmanuel's experience also extends to financial markets, where he previously co-lead the systematic securitized team at Blackrock for over 5 years, a \$2B-a-year gross revenue business covering passive and active mandates for retail and institutionals. He co-originated 2 IPOs in that space which have been foundational to fixed-income smart-beta investing. He subsequently founded and ran an enterprise fintech startup prior to joining the VC side of the ecosystem.

Emmanuel teaches Blockchain and Fintech at UC Berkeley and UC San Diego and is an advisor/mentor at UC Berkeley SkyDeck, a high-tech entrepreneurship startup accelerator and incubator program at UC Berkeley.

He holds two master degrees from Ecole Lyon in engineering, and from UC Berkeley in financial engineering.



Ken Deeter

Ken is a partner on the investment team at Electric Capital, focusing on Decentralized Finance, Crypto-enabled Games and Collectibles, and new classes of applications that uniquely leverage the properties of blockchain.

Ken is an experienced software engineer and product manager with a combined 15 years of experience leading teams and building products at VMware and Facebook.

Ken has a Masters in Computer Science from the University of British Columbia, and a Bachelors of Science and Engineering in Computer Science from Princeton University.

FINACCELERATE INFLUENCERS



Lex Sokolin

Lex Sokolin is a builder and investor working on the next generation of socio-economics and financial services. He is the Managing Partner and co-Founder of Generative Ventures, an engaged venture capital fund investing in the Machine Economy powered by Fintech, accelerated by AI, and settled on Web3.

Previously, Lex held the roles of Chief Economist, Chief Marketing Officer, and Global Fintech Co-Head at Consensys, a leading Web3 blockchain software company, where he focused on protocol cryptoeconomics, digital assets, public and private blockchains, decentralized finance, and DAOs. Prior, he was the Global Director of Fintech Strategy at Autonomous Research, an equity research firm serving institutional investors, where he covered artificial intelligence, blockchain, neobanks, digital lenders, roboadvisors, payments, insurtech, and mixed reality. Before Autonomous, Lex was Chief Operating Officer at AdvisorEngine, a digital wealthtech platform, and CEO of NestEgg Wealth, a roboadvisor that partnered with financial advisors. Lex started his career in investment management and banking at Barclays, Lehman Brothers, and Deutsche Bank.

Lex has contributed thought leadership to the Wall Street Journal, the Economist, Bloomberg, FT, Reuters, Coindesk, American Banker, ThinkAdvisor, Investment News, among others. His industry newsletter, the Fintech Blueprint, reaches over 180,000 subscribers. Lex earned a JD/MBA from Columbia University and a B.A. in Economics and Law from Amherst College.



Matt Huang

Matt Huang is a venture partner at Draper Dragon. He also served as a general partner to Outliers Fund and Aranya Founders Fund, where he made investments in early-stage companies in Web3, SaaS, and mobile applications. Matt was also an entrepreneur in the cybersecurity space and was a co-founder and COO to Armorize Technologies (acquired by Proofpoint). He later served as a corporate executive at Proofpoint, where he led email security and mobile security lines of products.



George Lewin-Smith

George leads Goldman Sachs' West Coast Digital Asset businesses having recently relocated from London. Prior to Goldman, George worked at an Ethereum ZKRollup startup Aztec, and a crypto data analytics firm Apex.



Boris Revsin

Boris Revsin is Managing Partner at Tribe Capital, where he spearheads the firm's crypto investments, incubation, and infrastructure efforts, in addition to leading investments across primary and secondary equity opportunities. Prior to joining Tribe, Boris was the co-founder and Head of Republic Capital, a registered investment adviser with more than \$900 million under management.

Republic Capital is part of the Republic.com group, an organization focused on leveraging web3 to democratize access to capital and investments. At Republic, he led all institutional investments and infrastructure as an Executive Vice President and Head of the Republic Capital team. Republic.com is backed by cryptocurrency giants Galaxy Digital and Binance and investment group Valor Equity Partners.

Boris joined Republic.com in December of 2018 to co-found the Republic Capital subsidiary. The founding team at Republic Capital focused on fintech infrastructure and cryptocurrency investments, making investments into cap-table provider Carta (alongside Tribe Capital), Robinhood's first growth stage rounds, and layer-1 cryptocurrency "Flow" by Dapper. Boris also led growth stage investments into Avalanche, Polygon, and Near Protocol. Boris helped recruit and design the operations and infrastructure team that would eventually support more than \$900 million in assets under management by January 2022.

Prior to Republic Capital, Boris was the co-founder of Game Theory Group, a boutique research desk focusing on cryptocurrency infrastructure. From 2015 to 2017, Boris was the founding President of VentureApp, now known as HqO. From 2009 to 2015, Boris was the co-founder of Breaktime Media, a promotional media platform serving some of the biggest brands in the world, which was acquired in 2015 by advertising leader Connolly Partners. Boris studied computer science at University of Massachusetts, Amherst.



Madeleine McCarthy

Madeleine McCarthy is Head of Strategy and Business Development at Acorns. In her role, she is responsible for partnerships, mergers & acquisitions, and strategic finance initiatives. She spends most of her time talking to companies about potential acquisitions or partnerships to help Acorns achieve meaningful growth for an important mission of empowering all people to save and invest.

Madeleine spent a decade in Investment Banking advising primarily technology companies on IPOs, M&A, and private placements. She started her career in Investment Banking at Morgan Stanley focused on private equity and technology companies. She then helped to start a boutique investment bank, DBO Partners, led by former Morgan Stanley partners. Most recently, Madeleine was a Managing Director focused exclusively on advising technology companies with a focus on enterprise software, though she worked on transactions across the technology sector and advised on over \$70Bn of transactions.

Madeleine graduated from UC Berkeley with a degree in Statistics and a minor in Industrial Engineering, and she was a member of the Women's Rowing team that won the national championships. She has a passion for investing and enjoys advising and mentoring people on their company's strategic goals.

FINACCELERATE INFLUENCERS



Olivier Dang

Olivier is the Head of Laser Digital Ventures and Board Member of Laser Digital Holdings, the crypto arm of Nomura, that is re-defining the frontier of digital finance. As Head of Laser Digital Ventures, Olivier is investing in early-stage transformative businesses in the Web 3 space.

Olivier has been at Nomura since 2010 and held various roles in Corporate Strategy and Business Management in Hong Kong and London. Prior to this, he was a Management Consultant at McKinsey in London and he started his career as an entrepreneur building a mobile internet company in France.

He holds a MSc in Telecommunications from Chalmers University of Technology, an engineering degree from the Institut Supérieur d'Electronique de Paris and a M.B.A. from the London Business School. Olivier is based in Zurich.



Devon Kirk

Devon Kirk is Co-Head and Partner, Portage Capital Solutions at Portage and joined the firm in 2022. Devon is responsible for co-leading growth equity, structured equity and special situations investments in financial technology and financial services companies globally, as well as driving the fund's overall strategy. She is based in Toronto, Canada.

Prior to Portage, Devon spent over ten years at CPP Investments, a C\$539 billion fund as of March 31, 2022. She was most recently Managing Director & Head of Capital Solutions, overseeing financials, special situations and esoteric investments, and a member of the Global Leadership Team. Previously, Devon was a Managing Director in the Direct Private Equity team, where she focused on the financials and TMT sectors. While at CPP Investments, Devon was on the Board of Wilton Re, a Board Observer for Altice USA and served on various firm investment committees.

Prior to joining CPP Investments, Devon was in Corporate/M&A at Linklaters LLP, a London-based multinational law firm, and started her career in M&A at BMO Harris Nesbitt in Chicago.

Devon received a Bachelor of Commerce degree, with Great Distinction, from McGill University and a Juris Doctorate from Harvard Law School. She is also a CFA Charterholder and Chair of the Bishop Strachan School.

FINACCELERATE INFLUENCERS



Abigail Johnson

Abigail is COO and partner at Sapphire, where she oversees all aspects of Sapphire's operations, including the organization's legal affairs, finance and reporting, corporate compliance, HR, administration, IT, and facilities. She is also passionate about ESG and corporate giving, and leads these firm initiatives. Previously, Abigail was General Counsel of Sapphire.

Prior to joining the firm in 2015, Abigail was an associate at Jones Day, where she practiced in the areas of venture capital, M&A, fund formation, and general corporate and securities matters. She also worked in-house at an early-stage fintech company in the Bay Area prior to joining Jones Day, and, before attending law school, she worked in management consulting at Charles River Associates. Abigail holds a JD from the University of Chicago Law School and a bachelor's degree from Rice University in Civil and Environmental Engineering.



Sekayi Mutambirwa

Sekayi Mutambirwa is the co-founder and CSO of Blam Retail, a Silicon Valley based technology firm creating websites, delivery services for US convenience stores and online lottery. Also making the US lottery available for players outside the US.

She has been mentoring, angel investing and advising fintech and crypto start ups through accelerator programs since 2013, including Accenture Fintech Innovation Lab, Outlier Ventures and R3 Ventures. She is a Venture Partner with Republic who invest in crypto, gaming and real estate.

Sekayi is a board member for Enterprise and Innovation for a UK county and sits on a sub-committee that allocates funding to scale ups developing commerce and creating jobs. She is on the Advisory Board for the African Business Chamber and advises many technology and Web 3 start ups.

She started her career in IT management consulting where she spent a decade in digital banking transformation projects and working in banking innovation labs with fintech founders and FAANGs at Lloyds Banking Group, Barclays and HSBC. She left banking to join decentralized exchange, Energi as their Director of Partnerships and Investments.



Jennie Levin

Jennie Levin currently serves as head of Regulatory and Compliance at Fignant Inc., a protocol staking company. Prior to joining Fignant, she worked at DraftKings, where she was responsible for navigating the complex legal and regulatory issues related to sports betting and web3.

From approximately 2010-2019, Jennie served as an Assistant United States Attorney in the Northern District of Illinois, where she focused on financial crimes, and has been an adjunct professor in Trial Advocacy at Northwestern Law School for the last 11 years.

Jennie earned her B.A. in Psychology from the University of Wisconsin-Madison and her JD from Northwestern University School of Law.

FINACCELERATE INFLUENCERS



Julian Roeoes

Julian Roeoes joined Picus Americas as a partner in 2020 and manages the firm's Americas operations out of the Picus office in New York. Prior to joining Picus, he worked for Credit Suisse in the Investment Banking and Capital Markets division in New York and London.

At Credit Suisse, Julian advised financial services and fintech clients on M&A as well as private and public financing transactions. Prior to that, Julian gathered practical experience in private capital, investing, and consulting and obtained an IHK Bankkaufmann degree. Julian graduated from WHU–Otto Beisheim School of Management with a bachelor's degree in Finance and General Management.



Daniel Niklas

Daniel Niklas joined Picus Americas as an investor in 2020 and covers the firm's crypto/web3 investments across the Americas. He has a passion for web3 infrastructure projects (e.g., security and trust, scalability, analytics) as well as for web3 adoption in the gaming space.

Prior to joining Picus, Daniel worked on the Investment Banking Team at Goldman Sachs in San Francisco, Los Angeles, and Frankfurt, where he advised global enterprises and financial investors on strategic transactions in the technology, retail, automotive, renewable energy, chemicals/pharma, and engineering/construction industries. Daniel holds a B.S. in Business Administration from the University of Mannheim in Germany.



Lawrence Wintermeyer

Lawrence Wintermeyer is a globally recognized digital financial advocate and has more than 25 years' experience as an advisor, executive, and board member working with companies from startups to global brands in the financial services, TMT, and energy sectors. He is the former CEO of Innovate Finance, the UK fintech members association, and a co-founder of Global Digital Finance, a not-for-profit promoting fair and transparent markets for digital and crypto assets.

He is experienced in the alternative asset management sector, with a focus on systematic investment management strategies, big data analytics, machine learning, and distributed ledger technologies. Based in London, he is the principal of Elipses, a digital advisory and investment management firm, has an MBA, and sits on several commercial, not-for-profit, and charity boards. Lawrence promotes ethical and sustainable finance policies for a transparent, secure, and quality digital future for everyone, and is a regular *Forbes* contributor.

FINACCELERATE INFLUENCERS



James Bowater

Best known as a leading commentator, connector, and influencer in the UK blockchain space, James Bowater founded Crypto AM in partnership with London's *City AM* newspaper, launching on June 18, 2018, as a double-page spread. City AM to date is the only mainstream publisher to have a dedicated regular section covering AI, blockchain, crypto, and DLT.

The COVID-19 crisis has meant that the newspaper is not being produced and as such, the focus is digital, and CryptoAM.io was launched on March 31, 2020. Crypto AM is supplemented by a number of very active WhatsApp groups, a Telegram group, and numerous networking events. James, in association with City AM, organized the inaugural Crypto AM Awards, which took place on March 11, 2022, in London's Canary Wharf. At the event, 12 awards were handed out in front of a packed audience including Alderman William Russell, the Rt Hon Lord Mayor of London.

James is also the founder of the London Blockchain Forum, the leading cross-community platform (Telegram and Meetup) for the UK AI, blockchain, crypto, and DLT industries.

James also serves as an advisor to a number of projects and is equally known for connecting people and companies.



Tarun Sharma

Tarun Sharma has 16+ years of experience in technology with a focus on Web3 and CyberSecurity. He has a deep understanding of Decentralized Applications, Cloud Technology, Application Development, Cyber Security. Before joining Google, Tarun has worked with AWS and IBM in various capacities on their Web3 initiatives. He has also bootstrapped two successful startups in his career. Presently, Tarun is leading partner engineering efforts in Google Cloud focusing on growing CyberSecurity and Web3 ecosystem for Google Cloud partners.



Joshua Riezman

Joshua Riezman is Managing Director and Head of U.S. Legal and Compliance for GSR, a leading crypto market making and trading firm. Previously, Joshua was Assistant General Counsel for product and regulatory matters at Circle, a global financial technology firm that provides crypto-native payments and treasury infrastructure. In his prior traditional finance career, Joshua represented global financial institutions with respect to trading, clearing and custody in the securities, commodities and derivatives markets as in-house counsel and in private practice.

Joshua received his JD from the Fordham University School of Law and his BA in international affairs from the George Washington University.

FINACCELERATE INFLUENCERS



Benoit Bosc

Benoit Bosc is Global Head of Product at GSR, a leading crypto market maker, and trading firm founded in 2013. He started investing in crypto in 2017 and made the full-time switch in 2021, since then developing a passion for the digital asset class. Prior to joining GSR, Benoit was head of global crude derivatives trading at Goldman Sachs in New York after a 15-year international career in Sales and Trading.



Jason Best

Jason is based in San Francisco, CA and is a Managing Partner of Vectr Fintech. He has invested across A.I., blockchain, and fintech in the US, Asia and MENA regions. He co-authored the crowdfund-investing framework used in the JOBS Act to legalize securities-based crowdfunding in the US, by changing 80-year-old securities laws. He provided US Congressional testimonies, and attended the White House, Rose Garden ceremony for President Obama to sign The JOBS Act into law. Over 7,000 companies, across all 50 states, have raised over US\$2B via this legislation.

Following the JOBS Act, he formed Crowdfund Capital Advisors (CCA) to advise governments, regulators, financial institutions, and entrepreneurs on fintech policy and regulation. CCA has worked in 45 countries in 7 years. Jason is an Entrepreneur in Residence at UC Berkeley's Center for Entrepreneurship and Technology.

Prior to Jason's fintech work he led strategy and growth at Kinnser Software, a 2-time Inc-500 company (one of the 500 fastest growing private companies in the US) which was acquired by Insight Partners.

FINACCELERATE INFLUENCERS



Manoj Karnani

Manoj Karnani leads Accenture's fintech portfolio and strategy in the West and has spent 20+ years working with financial services and rapid-growth tech and fintech companies. He is passionate about the fintech space and the opportunity to serve as an advisor to help drive growth and scale.

Manoj Karnani is a Managing Director at Accenture, leading the West-coast FinTech portfolio/practice. His mandate is to help neo-banks, payment providers, crypto players, and all types of digital disruptors land, expand, and thrive in the challenging (and incumbent dominated) financial services market.

He has over 15yrs of Financial Services experience (working across Analytics, Risk/Compliance, Product Development, and Strategy) and 7yrs working with Technology companies & platforms, accordingly he's uniquely positioned to leverage skills & relationships from both segments of his career. Prior to rejoining Accenture in March '21, Manoj was a Managing Director at PwC where he led Technology strategy and Risk/Compliance for 5yrs.

Manoj's goal will be to bring the right skills, capabilities, energy, scale, creativity, and approach to support our FinTech client goals, and is dedicated to 'starting small but thinking big'. This has been the approach that the team has taken when building & growing relationships with 8 of the top 10 FinTechs on the west coast. In addition, Manoj will leverage the broad expertise of Accenture's 700K employee base and global footprint, to support our clients across end-to-end capabilities from Strategy, to Operations, to Media/Creative, Risk/Compliance, Technology, etc.

FINACCELERATE INFLUENCERS



Ben Brown

In his role as Managing Director, Ben Brown supports Accenture's work with next-gen financial technology platforms and hypergrowth financial services challengers in North America across all four services (strategy consulting, interactive, technology, and operations). Ben has experience working with large and small banks, technology companies, merchants, and private equity investors. He has also been an advisor to fintech accelerators like the CFSI's Financial Solutions Lab, SVB's Commerce.Innovated, and 500 Startups.

I am passionate about helping innovators and creators to build the future and create more efficient markets that can make the world a better place.

As a strategy consulting executive I assist a diverse set of clients—FinTech startups, major tech companies, banks, retailers, mobile telecoms and private equity investors—with strategy development, product management, partnerships, business operations and M&A transactions. These projects are often driven by market leaders going through digital reinvention and new entrants experiencing breakout growth. Over my career, I have completed more than 100 projects for clients in more than 20 markets around the world. Along the way I've also filled executive leadership roles for clients for up to six months at a time.

As a member of Accenture's Financial Services Leadership Team for the Western US, and one of the youngest Managing Directors at Accenture, I am responsible for our relationships and work with hypergrowth financial services companies and next-generation fintech platforms.

In addition to working with early-stage companies as a consultant and mentor/advisor, I experimented with my own startups in 2008 and 2014. I am also an active angel investor to support entrepreneurs in areas where my experience and network can help.

FINACCELERATE INFLUENCERS



Elliot Chun

Elliot Chun is a Partner at Architect Partners, a crypto-dedicated M&A and strategic financing advisory team. In 2022, Architect advised on two of the top three crypto M&A transactions (FairX acquired by Coinbase | Diem acquired by Silvergate) and the top European crypto M&A transaction (Trustology acquired by Bitpanda).

With 20+ years in Capital Markets and full-time in Crypto since early 2018, Elliot brings a wide range of experience across asset classes (Digital Asset Markets, Equities, FX, Real Estate), across functions (Investment Banking, Buy-Side, Consulting, Sell-Side), and across company sizes (Bank of America, Perella Weinberg Partners, Architect Partners).

Prior to Architect Partners, Elliot founded and collaborated on a few ventures in Blockchain and other emerging technologies, built an Alternative Asset Management Platform for a leading boutique investment bank, consulted on various initiatives for major investment banks, and started in Cash Equity Sales & Trading.



Anthony Woolley

Anthony Woolley is an entrepreneurial banking and financial services technology executive with expertise in capital markets, investment banking, trade finance, and wealth management. He has a particular interest in fintech, digital securities, and the transformation of wholesale banking.

Having collaborated with a multitude of fintechs and high-growth companies in his capacity as a banking CIO, Anthony recently took the opportunity to work independently with a small number of high-potential companies that he really believes in. These business have some common characteristics: highly credible leadership teams, a strong vision, disruptive business models, and the ability to deliver.

Anthony joined Schrodgers Investment Bank in 1994, where he led their Corporate Finance Technology department. Subsequent mergers with Salomon Smith Barney and Citibank saw him progress in various front-office technology leadership roles. He managed the CitiFX ecommerce and pricing technology program in London during a period of dramatic transformation of the high-frequency trading and auto-hedging of foreign exchange products. He left Citi in 2009 to lead the FX etrading program at HSBC before joining Société Générale, where he headed the UK Fixed Income, Currencies, and Commodities Technology department. He was appointed the UK Chief Information Officer in 2013, and in 2017, he was given the opportunity to set up a new innovation function working at a group level.

Anthony is a regular presenter at industry conferences and has become a recognized thought leader on the application of blockchain technology to the regulated financial services industry.



Michael Barrell

Michael Barrell has founded several businesses all centered on enabling the growth of digital business, and invested and acted on advisory boards with particular focus on helping companies achieve international growth within the area of complex B2B and digital enablement.

Michael had his initial career at IBM, which culminated in growing and running a \$200 million business until he focused on software solutions within the telecom sector. This experience formed the basis for the businesses in which he has subsequently been a founder.

Businesses where Michael has a significant investment and active role include Juliet Media, MBR Partners, WeCode, and Tokeny. Juliet Media is a full-service B2B marketing company and includes Juliet Summits, which runs events focused on the leading-edge areas of fintech and telecoms. MBR Partners is one of the best-known executive search names in telecom and complex B2B solutions. WeCode, working from a base in Poland, provides high-growth tech businesses with a way to rapidly extend their agile development teams. Tokeny is the leading fintech platform for digitization of securities and assets.

Although currently resident in London, Michael was born and educated in New Zealand, where he initially studied engineering and received a business and marketing degree at Victoria University.



Elliot Han

Elliot Han is a Partner at PGP Capital Advisors, covering a variety of sectors with an emphasis on Digital Assets. He focuses on mergers & acquisitions, corporate finance advisory, and equity & debt capital raisings, both in the domestic and international arena. Elliot has more than 15 years of financial, legal, and start-up experience, where he has closed over 100 transactions with a total value over \$120bn. He was previously a Managing Director, Head of FinTech/Blockchain, Crypto & Digital Assets Investment Banking and Head of Technology Equity Capital Markets at Cantor Fitzgerald.

Elliot was also the former Head of FinTech & Consumer Tech Capital Markets at the New York Stock Exchange. Before the NYSE, he was the Head of Banking and part of the management team at the Argon Group, a leading blockchain/crypto software technology & advisory start-up.

Prior to Argon, he led the West Coast technology equity capital markets team for Jefferies. Previously, Elliot was an Executive Director, Business Unit Manager and Operating Officer for the UK & Emerging Markets teams at Goldman Sachs, where he focused on the technology sector.

Earlier in his career, he was a corporate lawyer at Freshfields Bruckhaus Deringer and began his investment banking career at Credit Suisse First Boston.

Elliot graduated from Columbia University with a BA in Classics and Biology. He graduated from Oxford University with a Master's degree in Classics and received his law & MA degrees from Cambridge University, where he was a Cambridge Overseas Trust Scholar. Elliot is a member of the Board of Trustees at Xavier High School, NYC. He is also a limited partner in blockchain/crypto investment funds and an angel/seed investor in the digital asset



Mark Edwards

Mark Edwards is co-founder of TNG Capital Partners based in New Jersey. In this role Mark partners with founders, CEOs and boards to help them scale their companies by leveraging the team's significant experience in high growth businesses, product development, M&A, governance & fundraising. TNG Capital Partners is an active participant, often taking operational roles and equity positions.

Previously Mark was in the storage network sector: during his tenure as the number two executive at QLogic Corp, he helped to steer the company from a \$50M to a \$10B market cap along with a place on the NASDAQ-100. Following this, Mark ran a venture capital fund with exits in the US, Australia, NZ, UK and Israel and delivered a top-quartile return. Mark has driven more than \$2B in equity transactions during his career. He has lived and worked in the US, Europe and APAC. He holds a B.Sc. (Hons.) Business Studies from the Bayes Business School at City, University of London.

FINACCELERATE INFLUENCERS



Steven S. McNew

Steve McNew provides strategic advice and expert services for companies in the blockchain and digital assets sector and corporations looking to innovate with these technologies. He has led more than 80 cryptocurrency investigations and has offered testimony as a digital assets expert 18 times in the United States and once in Australia.

Mr. McNew is the global lead of the Blockchain and Digital Assets practice leading engagements focused on crypto-native entities involved in bankruptcy, restructuring, M&A, due diligence, investigations, strategy and innovation. He has led large-scale blockchain technology implementation projects including smart contract development combined with AI and IoT devices and provided forensic investigations expertise into disputes involving various forms of cryptocurrencies.

In addition to Mr. McNew's crypto assets and blockchain experience, he leads large-scale engagements for clients in data governance and data privacy, has authored an enterprise search patent application and has led a myriad of engagements related to emerging technologies and digital forensics for 32 years.



Vanessa Fernandes

Vanessa Fernandes is responsible for the design and implementation of the token as a service and custody platform while directing Itaú's long-term vision to create a full-service digital assets capability for cryptocurrencies and tokenized assets.

As a former CTO at Itaú Unibanco, Vanessa developed international expertise in originating/launching and managing successful global business IT strategies. Her activities have included the launch of the emerging technologies practice; the research and development of distributed ledger (blockchain), quantum computing, and 5G technologies; and connecting big tech, fintech, and startup ecosystems in the United States with Itaú business and IT areas in Brazil.



Preston Fischer

Preston Fischer is a digital risk and innovation expert focusing on blockchain and digital assets. Mr. Fischer brings more than 20 years of experience in emerging technology, innovation and digital risk management across consultancies, technology organizations, and public affairs. His expertise helps clients address risk while driving advancement.

Mr. Fischer has extensive experience in architecting digital infrastructure, shaping go-to-market strategies, and launching solutions that transform business processes and mitigates digital risk. This includes blockchain-based solutions that improve supply chains, enable transparent information sharing and decentralized finance initiatives. He also applies his e-discovery, digital forensics, and cybersecurity background to support clients involved in cryptocurrency-related disputes and investigations.

Prior to joining FTI Consulting, Mr. Fischer was Vice President of Strategy and Finance at Connected DMV, where he supported regional cooperation to generate economic development and technology innovation. He has also held managing director and VP roles at Alnair Group, Aon, and Navigant, leading work across cybersecurity services, market strategy, risk mitigation, and data management.

As a longstanding researcher in Austrian economics, banking systems, and digital currencies, Mr. Fischer's depth of expertise provides clients with insight and strategic guidance while implementing emerging technologies.



Sam Bodick

Sam is Cofounder of Veil Capital, a deep fundamental, protocol lifecycle investment firm. He previously led firmwide trading and on-chain participation at Polychain Capital.

During his tenure, Sam was one of the most active on-chain participants in the industry, deploying and securing more than \$3B in decentralized finance. Prior to Polychain, Sam worked for a quantitative spinout of Nuveen Asset Management. Sam began researching, and investing in, cryptoassets in 2013.



Nick Andrews

Nick Andrews's career has been in the financial services sector and has included being on the board of a large multidisciplinary securities broker/dealer, head of credit at the UK banking subsidiary of a Japanese securities house, and many years in senior credit and compliance roles.

Nick is the founder and Managing Director of MPAC Limited, one of the preeminent compliance and regulatory companies in London; CEO of EddieUK Ltd., a digital investment bank; Director of Supermoney Ltd, a blockchain tech company; co-founder of a crypto trading entity; and an independent non-executive director, chair of the Audit Committee, and chair of the Nominations Committee at the UK subsidiary of one of the largest banks in America (Wells Fargo).

He speaks at various conferences and panels and is an occasional guest lecturer on topical financial sector issues at two universities. With a keen interest in history and the City of London, Nick was the Master of The Worshipful Company of Pattenmakers in the year 2015 to 2016.



Angelo Chan

Angelo Chan is an upcoming Partner with Stake Capital and first became involved in cryptocurrencies in 2015 as a Series C investor in Coinbase (Nasdaq: COIN). He was formerly a managing director at BlockFi, a leading crypto asset lender with institutional backing from investors that include Valar Ventures, Galaxy Digital, Fidelity, SoFi and Coinbase Ventures. At BlockFi, Angelo was responsible for structuring bespoke financing transactions collateralized by cryptocurrency as well as cryptocurrency-based derivatives such as over-the-counter (OTC) swaps. He also launched new initiatives for crypto native products related to staking and decentralized finance (DeFi), led the transaction team for debt financings with traditional financial institutions, and helped formulate BlockFi's business response to regulatory challenges.

Angelo's work with cryptocurrencies builds on his background in traditional finance, in particular the structuring and execution of cross-border financing transactions with complex tax, accounting and regulatory considerations. Between 2004 and 2012, Angelo worked at Barclays Investment Bank in London and New York as a member of the Structured Capital Markets Group, and subsequently at C12 Capital, where he served as a director of the hedge fund manager spun off from Barclays in 2009. In these roles, he helped originate, structure and execute over USD 40bn of proprietary transactions with counterparties in Europe, US, Latin America and Asia over a diverse range of underlying assets such as listed equities, sovereign debt, corporate bonds and asset-backed securities.

Angelo was subsequently a director in the Structured Equity Finance Team at Bank of America Merrill Lynch, which provided clients with leverage, stock lending, hedging and other related prime brokerage services. There, he had particular responsibility for covering financial institutions and multi-national corporations in Latin America, and was closely involved in the development of new financial products and transactions.

FINACCELERATE INFLUENCERS



Jeffrey Sweeney

Jeffrey Sweeney is a lifelong entrepreneur with extensive experience in leading firms with a forward-thinking approach. Currently Chairman and CEO of US Capital Global, a full-service private financial services group headquartered in San Francisco, Jeffrey is a keen supporter of technological innovations that can help to improve and grow the finance sector.

Now in its 20th year, US Capital Global has established itself as a fintech investment bank through deploying a successful strategy that leverages technological innovation (fintech) and regulatory developments (regtech). The group is a leading provider of sophisticated financing solutions and investment opportunities for lower-middle-market businesses. Under Jeffrey's leadership, the group consistently fulfills its commitment to doing well by doing good through facilitating profitable economic development that also has a positive social and environmental impact.

Prior to being a financier, Jeffrey served as a principal and CEO of Machine Works Corporation, a lower-middle-market aerospace manufacturing company. His experience leading a business in the highly regulated aerospace manufacturing industry has led to his appreciation of the need to work closely with regulators while adopting technological solutions to innovate in the sector. This successful approach has been brought over to US Capital Global, where leveraging innovation and regulatory developments has been a key driver in the firm's growth as a fintech investment bank.



Santiago Velez

Santiago Velez is a practitioner in the digital asset and distributed ledger/blockchain space, co-founding and advising several companies.

Santiago is the co-founder and division lead of Research & Development at Block Digital Corporation, which focuses on deploying decentralized edge computing. He's also Vice President of R&D at Sindric Solutions, a web3 enterprise software development company that has built and advised on products for Fortune 50 companies like Nike, and organizations like the NCAA, using web2 cloud in conjunction with DLT technologies.

Santiago has a degree in Nuclear Engineering from Worcester Polytechnic Institute and more recently completed the UPenn Wharton School of Business's Economics of Blockchain and Digital Assets certification program. When not spending time with his three daughters, Santiago contributes to the Real Vision platform to perform deep-dive long-form interviews with up-and-coming leaders in the web3 space. Lastly, he's a vigorous Twitter poster on all things crypto and a mouthpiece for anyone with interesting ideas.

FINACCELERATE INFLUENCERS



Geoff Clauss

Geoff Clauss is Blockdaemon's Chief Revenue Officer and has 20+ years of fintech sales leadership experience. Geoff has an extensive background in trading networks, legacy financial infrastructure services, and managing successful teams. He is passionate about developing teams that rise to the top of a competitive marketplace and knows the importance of happy and successful customers. Geoff is keen to help even more institutions access and unlock quality blockchain data with Blockdaemon.



Rajeev Bamra

Rajeev Bamra is the head of DeFi & Digital Assets strategy and operations at Moody's, he leads a dedicated digital finance team equipped with extensive expertise in the dynamic digital ecosystem and a profound understanding of traditional finance infrastructure. His team's primary focus lies in meticulously exploring the intersection of these two domains, specifically in identifying and analyzing emerging risks stemming from their integration. Through comprehensive research and evaluation, he aims to develop a resilient strategy that effectively addresses the distinctive challenges and opportunities arising from this convergence.



Adam Sand

Adam Sand leads the legal team for Blockdaemon Inc., one of the leading blockchain infrastructure and staking technology providers. Previously, Adam served as General Counsel for Ciitizen Corporation, a startup providing health records technology for rare diseases that was sold to Invitae Corporation, and before that as General Counsel and VP of Business Development for Shopkick, which was sold to Retail Trax Inc. Prior to joining Shopkick, Adam was GC of SK Planet, Inc., the U.S. arm of one of South Korea's largest companies; was lead counsel for Ancestry, where he helped launch the AncestryDNA testing service worldwide; and worked for international law firms such as Pillsbury Winthrop and Jones Day, where he represented companies such as Apple, AT&T, and Chevron.

When he isn't facilitating deals for Blockdaemon, you will find Adam playing with his kids, teaching web3 legal issues to future lawyers, or learning to create Ethereum smart contracts.



Matt Enriquez

Matt Enriquez currently serves as Senior Corporate Counsel at DraftKings, Inc., where he is responsible for legal and regulatory advice concerning the company's web3 ventures. He is interested in exploring the ways in which web3/crypto intersects with highly regulated spaces such as gambling/sports betting and banking.

FINACCELERATE INFLUENCERS



Frederic Dalibard

Fred Dalibard is Global Head of Blockchain at Groupe BPCE. Since 2015, Fred has occupied several roles related to innovation, blockchain, and ebusiness within Natixis's Corporate & Investment Banking division, part of Groupe BPCE. Fred represents Groupe BPCE/Natixis on the board of directors of R3 (since 2017) and was the chairman of the board of R3 between 2018 and 2021.

Fred was also a board director of Komgo from its creation in 2018 until mid-2022. After one year at Dexia Credit Local, Fred joined Natixis in 2002. Fred then occupied several positions, mostly in front office and quantitative roles, dealing with structured credit assets and also financing assets. Fred began his career in 1998 as a consultant with Arthur Andersen Management in Paris.



Jamie Finn

Jamie Finn is the co-founder and President of Securitize, Inc., the leading platform for issuing digital securities. Jamie has a background as both an operating entrepreneur and corporate executive, with more than 20 years' experience. Prior to Securitize, Jamie worked at Telefonica, o2, Ericsson, and more recently AT&T in Big Data Product Innovation, as well as startups including Kontera, A.Ki, Thumbplay, Zingy, and others in a variety of senior roles. He has participated in more than \$700 million worth of transactions on the buy and sell side in tech M&A over the course of his career. Jamie earned a bachelor's degree in Business Management from Babson College.



Anthony Bassili

Anthony Bassili, CAIA, is Head of Asset Allocators for Coinbase Institutional Americas. In this role, he is responsible for advising North America's largest financial institutions on investment solutions related to digital assets, web3, and crypto strategies. His clients include government and corporate pension plans, consultants, multi-manager platforms, outsourced Chief Investment Officer platforms, foundation/endowments, and family offices.

Prior to joining Coinbase, Anthony served as Head of Pension for iShares. There he led BlackRock iShares' efforts in expanding the investor toolkit for allocators to include ETFs across public and private asset classes, including ESG and niche or thematic exposures. Prior to leading the iShares business, he spent more than a decade leading business development and investment strategy for the Global Trading and Transition Management platform at BlackRock.

From 2015 to 2020, Anthony also served as Chapter Head for the Chartered Alternative Investment Analyst ("CAIA") San Francisco Bay Area chapter, leading more than 400 CAIA members in connecting and pursuing financial literacy across alternative investment strategies. Over this period, he served, on behalf of BlackRock, on the board of directors for the Bay Area Council and the San Francisco Chamber of Commerce. He focused on local policy and tax issues across the State of California. He holds NASD series 3, series 7, series 63, and series 24 licenses.



Ehsan Haque

Ehsan Haque has spent nearly 20 years working as in-house counsel for a variety of institutions including top-tier investment banks, broker-dealers, and fintech startups. He has spent the last 10 years in leadership and senior leadership roles. After a career in advertising, Ehsan trained at Slaughter and May in London before working as a global markets/equities sales and trading lawyer for Deutsche Bank, RBS Global Banking and Markets, and Nomura, where he was part of the senior management team of the EMEA legal department and led the Equities legal product coverage in EMEA supporting Nomura's equities sales and trading businesses. More recently, Ehsan was the first General Counsel at Lendingblock, an institutional cryptocurrency borrowing and lending platform and General Counsel at Alphaswap, an alpha capture and investment management platform. He is ex-Global General Counsel at Hamilton Capital Holding Limited and ex-EMEA General Counsel at Amber Group. Ehsan also acts as an advisor to various fintech companies and accelerator programs. He is also active in mentoring junior BAME professionals in the legal and finance sectors.



Rory Clark

Based in Silicon Valley, Rory is a Senior Vice President in Citi's Venture Banking group, which sits within Citi Commercial Bank. Between the UK and US, with roles spanning Corporate and Commercial Banking, Credit Risk and Cash Management, Rory has been with Citi for over 10 years.

As a Global Relationship Manager in the Venture Banking group, Rory is responsible for identifying, onboarding, managing, and enabling the growth of key tech disrupters, with a focus on fintech and SaaS. Rory identifies the current and future needs of his clients and works in tandem with product specialists from across the bank to design global solutions for his clients—spanning debt, FX, cash management, investment banking, capital markets and wealth management.

In between his two stints with Citi, Rory also held a senior sales role at UK-based Ebury, a fast-growth fintech focused on cross-border payments and FX.

FINACCELERATE INFLUENCERS



Christopher Grieco

Chris Grieco is the General Counsel of Rain, a fintech startup dedicated to helping Web3 teams use their digital assets in the real world. Previously, Grieco served as General Counsel at Fei Labs, a decentralized stablecoin project.

Before his work in DeFi, Grieco held several high-level positions within the Federal Government. His most recent public service culminated with a senior position at the Department of Justice, where he served as Associate Deputy Attorney General, advising the Deputy Attorney General and the Department on various technological issues. His work at the Department included helping draft the 2020 Google Antitrust complaint and leading the Department's review of Section 230, among other tech issues. He also served as Associate White House Counsel in the White House Counsel's Office where he led the confirmation of multiple federal judges including Justice Neil Gorsuch, and as a federal prosecutor in the Eastern District of Virginia. Prior to his time in the executive branch, he served on Capitol Hill where he led multiple high-profile investigations as Counsel for the Judiciary Committee. Grieco clerked for Judge Edith Clement on the Court of Appeals for the Fifth Circuit and graduated from Stanford Law School.



Maximillian Jungreis

Maximillian Jungreis is the Head of Crypto and Digital Assets at Plug and Play Tech Center, the world's largest early stage investor, accelerator, and corporate innovation platform. Maximillian works with over 560 global corporate partners from Financial Services, Brand & Retail, and Supply Chain to accelerate their Web 3.0 adoption journeys by leveraging Plug and Play's innovation ecosystem of over 50,000 startups across 46 cities.

Maximillian Jungreis has over 7 years of experience in crypto as an operator, researcher, and investor. Prior to leading Plug and Play Crypto, Max spent 2 years at Stanford University as a founding member of the Future of Digital Currency Initiative, a multidisciplinary research effort focused on CBDCs (Central Bank Digital Currencies). Before that, he served as Head of Partnerships for Blockchain Labs (fka YosemiteX) one of Korea's largest blockchain companies which today services over 25M users through their front-facing application, Coov.



Ben Hoxie

Ben serves as a Venture Analyst on the Vectr Fintech Partners team. As an analyst, Ben works on deal sourcing, investment due diligence, market research and financial analysis.

Prior to joining Vectr, Ben worked as a Product Management Intern at Fidelity Labs in Boston where he worked on multiple startup teams to help them design and develop innovative FinTech products.

Ben graduated from Dartmouth College with a Master of Engineering Management and a Bachelor of Engineering. Ben also graduated with a Bachelor of Arts in Physics and a minor in Economics from Bowdoin College.



Olaf Ammermann

Olaf Ammermann started his finance career at Goldman Sachs working in a variety of equity volatility trading and multi-asset structuring roles in London and Hong Kong. He then moved to Toronto where he implemented a trading risk framework at Bank of Montreal and later joined TD Bank as a senior structured products and equity volatility trader.

After 15 years working in traditional finance roles, Olaf transitioned to the digital asset space initially as a business analyst and quant trader at Nomisma where he designed and implemented crypto derivatives trading platforms. In parallel Olaf setup a Crypto option trading venture, running electronic market making strategies on centralised crypto derivatives platforms.

Nomisma became part of Amber Group in 2021 and Olaf took on the role of Managing Director for the UK & Europe. Olaf is now the Managing Director of Islington Consultants and helps and advises Start-Up and established companies in the FinTech, Capital Markets and Digit Asset space on strategy, developing new businesses and how to navigate the trading and regulatory world of Digital Assets.

Olaf has developed a deep knowledge of financial markets, derivatives trading, trading platforms & exchanges, business development and the associated regulation, risk and compliance aspects. He holds a Masters Degree from Karlsruhe Institute of Technology, Joint Program in Electrical Engineering & Business Administration.



Ali Rod Khadem

Ali Rod advises web3/blockchain startups and funds on strategy, partnerships, fundraising, deal-sourcing, and legal/compliance. He works across sectors, including defi, gaming, municipal and industrial metaverse, and tokenization of real-world assets. Outside of his advisory roles, he is a professor and published author, and has 20+ years of experience as a lawyer and investment banker. He's held senior roles at Macquarie Capital and Westport Innovations, and began his career at Idealab, DLA Piper, and Linklaters. He holds a PhD from Harvard University and a JD from UC Berkeley. He's lived in 8 countries and 4 continents, and has working knowledge of Mandarin Chinese, Arabic, Farsi, and French. He's been responsible for project portfolios in multiple sectors across North America, the Middle East, Asia, Africa, and Australia. Much of his experience has involved international strategy and contract negotiations, especially in scenarios involving cultural or political sensitivities.

FINACCELERATE INFLUENCERS



Stephen Moskowitz

Stephen Moskowitz is the Founder & CEO of Pyxis Search Partners, a domain specialist recruiting agency that focuses on both technical and non technical search for high growth emerging technology companies. Prior to founding Pyxis Search, Mr. Moskowitz was the Co-Founder and Chief Operating Officer of Pyxis Capital Management, a cryptoasset venture hybrid fund backed by prominent investors, including ParaFi Capital. Prior to co-founding Pyxis Capital, Mr. Moskowitz was a Managing Director at a \$100 million AUM+ single family office that was an early investor in the crypto space. Mr. Moskowitz has also served as an Advisor for ParaFi Capital and is currently an Advisor to Blockchain Founders Fund. Mr. Moskowitz received a BA and JD from Emory University (Boisfeuillet Jones Scholar), and an MBA in finance from The New York University Leonard N. Stern School of Business.

JONES DAY SPEAKERS



ABRADAT KAMALPOUR

Partner, Jones Day
Architect, Finaccelerate

Financial Markets

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Abradat Kamalpour has extensive experience in fintech, blockchain structured finance, and debt capital markets. He has been at the forefront of using blockchain-based technologies and cryptocurrencies on various transactions, including building out blockchain-based exchanges, tokenization platforms, and digital asset issuances, as well as the creation and legal build-out of cryptocurrencies, crypto-based payment systems, and related app offerings, which includes acting for a multibillion-dollar-backed private equity group on an international crypto exchange and cryptocurrency offering that will be made available across various international markets. Abradat is the Architect of the [Jones Day FinAccelerate program](#), which was named by the *The National Law Journal* in its 2023 list of Legal Technology Trailblazers.

Abradat has acted on and structured numerous complex structured financing transactions and market leading financings for global financial institutions, including Merrill Lynch, J.P. Morgan, Fortress, Deutsche Bank, Credit Suisse, Nomura, and Goldman Sachs.

Abradat has written extensively on fintech-related legal matters, including articles on cryptocurrencies and digital assets for the Talking Legal section of *CityAM* (a leading London financial newspaper). Abradat was also the founder and architect of a fintech accelerator program for another international law firm in London.

HONORS & DISTINCTIONS

Winner of Best FinTech lawyer and law firm: London FinTech & Sukuk Summit

Who's Who Legal: Thought Leader, *FinTech* 2021 & 2022

Who's Who Legal: Thought Leader. *Blockchain* 2021 & 2022

Best Lawyers, Recognition since 2017 to 2022, Banking & Finance Law

EDUCATION

University of Cambridge (Executive Education Program in Corporate Governance 2013); Monash University (LL.B. Hons. 1997); RMIT University (Bachelor of Construction Management Hons. 1994)

BAR ADMISSIONS

Solicitor of the Senior Courts of England and Wales and Registered Foreign Legal Consultant (FLC) with the State Bar of California



JAYANT W. TAMBE

Partner

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Securities Litigation & SEC Enforcement
Business & Tort Litigation
Global Disputes
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Jay Tambe, who serves as leader of Jones Day's Financial Markets Practice, advises financial institutions on litigations concerning securities, derivatives, credit default swaps, collateralized debt obligations (CDOs), and other financial products. Many of his cases involve cross-border disputes, and he is well-versed in navigating international discovery and judgment enforcement.

Jay has litigated significant claims involving CLOs (collateralized loan obligations), CDOs, CLNs (credit linked notes), and other structured finance investments in the New York state and federal courts, including many precedent-setting CDO litigations. He also led the team that prevailed in the very first appeal before ISDA's external review panel. For nearly 10 years Jay represented Lehman Bros. Holdings, Inc. and its affiliated debtors in more than 50 separate derivatives disputes, including several evidentiary hearings and trials. Currently Jay is defending Wells Fargo in numerous actions brought by institutional investors concerning more than 280 separate RMBS trusts.

Jay routinely provides prelitigation advice on documentation and risk mitigation and is a frequent speaker on complex financial products.

HONORS & DISTINCTIONS

New York Law Journal — 2020
Distinguished Leader Award

Chambers USA "Leader in Their Field"
(2013, 2014, 2016); Securities Litigation,
New York (2013–2018)

P.R.I.M.E. Finance — "Complex Financial
Products Expert"

EDUCATION

University of Notre Dame
(J.D. cum laude 1992); University of Toronto
(B.A. in Economics with honors 1989)

LANGUAGES

Hindi

BAR ADMISSIONS

Illinois and New York



DAVID C. KIERNAN

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David Kiernan is an accomplished trial lawyer who has litigated antitrust and unfair business practice cases, class actions, public nuisance, climate change, joint venture disputes, and bankruptcy matters throughout the United States. He has represented clients in the tech, energy, health care, consumer brand manufacturing, digital advertising, and railroad industries and routinely counsels clients on antitrust and competition law issues related to licensing, interoperability, refusal to deal, discounting, bundling, and pricing.

David recently led the defense of Sutter Health, a hospital system in Northern California, in an antitrust class action alleging that Sutter restrained competition by allegedly forcing insurers to include certain hospitals in their provider networks and forbidding them from steering patients to other hospitals. After a month-long trial, the jury returned a unanimous defense verdict and rejected plaintiffs' claims for \$1.2 billion in post-trebled damages. In addition, David led the defense of Marathon Petroleum in obtaining summary judgment in an antitrust class action in which plaintiffs alleged that Marathon and other major refiners conspired to reduce supply and thus inflate the price of gasoline and sought \$72 billion in treble damages.

His other recent matters include representing the American Bankers Association in an antitrust class action challenging standard setting for financial identifiers; a tech company in a class action challenging licensing restrictions and lack of interoperability; a consumer brand manufacturer in a public nuisance action seeking to hold manufacturers liable for marine plastic pollution; and a fossil fuel company in climate change litigation. David also has a wealth of experience in antitrust class actions alleging "no-poach" agreements between competing employers.

David is also head of litigation for the San Francisco Office.

HONORS & DISTINCTIONS

Chambers USA: America's Leading Lawyers for Business (2017, recognized practitioner)

Daily Journal: "Top Antitrust Lawyers in California" (2020) and "Top 100 Lawyers in California" (2022)

Law360 MVP: Competition (2022)

EDUCATION

University of California, Hastings College of the Law (J.D. magna cum laude 2001; Order of the Coif); Yale University (B.A. 1994)

BAR ADMISSIONS

California and Georgia

CLERKSHIPS

Law Clerk to the Honorable Norman H. Stahl, United States Court of Appeals, First Circuit (2002–2003)



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Tim Curry has represented start-up, emerging growth, and public technology companies in public offerings, venture capital (VC) and growth equity financings, and mergers and acquisitions for more than 25 years. He also represents leading VC firms in growth equity financings, as well as investment banks in public equity offerings. He regularly advises boards of directors and executive teams in complex corporate governance and public reporting matters.

Tim represents a broad range of technology companies at all growth stages, including Five9 (Nasdaq), a leading provider of cloud-based contact center solutions; Minted, a crowd-sourced design company; OneStream Software, a leading provider of corporate performance management software and KKR portfolio company; Pattern, a leading e-commerce accelerator; Monolithic Power Systems (Nasdaq), a leading provider of power management solutions; Hims&Hers (Nasdaq), a leading health and wellness company; and Synopsys (Nasdaq), a leading electronic design software company. He also represents VC funds, growth equity funds, strategic investors, and investment banks, including GreatPoint Ventures, Raine Group, KKR, and Canaccord Genuity.

Tim is Chair of the Board of Directors of Special Olympics, Northern California and Nevada and has served on the board for more than seven years. He has spoken at business and legal conferences on initial public offerings (IPOs), venture capital, and corporate governance and has been quoted in *The Wall Street Journal* and other publications regarding IPOs and Silicon Valley.

HONORS & DISTINCTIONS

The Best Lawyers in America (2016–2022)

Northern California Super Lawyers
(2012–2013)

Recommended by *The Legal 500 United States* (2011–2014, 2016, and 2020)

Chair of Board, and Member of Executive Committee, Special Olympics Northern California and Nevada

EDUCATION

University of California, Los Angeles
(J.D. 1990); University of California, Berkeley
(B.A. in Political Economy
with honors 1987)

BAR ADMISSIONS

California

GOVERNMENT SERVICE

Securities and Exchange Commission, one of only two UCLA law students chosen for SEC externship program (Spring 1989)

JONES DAY SPEAKERS



JENNIFER D. BENNETT

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Jennifer Bennett advises global technology companies in high-stakes, fast-paced complex litigation involving patents, trademarks, trade secrets, and copyrights. She has a significant track record in jury trials and as the managing lawyer in infringement cases in U.S. District Courts in California, Delaware, and Texas as well as in cases before the United States International Trade Commission (USITC). Jennifer's practice focuses on biopharmaceuticals, medical devices, machine learning, electronics, telecommunications, LED technology, plants, and software applications.

Prior to joining Jones Day in 2022, Jennifer obtained successful outcomes for clients in many cases, including a six-patent case pertaining to optical networking involving wavelength selective switches (WSS) and reconfigurable optical add-drop multiplexer (ROADM) line cards; a multinational consumer electronics company in a patent infringement case involving sophisticated controllers used in video game consoles and equipment for managing motion detection and control systems; patent infringement litigation involving a plant patent on a table grape variety; trade secret litigation involving insurance claim adjudication; patent infringement litigation between competitor medical device companies involving minimally invasive biopsy products; and patent infringement litigation involving information encryption technology.

Jennifer has written and spoken extensively on patent infringement-related topics.

EDUCATION

Santa Clara University (J.D. 2004);
University of Southern California (B.S. in
Biological Sciences 2000)

LANGUAGES

Spanish

BAR ADMISSIONS

California, U.S. District Court for the
Northern District of California, and regis-
tered to practice before the U.S. Patent
and Trademark Office

JONES DAY SPEAKERS



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Amie Colwell Breslow practices across a broad range of U.S. federal tax matters, including cross-border mergers, acquisitions, spin-offs, and other divisive strategies and restructurings, and certain specialized tax issues, such as blockchain and digital assets including conducting digital currency transactions and conversions, token offerings, and different investment and entity structures. She has extensive experience working with large multinational companies on managing and executing complex, multi-step reorganizations and divestures, developing workable policies at an industry-wide level in response to global economic policy initiatives and changes in foreign tax and corporate law. As a former in-house tax counsel and government attorney, Amie blends substantive tax knowledge with an understanding of corporate objectives and first-hand insights on the guidance and publications process.

Prior to joining Jones Day, Amie was a Senior Tax Counsel at General Electric. Prior to joining GE, she served in the Office Associate Chief Counsel (Corporate), where she worked on published guidance, controversy matters, private letter rulings, and tax policy matters concerning corporate and international tax transactions and issues.

Amie is a member of the ABA Sections of International Law and Tax (Corporate [officer] and Foreign Activities of U.S. Taxpayers [FAUST] [chair] Committees), International Fiscal Association (IFA), Women in IFA Network (WIN [Regional Co-Leader]), and Tax Coalition. She is a frequent speaker at the ABA, IFA, GW/IRS Conference, DC Bar, Federal Bar, International Tax Institute, and TEI on a multitude of transaction topics including cross-border 304 transactions, PTEP, BEAT (base erosion and anti-abuse tax), M&A, and digital currency

HONORS & DISTINCTIONS

International Fiscal Association (IFA),
Women in IFA Network (WIN), D.C.
Region Co-Leader

ABA Tax Section — Foreign Activities of
US Taxpayers: Chair (2021 to present)
and Vice Chair (2019 to 2021)

PepsiCo Chairman's Award — 2005

EDUCATION

American University (Certificate of Legal
Studies in Anti-Corruption Law 2018);
Brooklyn Law School (J.D. 1998); Syracuse
University (B.S. in Accounting 1995)

BAR ADMISSIONS

District of Columbia and New York

GOVERNMENT SERVICE

Attorney-Advisor, Office of Associate
Chief Counsel (Corporate), Internal
Revenue Service (2009-2015)



NATHAN S. BROWNBACK

Of Counsel

Financial Markets

Washington

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Nathan Brownback's practice focuses on the regulation of domestic and foreign banks, with particular emphasis on regulations under the Dodd-Frank Act, including the Volcker Rule. He also advises on bank holding company regulations, bank affiliate transactions, merchant banking rules, state commercial lending and money transmitter licensing issues, and other legal issues relating to fintech and cryptocurrency firms.

Nathan has extensive experience advising on bank regulatory and investment activities involving the Bank Holding Company Act, Federal Deposit Insurance Act, and Federal Reserve Act and their implementing regulations as well as other federal and state banking and financial services laws, including those relating to brokered deposits and issues relating to digital assets firms. He also has advised clients on bank CD and credit union share certificate programs, federal funding received under COVID relief programs administered by the Treasury Department such as the CARES Act and the American Rescue Plan Act, as well as laws and compliance pertaining to the Commodity Exchange Act, Bank Secrecy Act, and the Investment Advisers Act.

Prior to receiving his law degree, Nathan was an economic research analyst, first in the private sector and subsequently for a regional Federal Reserve Bank.

Nathan has spoken on the Volcker Rule, international banks in the United States, and brokered deposits issues. He has written frequently on these topics and on issues relating to fintech, blockchain, and cryptoassets.

EDUCATION

Columbia University (J.D. 2012; Harlan Fiske Stone Scholar); American University (B.S. in Economics magna cum laude 2003; Phi Beta Kappa)

BAR ADMISSIONS

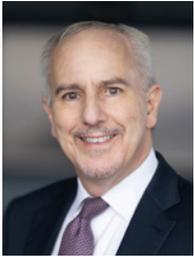
District of Columbia and New York

CLERKSHIPS

Law Clerk to Judge Richard T. Morrison, U.S. Tax Court (2012–2014)

GOVERNMENT SERVICE

Research Analyst, Federal Reserve Bank of Philadelphia (2006–2009)



RICHARD DENATALE

Partner

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Rich DeNatale is one of the nation's leading lawyers in the field of cyber insurance. He has been retained to handle insurance claims for more than 60 cyberattacks and data breach incidents, including some of the largest in history. Last year, Rich authored the chapter on cyber insurance for a published reference guide on data breach investigations.

Rich's experience includes all aspects of cyber insurance. He is frequently retained by *Fortune* 500 clients to advise on insurance coverage in the wake of cyberattacks. In the last two years, he has successfully obtained cyber insurance coverage for more than two dozen clients.

Rich has served as lead counsel for policyholders in precedent-setting coverage cases on data privacy claims. He frequently works with clients during the underwriting process to strengthen their coverage for cyber risk, including the new risks created by the California Consumer Privacy Act (CCPA).

Additionally, Rich has 25 years of experience handling a wide range of insurance claims, coverage disputes, and arbitrations (including London arbitrations) for corporate policyholders in the technology, retail, energy, health care, manufacturing, and defense sectors. He is a veteran trial lawyer who has tried more than 15 cases and won jury verdicts on coverage and bad faith claims.

Chambers has included Rich in its rankings of the nation's top insurance coverage lawyers for the past eight years. He has testified as an expert witness on California insurance law and frequently writes and lectures on data breach, cyber, and other insurance issues.

HONORS & DISTINCTIONS

Recognized by *Chambers USA* as one of the nation's leading insurance lawyers, where he is described as "exceptionally bright, very detail oriented, and great at strategy"

EDUCATION

Harvard University (J.D. 1985; A.B. 1981)

BAR ADMISSIONS

California



I. LEWIS H. GRIMM

Partner

Financial Markets
Business Restructuring & Reorganization
ESG (Environmental, Social & Governance)

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Lewis Grimm has over two decades of leveraged finance experience working on marquee deals in New York, Europe, and Australia. He represents financial institutions, direct and institutional lenders, and corporate borrowers on cutting-edge domestic and cross-border leveraged and investment-grade lending and high yield transactions as well as high-profile restructuring and bankruptcy matters.

His financial institution clients include Citizens, Jefferies, KeyBank, M&T Bank, TD Securities, U.S. Bank, and Wells Fargo. Corporate borrowers include Century Aluminum, Cumulus Media, FTI Consulting, Kern River Holdings, Outfront Media, Texas Instruments, and TransDigm.

Lewis's high-profile deals include assisting the majority term loan lenders in the restructuring of the U.S. facility agreement of Atlas Iron through an Australian creditors' scheme of arrangement. This was a great example of how a company can successfully restructure when all parties work together. It was awarded Insolvency & Restructuring Deal of the Year at the 2016 Australasian Law Awards and Restructuring Deal of the Year at the 2016 Turnaround Management Association Awards.

He also represented the majority secured term loan lenders in the chapter 11 cases of Southcross Holdings and its affiliated debtors. This plan received approval within 15 days of filing, making it the fastest ever chapter 11 reorganization for a debtor having at least \$500 million in liabilities.

Lewis was recognized by *New York Metro Super Lawyers* as a "Rising Star" for four consecutive years, designated by *M&A Advisor* as one of 40 leading lawyers under the age of 40, and named by *The Legal 500 US* as a "Next Generation Lawyer."

HONORS & DISTINCTIONS

40 Under 40 Recognition Award recipient — *The M&A Advisor* (2013)

New York Metro Super Lawyers "Rising Star" (2011, 2012, 2013, and 2014)

Recognized by *The Legal 500 US*, where he is described as "very skilled, available and polite" and named as a "Next Generation Lawyer" in the area of commercial lending

EDUCATION

Deakin University (LL.B. second class honours division A 1998; B. Commerce in Accounting 1998)

Languages

Japanese

BAR ADMISSIONS

Solicitor of the Senior Courts of England and Wales; New York; and New South Wales and Victoria, Australia



CHRISTINE S. HWANG

Partner

Employee Benefits & Executive Compensation

San Francisco

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Chris Hwang has nearly 20 years of experience advising health and pension plan sponsors and plan administrators regarding a broad array of issues involving fiduciary issues, benefit claims and appeals, plan administration, strategy, and design. In addition to assisting clients navigate complexities in corporate transactions to assess withdrawal liability risk and benefit plan integration, Chris regularly counsels employers and plan administrators with qualified retirement and welfare plan compliance and has advised on legislative and regulatory requirements under the Employee Retirement Income Security Act (ERISA), the Affordable Care Act (ACA), the Internal Revenue Code, the Health Insurance Portability and Accountability Act (HIPAA), and the Consolidated Omnibus Budget Reconciliation Act (COBRA).

Chris has also represented welfare and pension plans in litigation and arbitration in cases involving fraud, fiduciary issues, benefit claims, delinquent contributions, subrogation and reimbursement, contracts with plan vendors, and withdrawal liability. She has spoken at multiple employee benefits conferences and will be a presenter on ERISA Remedies at the forthcoming ABA Joint Committee on Employee Benefits ERISA Basics National Institute 2023.

Chris is a member of the Firm's Asian Lawyers and the LGBTQ+ Affinity Groups. She was appointed by the U.S. Secretary of Labor to serve on the Advisory Council on Employee Welfare and Pension Benefit Plans from 2014 to 2016. She also served a four-year term on the City and County of San Francisco Board of Appeals, from 2011 to 2014.

Chris is a member of the State Bar of California and the International Foundation of Employee Benefits Plans and the American Health Law Association.

EDUCATION

University of California College of the Law, San Francisco (J.D. 1996);
Dartmouth College (B.A. 1991)

BAR ADMISSIONS

California

**KELSEY A. ISRAEL-TRUMMEL**

Partner

Labor & Employment

San Francisco

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Kelsey Israel-Trummel's practice focuses on representing employers in a variety of labor and employment matters, including wage and hour, discrimination, and wrongful termination matters and in disputes arising under the National Labor Relations Act (NLRA). In particular, she has significant experience with wage and hour class actions and representative lawsuits filed under California's Private Attorneys General Act or PAGA statute. She has represented clients in litigation in state and federal courts, as well as before the National Labor Relations Board (NLRB) and Equal Employment Opportunity Commission (EEOC) and in arbitrations. Her experience includes drafting dispositive motions, brief writing, and discovery management. In addition, she advises clients on compliance with various employment and labor laws.

Kelsey also has experience representing clients in commercial disputes at the trial and appellate levels, as well as in International Chamber of Commerce (ICC) arbitrations. She has contributed to articles on international arbitration and California noncompete laws.

EDUCATION

Harvard University (J.D. cum laude 2011); Rice University (B.A. magna cum laude 2007)

BAR ADMISSIONS

California

CLERKSHIPS

Law Clerk to: Judge Michael Chagares, U.S. Court of Appeals, Third Circuit (2012-2013) and Judge William B. Shubb, U.S. District Court, Eastern District of California (2011-2012)

**LIN W. KAHN**

Partner

Antitrust & Competition Law

San Francisco

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Lin Kahn has more than a decade of experience defending against and prosecuting antitrust matters in private practice and public service. Lin recently spent five years at the Federal Trade Commission (FTC), where she served as lead litigation and trial counsel in the agency's successful price-fixing and anticompetitive conduct lawsuit against major players in the dental industry. During her tenure at the FTC, she also led a number of merger investigations in industries such as technology, pharmaceuticals, consumer products, and health care.

Lin helps clients navigate high-stakes antitrust litigation, merger review, and government investigations. Drawing on her experiences as a first-chair trial lawyer and former government enforcer, she has led clients through claims arising from a broad range of issues, including conspiracies to eliminate nascent competition, no-poach agreements, monopolization, group boycotts, killer acquisitions, and vertical merger challenges. Lin was one of only five antitrust lawyers in the country to receive the honor of "Top Attorneys Under 40" from Law360 in 2021.

Lin is co-chair of Jones Day's Asian Lawyers Affinity Group and is active in the Firm's pro bono practice.

HONORS & DISTINCTIONS

"Rising Stars, Top Attorneys Under 40,"
Law360 (2021)

Janet D. Steiger Award, Federal Trade
Commission

EDUCATION

University of California, Los Angeles (J.D.
2008; Outstanding Oral Advocate, Fall
2006 Moot Court); University of California,
San Diego (B.A. in Political Science and
B.S. in Management Science/Economics
magna cum laude 2004; Provost's
Honors List)

BAR ADMISSIONS

California and U.S. District Courts for the
Central, Northern, and Eastern Districts
of California

GOVERNMENT SERVICE

Attorney, Federal Trade Commission,
San Francisco (2015-2020)

JONES DAY SPEAKERS



CARL A. KUKKONEN III

Partner

Intellectual Property
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Carl Kukkonen is a respected leader in the legal field, acknowledged as one of the *IAM Strategy 300: World's Leading IP Strategists*. With more than 25 years of experience, he has been pivotal in assisting clients in developing strong, litigation-ready patent portfolios, effectively reduce risks through invalidity and freedom-to-operate analyses, and adeptly plan and execute litigation strategies, including *inter partes* reviews (IPRs). Moreover, Carl conducts due diligence for financing and M&A transactions, offers valuable support in IP partnering agreements, and provides thoughtful guidance on brand protection matters.

As a member of the Firm's artificial intelligence (AI) team, Carl's proficiency spans high-technology, life sciences, and energy sectors. His high-tech experience encompasses AI technologies such as machine learning, natural language processing (NLP) with large language models, and computer vision. Carl has further assisted clients in diverse fields like database technologies, ridesharing, robotics, enterprise software, cloud computing, blockchains, mobile software and hardware, telecommunications, IoT (Internet of Things), semiconductors, nanotechnology, optical devices, computer architectures, virtual/augmented reality, and signal/image processing.

In life sciences, Carl has handled cases related to *in silico* drug discovery, computational biology, digital health, wireless health care, medication delivery devices, patient monitoring systems, respiratory equipment, incubators, infusion pumps, physiological sensors, ophthalmic technologies, and orthopedic devices.

Carl's experience in energy technology includes process and atmospheric sensors, solar panels and control systems, utility-scale energy distribution, energy efficiency technologies, water and wind turbines, fuel cells, and water purification systems.

Carl's diverse knowledge makes him a reliable and insightful resource in the legal field, helping clients navigate complex IP matters with skill and understanding.

HONORS & DISTINCTIONS

IAM Strategy 300: World's Leading IP Strategists (2022)

Southern California Super Lawyers (2015-2021), including named among the Top 50 Attorneys in San Diego four times

Best Lawyers in America: patent law and intellectual property litigation (2018-2024)

Twice named among Top 25 Portfolio Managers/Patent Prosecutors in California, *Daily Journal*

Named Top Attorney eight times by the *San Diego Daily Transcript*

San Diego Business Journal:
"Best of the Bar"

San Diego Metropolitan:
40 Under 40 (2009)

EDUCATION

The George Washington University (J.D. with honors 1998); Harvey Mudd College (B.S. in Engineering 1995)

BAR ADMISSIONS

California and registered to practice before the U.S. Patent and Trademark Office

CLERKSHIPS

Legal extern to Judge Randall R. Rader, U.S. Court of Appeals, Federal Circuit (Fall 1997)

GOVERNMENT SERVICE

Legal extern to Senator Joseph R. Biden Jr., U.S. Senate Committee on the Judiciary (Fall 1996)



KA-ON LI

Of Counsel

Intellectual Property, Technology
Health Care & Life Sciences

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Ka-on Li works closely with clients to successfully structure and execute IP, technology, and commercial transactions to achieve high-stakes business objectives. She is an experienced IP and technology lawyer whose practice focuses on transactions for clients active in the technology, medical, pharmaceutical, life sciences, data analytics, food and beverage, retail, consulting, financial, fashion, consumer goods, telecommunications, media, and entertainment fields. Ka-on drafts and negotiates contracts involving outsourcing, IP development, licensing and commercialization, distribution arrangements, software and cloud-related matters, infrastructure and telecommunications projects, and manufacturing and supply services.

Ka-on has solid experience in assisting emerging and established businesses at a strategic level in U.S. and overseas markets. She has represented software and life science companies at all stages, from formation to exit. She has drafted and negotiated some of the most significant collaborations and strategic agreements and alliances between industry entrepreneurs, service providers, acquirers, and investors. Much of her experience involves working on deals involving the development and commercialization of products driven by the convergence of multiple technologies, such as digital health, fintech, and AI-driven platforms.

She has acted for clients on a full range of M&A and financing transactions involving domestic and foreign IP and technology assets on the buy-side and the sell-side. Representative clients include SAP, Cardinal Health, Astellas, The Riverside Company, GE, Verizon, and Blackberry.

Ka-on's deep and diverse experience, including her secondment at Australia's largest telecommunications provider for more than a year, enables her to bring a pragmatic, business-oriented and collaborative approach to her work and negotiations.

HONORS & DISTINCTIONS

"Top 40 under 40" honoree, *Daily Journal* (2020)

Named in "Women of Influence" list, *Silicon Valley Business Journal* (2020)

"Rising Star" in technology, *Law360* (2019)

"40 under 40" honoree, *Silicon Valley Business Journal* (2019)

EDUCATION

University of Sydney (LL.B. Hons. 2006; B.A. in Modern History and Sociology 2004); University of California, Los Angeles (Exchange program/study abroad, 2003-2004; Dean's Honors List)

LANGUAGES

English (native) and fluent in spoken Cantonese

BAR ADMISSIONS

California

CLERKSHIPS

Law Clerk to the Honorable Justice George Alfred Palmer, Equity Division, Supreme Court of New South Wales (2006-2008)



JERRY C. LING

Partner

Cybersecurity, Privacy & Data Protection,
Business & Tort Litigation
Investigations & White Collar Defense

San Francisco
(T) 1.415.875.5890
jliling@jonesday.com

Jerry Ling has extensive experience advising multinationals on issues relating to cybersecurity resilience, data privacy, and data breach incident response. Jerry has directed forensic investigations into breach and ransomware events and has advised management and boards of directors of public companies on strategies for notice, disclosure, and incident response.

Jerry was previously based in Shanghai for 10 years and regularly handles complex cross-border disputes and internal investigations in the United States and Asia. Jerry has earned multiple distinctions for his work leading high-stakes investigations into the most significant forms of alleged corporate misconduct, ranging from cybersecurity fraud and misrepresentations to violations of the Foreign Corrupt Practices Act (FCPA). Notably, he has recently assisted public companies in obtaining declinations from U.S. government authorities after self-disclosing alleged FCPA, False Claims Act (FCA), and other compliance violations.

Jerry also leads risk assessments and compliance training and counsels clients with respect to their compliance programs and conducting compliance-focused due diligence for global acquisitions. This includes advising on compliance with Chinese laws, including China's state secrets, data security, and data privacy laws.

Jerry provides pro bono services to asylum applicants escaping violence in Central America and to domestic abuse victims in the Bay Area.

HONORS & DISTINCTIONS

The Legal 500 Asia Pacific — top-tier recommendation: China: dispute resolution

Chambers Asia-Pacific — recognized in the area of corporate investigation, where he attracts plaudits from numerous sources, with one revealing that “he’s thorough, he’s practical, he’s a very good investigator, and he’s client-centric,” while another simply says, “I think he’s fantastic”

EDUCATION

Harvard University (J.D. magna cum laude 2003); Dartmouth College (A.B. in Biology magna cum laude 2000)

LANGUAGES

Mandarin

BAR ADMISSIONS

California; Hawaii; U.S. District Courts for the Central, Eastern, Northern, and Southern Districts of California and District of Hawaii; and U.S. Court of Appeals for the Ninth Circuit

CLERKSHIPS

Law Clerk to the Honorable Richard R. Clifton, United States Court of Appeals, Ninth Circuit (2003-2004)



TERESA A. MALONEY

Partner

Tax

San Francisco

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tmaloney@jonesday.com

Terry Maloney has more than 30 years of experience advising a broad array of clients on complex federal income tax issues. She has in-depth experience representing sovereign wealth funds (SWFs) and has represented SWFs in billions of dollars of investments in U.S. assets, including investments in stocks, securities, private equity funds, real estate funds, lending funds, and other types of assets. Terry has handled transactions for foreign and domestic clients in a wide range of areas, including private equity, M&A, real estate investments trusts (REITs), and partnerships, with particular emphasis on planning for inbound investment in U.S. real estate.

Terry's experience in the past year illustrates the scope of her practice. In addition to representing foreign governments and foreign pensions in U.S. investments, she has assisted with the formation of real estate funds and REITs, provided tax advice to sponsors of private equity funds, and worked on a number of public offerings of a REIT securities. Terry has also formed credit funds, counseled tax-exempt clients in acquisitions in the health care industry, and worked with mortgage REITs and other lenders to structure financing transactions and securitizations.

Terry's focus for the past several years has been the U.S. taxation of inbound investments, particularly the taxation of foreign governments. She has written extensively on the subject, as well as on the tax aspects of fund formation and other topics. She is a member of the American Bar Association (Tax Section) and the State Bar of California.

EDUCATION

Cornell University (J.D. magna cum laude 1984); The Catholic University of America (B.A. 1981; Phi Beta Kappa)

BAR ADMISSIONS

California

JONES DAY SPEAKERS



JOSEPH MELNIK

Partner

Intellectual Property
Technology

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Joe Melnik's practice is focused on technology licensing, technology commercialization, and other technology-related transactions. Joe counsels clients on complex transactions related to a broad range of technologies including software, semiconductors, energy, data and network security, and consumer devices. He negotiates and structures license agreements, joint ventures, joint development agreements, strategic alliances, services, supply, and various other agreements for domestic and global projects. Joe also advises companies of all sizes on the development and implementation of strategies for maximizing the benefits of technology transactions; advising on intellectual property issues that arise in connection with corporate transactions, such as mergers and acquisitions; and assisting clients in developing domestic and international product commercialization strategies that utilize intellectual property positions to protect and expand market share.

Joe also represents clients in patent litigation, license disputes, and post-grant proceedings. He has successfully represented companies in patent cases relating to a wide variety of technologies, including cryptography, smart cards, biometrics, cellular telephony, SMS, computer networking, wireless communications, semiconductors, database technologies, and financial transactions. In addition, he frequently represents companies in high-stakes licensing disputes in a broad range of technology areas and has been lead counsel on numerous IPR proceedings before the Patent Trial and Appeal Board.

Joe's practice further includes the development and management of patent portfolios, freedom-to-practice opinions, and strategic counseling. In this role, he counsels clients developing robust intellectual property portfolios, mining portfolios for key assets, and managing a company's intellectual capital to maximize commercial benefits while minimizing risks and costs.

EDUCATION

Case Western Reserve University (J.D. 1994); The Ohio State University (B.S. in Mathematics summa cum laude 1991)

BAR ADMISSIONS

Ohio, Pennsylvania, California, and registered to practice before the U.S. Patent and Trademark Office

JONES DAY SPEAKERS



LAURA S. PRUITT

Partner

Financial Markets

Washington

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Laura Pruitt's breadth of experience, including more than six years of service with the U.S. Securities and Exchange Commission, gives her an in-depth perspective into financial regulatory law. She counsels on securities law and market regulation issues, with particular emphasis on broker-dealer registration and compliance, alternative trading systems (ATSs) and equity trading, derivatives, investment adviser regulation, and transfer agents, data privacy, and anti-money laundering rules.

Laura regularly helps clients determine if they should be registered as broker-dealers and assists in registering broker-dealers with the SEC, self-regulatory organizations (SROs), and the Financial Institution Regulatory Authority (FINRA) and with obtaining approvals for changes of control and changes to business operations. She advises on compliance with Regulations NMS, SHO, and S-P, as well as SRO trading rules; advises on M&A transactions involving regulated entities; represents ATSs with required filings and issues arising under Regulation ATS; and counsels investment advisers and transfer agents on regulatory issues. She also represents clients in connection with regulatory examinations and enforcement actions.

During her tenure at the SEC, Laura worked on numerous rulemaking initiatives and interpretations, including those concerning electronic delivery of required disclosure documents, ATSs, the penny stock rules, options disclosure documents, Exchange Act Rule 14a-8, OTC derivatives dealers, rules implementing the provisions of the Gramm-Leach-Bliley Act, soft dollars under Exchange Act Section 28(e), and finders-related issues.

At the start of her career as a litigator in New York, Laura represented financial firms in securities class actions and hostile takeovers and represented clients in antitrust matters, among others.

HONORS & DISTINCTIONS

Recognized as a top practitioner in *Chambers USA* since 2010 for financial services regulation: broker dealer (compliance) — nationwide category

The Best Lawyers in America — securities/capital markets law (2018)

EDUCATION

Columbia University (J.D. 1987);

Harvard University (A.B. 1984)

BAR ADMISSIONS

District of Columbia and New York

GOVERNMENT SERVICE

Served with the U.S. Securities and Exchange Commission in the following positions: Special Counsel, Office of Chief Counsel, Division of Market Regulation (now the Division of Trading & Markets) (1998–2001) and Senior Counsel, Office of General Counsel (1994–1997)



MARK W. RASMUSSEN

Partner

Financial Markets
Business & Tort Litigation
Securities Litigation & SEC Enforcement
Technology

Dallas

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mrasmussen@jonesday.com

Mark Rasmussen is a seasoned litigator and investigator with more than 15 years of experience representing clients in complex litigation and regulatory matters.

Since 2016, Mark has advised clients on cryptocurrencies, blockchain technology, and fintech matters, including initial coin offerings (ICOs) and token issuances, money transmitter and virtual currency regulations, and litigation. In 2018, he was appointed by Chief Judge Barbara Lynn, of the Northern District of Texas, to be the first-ever receiver in a Securities and Exchange Commission (SEC) enforcement action involving an ICO promoter. In addition, Mark is coeditor and coauthor of the book *Blockchain for Business Lawyers* and is a frequent speaker on legal issues related to blockchain technology.

Mark actively represents clients in bankruptcy litigation, securities and consumer class actions, antitrust matters, derivative investigations, fiduciary duty claims, merger disputes, and contract disputes. In addition, while at a prior firm, he helped win a \$22 million jury verdict (plus \$5 million in punitive damages) on behalf of a technology start-up company in a trade secret case that received significant publicity. Mark also has substantial experience with internal investigations and regulatory investigations involving the SEC, Commodity Futures Trading Commission (CFTC), Department of Justice (DOJ), and state securities regulators (including the Texas State Securities Board).

Mark is also committed to pro bono service. Some of his matters include obtaining asylum for a monk and green cards for abused women under the Violence Against Women Act. He also helped an Hasidic Jewish inmate challenge prison rules under the First Amendment.

HONORS & DISTINCTIONS

Recognized by *The National Law Journal* in its inaugural list (2018) as a Trailblazer in the Cryptocurrency, Blockchain, and FinTech field

Named a “Rising Star” (2016) by the editors of *Texas Super Lawyers Magazine*

EDUCATION

Columbia University (J.D. 2005; Harlan Fiske Stone Scholar; Articles Editor, *Journal of Transnational Law*); Brigham Young University (B.A. magna cum laude 2001)

BAR ADMISSIONS

Texas; New York; U.S. District Courts for the Eastern, Northern, and Southern Districts of Texas and Eastern and Southern Districts of New York; and U.S. Court of Appeals for the Third Circuit

**CAMERON A. REESE**

Partner

Private Equity,
Technology

San Diego

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Cameron Reese is an experienced corporate lawyer with a practice focused on mergers and acquisitions and venture capital transactions. Cameron regularly represents private equity funds, emerging companies, venture capital firms, institutional investors, and corporate acquirors in structuring and negotiating a wide range of domestic and cross-border transactions.

Cameron also represents private equity funds in connection with acquisitions and divestitures and provides counsel for many of their portfolio companies. He has experience with leveraged buyout transactions, minority investments and spin-out transactions, and has led transactions on behalf of private equity funds in a number of industry sectors, including health care, life sciences, and technology. The private equity funds with which Cameron has worked include The Riverside Company, Resilience Capital Partners, and Morgenthaler Partners.

Additionally, Cameron has an active emerging companies practice representing both technology and life science companies throughout their entire life cycle, including providing counsel and advise with respect to corporate formation, preferred stock and convertible note financing transactions, corporate governance, strategic relationships, equity incentive arrangements, and mergers and acquisitions. He also advises a number of venture capital and strategic corporate investors in connection with preferred stock financing and joint venture transactions.

EDUCATION

Brigham Young University (J.D. cum laude 2004; Note and Comment Editor, Law Review; B.A. in Economics 2001)

BAR ADMISSIONS

California

JONES DAY SPEAKERS



JEFF SCHENK

Partner

Investigations & White Collar Defense

Silicon Valley

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jbschenk@jonesday.com

Jeff Schenk served with the U.S. Attorney's Office (USAO) for almost two decades, and his sophisticated litigation practice makes him well-positioned to represent and advise corporate clients on administrative, civil, or criminal investigations. During his government service, Jeff chaired and co-chaired 12 federal jury trials to verdict, including securities fraud, public corruption, health care fraud, tax fraud, and environmental crimes.

Jeff's investigative and trial experiences cover a broad array of fraud matters, money laundering, and regulatory violations such as Pipeline Safety Act violations. Through his prosecutorial experiences, Jeff understands the decision-making processes and enforcement strategies undertaken at the highest levels of government. He has significant experience investigating and prosecuting parallel-SEC, white collar, and securities frauds.

Jeff successfully represented the USAO in many high-profile jury trials. He led the separate jury trials of a CEO and COO of Theranos, Inc., a health care technology company in prosecutions arising out of multimillion dollar schemes to defraud investors and patients in connection with blood testing services in which the juries found the parties guilty of multiple counts of conspiracy and wire fraud. He also co-chaired a three-week jury trial of a former Santa Clara police officer for cybercrime and honest services fraud charges arising out of his sale of confidential law enforcement information to members of a violent street gang, and he led two separate trials against a CEO and CFO arising out of a multimillion dollar Ponzi scheme in which the jury found the parties guilty of conspiracy to commit mail, wire, and securities fraud.

EDUCATION

Boston University (J.D. 2004); University of Michigan (B.A. in Political Science 2001)

BAR ADMISSIONS

California and District of Columbia

GOVERNMENT SERVICE

Served with the United States Attorney's Office in the following positions: Chief, Deputy Chief, Senior Litigation Counsel, and Assistant U.S. Attorney, Northern District of California, San Jose (2007-2023) and Special Assistant U.S. Attorney, Southern District of California, San Diego (2005-2006)

JONES DAY SPEAKERS



SCHUYLER J. SCHOUTEN

Partner

Government Regulation
Technology

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Schuyler Schouten counsels and represents clients in international trade, foreign investment, and national security matters and on issues involving regulation of emerging and strategic technologies. He draws on government and private sector experience encompassing litigation, transactions, and crisis management.

Schuyler has extensive experience, in and out of government, with the laws, regulations, and Presidential directives affecting international transactions and supply chains. He regularly represents clients in reviews by the Committee on Foreign Investment in the United States (CFIUS) and assists companies in evaluating the rules and incentives relevant to inbound investments, including CHIPS Act (Creating Helpful Incentives to Produce Semiconductors and Science) funding opportunities. He advises on sanctions administered by the Office of Foreign Assets Control (OFAC), export controls administered by the State and Commerce Departments, tariffs, Customs and Border Protection (CBP) import restrictions, and Defense Production Act (DPA) orders. These representations have involved energy, real estate, apparel, pharmaceutical, food, software, semiconductor, satellite, and critical infrastructure companies.

Schuyler joined Jones Day from the White House, where he was Senior Associate Counsel to the President and Deputy Legal Advisor to the National Security Council (NSC), working with lawyers and policymakers at nearly every federal government agency. He worked in the New York and Washington offices of a major law firm and was an aide to former Secretary of State Henry Kissinger. Most recently, he collaborated with Kissinger, Eric Schmidt, and Daniel Huttenlocher on the book *The Age of AI: And Our Human Future*. Schuyler is a member of the Council on Foreign Relations.

EDUCATION

Harvard University (J.D. 2007; Finalist, Ames Moot Court Competition); Yale University (B.A. in History magna cum laude 2003; Phi Beta Kappa); Middlebury College Language School (Mandarin Chinese immersion program, Summer 2001)

LANGUAGES

Chinese

BAR ADMISSIONS

California, District of Columbia, and New York

GOVERNMENT SERVICE

Deputy Legal Advisor, National Security Council (2018–2019) and Special Assistant to the President and Senior Associate Counsel to the President, White House Counsel's Office (2017–2019)



TAYLOR L. STEVENS

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As a practitioner with an M.B.A., and an active participant in the San Diego and Silicon Valley communities, Taylor Stevens has a strong understanding of the legal issues facing high-growth companies and their acquirors. Taylor has advised clients for more than 25 years in the areas of venture capital transactions, M&A, and capital markets transactions. His practice is focused on the representation of emerging growth and established technology and life sciences companies. He has extensive experience in the full life cycle of the company, from formation through financing and exit transactions.

Taylor has represented clients in a significant number of public and private company mergers and acquisitions. His experience includes auction sales, divestitures, carve-outs, roll-ups, and cross-border transactions. Taylor also regularly counsels emerging growth companies on a broad range of venture capital and debt financing transactions and has been recommended as a leading lawyer by *Best Lawyers in America* and *The Legal 500 United States* for his corporate and venture capital practice. He additionally represents venture capital firms and strategic corporate investors in connection with their investments in early stage and emerging growth companies.

Taylor is a member of the Springboard Committee and has previously served on the Executive Committee and the board of directors of CONNECT, a globally recognized trade organization fostering the creation of innovative technology and life sciences products in the San Diego region. Taylor also frequently presents on venture capital and corporate law topics at events, including the Goldman Sachs 10KSB Legal Conference and Koch Disruptive Technology Venture Capital Investment Seminar.

HONORS & DISTINCTIONS

Recognized by *Best Lawyers in America* for corporate law (2020-2022) and for venture capital law (2021-2022)

Recommended as a leading lawyer by *The Legal 500 United States* for venture capital and emerging companies practice (2020)

Named by *Super Lawyers* as one of the top attorneys in business and corporate law in San Diego (2018-2020)

EDUCATION

Santa Clara University (J.D. 1998; M.B.A. 1998); University of California, Berkeley (B.A. with honors 1993)

BAR ADMISSIONS

California

**JOHN C. TANG**

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John Tang has represented companies, directors, and executive officers in shareholder litigation, SEC enforcement matters, and internal investigations for more than 20 years. He also counsels clients regarding corporate governance, D&O insurance, and Rule 10b5-1 trading plans. John has advised independent directors and management on fiduciary duties, internal controls, compliance, and other matters and has conducted more than 30 internal investigations responding to a range of issues.

John was previously based in Silicon Valley and has represented public and private companies across the tech sector and in other industries. John's experience also includes engagements involving Chinese companies and China-based operations of multinational corporations. Among other matters, he has defended Chinese companies and executives in U.S. securities litigation, represented a Chinese company's audit committee in internal investigations, and conducted Foreign Corrupt Practices Act (FCPA) compliance reviews of China business dealings. Before law school, John worked for two years in Hong Kong.

John has been a panelist on a range of securities litigation and enforcement topics. In addition to his legal practice, he has served on the board of trustees and as audit committee chair of The Yale-China Association, a nonprofit organization founded in 1901 and committed to bridging American and Chinese cultures through partnerships in education, health, and the arts. John is also an adjunct professor at UC Hastings College of the Law, where he teaches securities litigation, and has served on the editorial advisory board of *Law360 Securities* since 2014. From 2015 to 2022, John was the hiring partner in Jones Day's San Francisco Office.

HONORS & DISTINCTIONS*Super Lawyers* (2015-2019)*Benchmark Litigation* (2008, 2010, 2013-2019)*Legal 500 US* (2008)**EDUCATION**

Columbia University (J.D. 1996); Yale College (B.A. 1991)

Languages

Conversant in Mandarin and Cantonese

BAR ADMISSIONS

California and New York

CLERKSHIPS

Law Clerk to Hon. Edward N. Cahn, Chief Judge, U.S. District Court, Eastern District of Pennsylvania (1997-1998)



KERIANNE N. TOBITSCH

Partner

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Kerianne Tobitsch's practice focuses on data privacy, cybersecurity, and consumer protection for multinational clients. She advises clients on regulatory investigations, complex commercial litigation, and compliance matters related to privacy, consumer protection, and cybersecurity, including for emerging technology matters such as artificial intelligence, machine learning, the Internet of Things (IoT), cloud migration, and industrial internet.

She advises clients on compliance with U.S. and international data privacy and security obligations, governance, and cross-border data transfers under the Federal Trade Commission (FTC) Act, EU General Data Protection Regulation (GDPR), California Consumer Privacy Act (CCPA) (and other state privacy laws), Health Insurance Portability and Accountability Act (HIPAA), and Illinois Biometric Information Privacy Act (BIPA).

Kerianne leads clients in handling U.S. and international cybersecurity incidents, including advising clients on forensic investigations, notification and other legal obligations, and related regulatory investigations. She represents clients in responding to cybersecurity and privacy investigations by the government and regulators, including the FTC, DOJ, and SEC.

Kerianne handles internal investigations and complex commercial litigation, including breach of contract, tort, and fraud disputes and claims arising under the Fair Credit Reporting Act (FCRA). She has represented clients across industries, including financial services, technology, consumer reporting, biotechnology, health care, and retail. Her litigation experience includes discovery, depositions, motion practice, witness preparation, and trial preparation.

Kerianne is a frequent speaker on U.S. and international data privacy and protection and is the author of articles and book chapters on emerging technologies.

Kerianne maintains a pro bono practice. She has handled matters pursuant to the Hague Convention on the Civil Aspects of International Child Abduction.

EDUCATION

Columbia University (J.D. 2012; Harlan Fiske Stone Scholar; Articles Editor, Columbia Business Law Review); Northwestern University (B.S. summa cum laude 2007)

BAR ADMISSIONS

New York and U.S. District Courts for the Southern and Eastern Districts of New York

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