

Fin Accelerate



EMPOWERED BY
Jones Day



2022 FINACCELERATE WELCOME PACK

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WELCOME TO FINACCELERATE

A warm welcome to FinAccelerate 2022!

We are delighted to have with us such an excellent cohort of innovative FinTech companies at different stages of development with such great potential. Please peruse this Welcome Pack to familiarize yourself with:

- (i) the program agenda;
- (ii) the 2022 FinAccelerate cohort companies;
- (iii) the Jones Day legal team supporting the cohort across multiple practice areas; and
- (iv) the team of world leading influencers involved with the program, some of whom will be speaking at Demo Day on the 27th of October.

We hope you enjoy the program and become an integral part of the FinAccelerate ecosystem.

Sincerely,

Jones Day FinAccelerate Team

ABOUT FINACCELERATE

FinAccelerate is an intense accelerator program empowered by one of the world's leading and largest law firms, Jones Day. The program covers the fundamental areas of law relevant to innovative fintech companies and enables selected fintech businesses to access leading investors, corporations, financial institutions, and potential JV partners to accelerate their business.

Program Structure

The program is run over three key days and followed up with continuous engagement with a strong ecosystem of world-leading advisors, investors, and partners to the program.

Day 1: Tuesday, October 25, 2022

Know-How Sessions

Structured one-hour know-how sessions for the fintech cohort companies, covering these key areas: capital markets, regulatory law, IP, corporate structure and funding, data and privacy, employment, tech agreements, and risk management.

Location: Jones Day's San Francisco Office
555 California Street, 26th Floor
San Francisco, CA 94104

Day 2: Wednesday, October 26, 2022

Q&A Sessions

A limited number of dedicated time slots for small group Q&A sessions that the fintech cohort can book with relevant lawyers presenting on topics from Day 1. General access with refreshment breaks provided.

Location: Jones Day's San Francisco Office
555 California Street, 26th Floor
San Francisco, CA 94104

Day 3: Thursday, October 27, 2022

Demo Day: Present Your Company

The final day will be a demo day during which the fintech cohorts are given an opportunity to present their companies to an audience of invited institutions, VCs, and investors. Thought leaders are also invited to speak.

Location: Jones Day's Silicon Valley Office
1755 Embarcadero Road
Palo Alto, CA 94303

PROGRAM SCHEDULE

Day 1 Program – Tuesday, October 25, 2022

Jones Day's San Francisco Office: 555 California St., 26th floor, San Francisco, CA 94104

9:00 am	Registration: Coffee & Breakfast	
9:50 am	Short Welcome	
10:00 – 11:00 am	Panel 1: Company & Investment	Tim Curry, David Grubman and Cameron Reese
11:00 am – 12:30 pm	Panel 2: FinTech Product Development & Regulation	Abradat Kamalpour, Laura Pruitt, Mark Rasmussen, Josh Sterling, Schuyler Schouten and Nathan Brownback
12:30 – 1:00 pm	Lunch & Networking	
1:00 – 1:30 pm	Panel 3: Tech Transaction Panel	Dorothy Giobbe and Ka-on Li
1:30 – 2:15 pm	Panel 4: Intellectual Property	Steve MacKenzie (Koch Disruptive Technologies), Joe Melnik, and Rita Yoon
2:15 – 2:30 pm	Coffee Break	
2:30 – 3:00 pm	Panel 5: Data & Cyber	Jeff Rabkin and Jerry Ling
3:00 – 3:30 pm	Panel 6: Employment & Benefits	Kelsey Israel-Trummel and Dean Bachus
3:30 – 4:30 pm	Panel 7: Taxation	Teresa Maloney and Lori Hellkamp
4:30 – 5:10 pm	Panel 8: Risk Management, Litigation and Insurance	David Kiernan, Steve Hibbard and Richard DeNatale
5:10 – 6:10 pm	Drinks & Networking	

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PROGRAM SCHEDULE

Day 2 Program – Wednesday, October 26, 2022

Jones Day's San Francisco Office: 555 California St., 26th floor, San Francisco, CA 94104

9:00 am	Registration: Coffee and Breakfast	
9:30 am	Presentation to Investors Training	Matthew Le Merle, Co-Chairman, Blockchain Coinvestors

**Further training may be provided by an additional presenter in the morning*

10:30 am	Onwards: Cohort can book dedicated FAQ sessions with senior lawyers from the following practice areas:	
	<ul style="list-style-type: none">• Company and Investment• FinTech Product• Financial Regulation• Technology Transactions• Intellectual Property	<ul style="list-style-type: none">• Data and Cybersecurity• Employment and Benefits• Taxation• Risk Management, Litigation & Insurance

Light lunch will be available on Day two.

* Advance notice by cohort members as to what team they would like to meet is much appreciated. Please email preferences.

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PROGRAM SCHEDULE

Day 3 Program: Demo Day – Thursday, October 27, 2022

Jones Day's Silicon Valley Office: 1755 Embarcadero Road, Palo Alto, CA 94303

8:30 am	Registration: Coffee and Breakfast
9:20 – 9:30 am	Opening Welcome Remarks: Jones Day
9:30 – 9:50 am	Fireside Chat: Chris Larsen, CEO & Founder of Ripple Labs
9:50 – 10:40 am	Panel 1: VC & Investor Perspective <ul style="list-style-type: none">• Matthew Le Merle, Co-Chairman, Blockchain Co-Investors (MODERATOR)• Stephen MacKenzie, Managing Director, Koch Disruptive Technologies• Christopher Britton, Managing Director and Co-Head of North American Venture and Growth Banking Team, Lazard• Julian Roeoes, Partner, Picus Capital Americas• Rory Clark, Venture Banking, Citi Commercial Bank• Ben Hoxie, Vectr Fintech Partners
10:40 – 10:55 am	Coffee Break
10:55 – 12:00 pm	Panel 2: Institutions & Innovation <ul style="list-style-type: none">• Rebecca Macieira-Kaufmann, Public & Private Board Director, CEO Advisor, Scaling Businesses, International Operations, Transformation Management & Financial Expert, Author, Keynote Speaker (MODERATOR)• Elliot Han, Managing Director, Head of Crypto, Blockchain & Digital Assets and Head of Technology Equity Capital Markets, Cantor Fitzgerald• Kevin Bouey, Head of Wells Fargo Startup Accelerator• George Lewin-Smith, Digital Assets, Goldman Sachs• Anthony Bassili, Head of Asset Allocators, Coinbase Institutional Americas• David Ness, VP Innovation R&D, US Bank
12:00 – 12:35 pm	* Cohort Presentations 1
12:35 – 1:15 pm	Lunch

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PROGRAM SCHEDULE

1:15 – 2:00 pm	Panel 3: Legal & Regulatory <ul style="list-style-type: none">• Andrew Siegel, General Counsel and Chief Compliance Officer, Galaxy Digital• Jennie Levin, Head of Regulatory and Compliance, Figment• Chris Grieco, General Counsel of Fei Labs• Matt Enriquez, Senior Corporate Counsel, DraftKings, Inc.
2:00 – 3:05 pm	* Cohort Presentations 2
3:05 – 3:20 pm	Coffee Break
3:20 – 4:40 pm	* Cohort Presentations 3
4:40 – 5:40 pm	Panel 4: Scaling Up FinTech Companies <ul style="list-style-type: none">• Alka Gupta, Venture Partner, Fin Capital (MODERATOR)• Ben Brown, Managing Director, Accenture• Maddie McCarthy, Head of Corporate Strategy and Development, Acorns• Anthony Wooley, FinTech Board Member, Head of Business Development at Ownera, Former Managing Director and UK Chief Innovation Officer, Societe Generale• Matt Huang, Venture Partner, Draper Dragon
5:40 pm	Reception

2022 FINACCELERATE COHORT



BAXUS

BAXUS is the future of alternative asset banking. The brainchild of a whiskey trader and a software engineer, BAXUS is revolutionizing the way in which alternative assets are authenticated, stored, and insured, making it easier and more secure to buy, sell, and invest in spirits. BAXUS harnesses the power of blockchain technology to allow collectors and investors to safely store and secure their assets while maintaining proof of ownership. Beginning with wine and spirits BAXUS empowers owners by creating a more efficient pipeline for bottle authentication and storage in an insured vault. Each bottle undergoes high resolution scanning and an NFT is minted to the Solana blockchain that represents proof of authenticity and ownership of each unique asset. BAXUS also has aggregated the world's largest dataset for historical whisky sales prices providing collectors with real time data updates on the valuation of their portfolio. The platform also allows lenders to be able to utilize the historical pricing data to accurately price loan-to-value ratios, providing owners with the opportunity to collateralize their collections that are stored and insured in the BAXUS vaults. The marketplace and underlying infrastructure to support the marketplace is just the tip of the iceberg. The power of tokenizing these assets is that through our protocol you can solve two massive problems: ***authenticity and transparency.***



CoinBeam Inc.

At CoinBeam we are building a blockchain platform for Financials focused on Secure Smart Contracts for Digital Currencies. CoinBeam is a SaaS solution that enables Financials to customize and offer secure DeFi solutions to their customers. We are focused on serving small to mid-sized Banks and Credit Unions (3,000+ a \$10B TAM).

Our CEO's first startup sold successfully to Dell/EMC. At EMC (CTO) and Citrix (EVP R&D) he was responsible for creating and scaling cloud solutions from incubation to millions of users. The CoinBeam management team has over 200 years of experience in Enterprise SaaS Software, Financial Services and Security with multiple successful startups.

We are excited to participate in the 2022 FinAccelerate program to grow our community of design partners (Banks/Credit Unions) and investors looking to join us as we shape the Digital Currencies and DeFi solutions market.



Coinroll

Coinroll is secure and compliant digital investment solutions for banks and institutional investors.

Our Mission, Coinroll specializes in improving US customer crypto engagement and market presence by providing institutional investors with a trusted platform, analytical tools, with a simplified user experience that enables our users to invest with confidence.

Coinroll is a secure fintech platform that:

- Effectively facilitates effortless full cycle digital investments
- Proactively complies with federal and state regulations
- Continuously provides insights on emerging digital investments

2022 FINACCELERATE COHORT



CrossKudi

Overview:

CrossKudi is a decentralized international money transfer platform for the 47M+ immigrants in the U.S., sending love & care (money) back to their home countries to support families. Enabling direct cross-border payments to small businesses is our growth plan. CrossKudi is a Delaware C Corp and has been approved to operate as a money transmitter in GA and WI (a combined 180,000 potential customers).

Problems:

Immigrants lose up to 30% of funds transferred across borders, due to high transfer fees and poor conversion rates.

Money transfers can take up to seven business days to deliver.

Still very challenging to pay small and medium businesses abroad.

Target Market & Size:

Total global remittance is \$700B+ annually. CrossKudi targets the 47M+ U.S. immigrant population, but the initial go-to-market strategy will focus on the \$90B India & Nigeria corridors. Future expansion is not limited to China - \$59.5B, Mexico - \$42.9B, and the Philippines - \$37B are the other top receivers of remittances and represent a \$6.9B annual revenue opportunity.

Solutions:

CrossKudi is using blockchain technology to create a new payment experience for immigrants and their families back home. Empowering immigrants to allocate funds based on needs, so, families can continue to get the care and support they need.

Families and other recipients can receive money from the U.S. at no cost.

Immigrants can directly cover for payments of utility bills, medical expenses, groceries, school fees, building materials and other essential needs.

Go-To-Market Strategy:

We plan to reach users utilizing digital marketing tools via social media, local and national news outlets, and Partners PR/brand collaborations. CrossKudi will also leverage relationships with ally networks inclusive of community and corporate partners with a defined, aligned mission of financial inclusion to empower people globally.



CryptoProof, Inc.

CryptoProof is an enterprise data orchestration platform bringing intelligent automation to the blockchain identity & compliance space. Flexibility is at its core — its client monitoring and case management systems seamlessly integrate across the digital asset ecosystem, providing an intuitive framework for numerous on-chain use-cases. As the blockchain sector continues to evolve, CryptoProof's mission is to become the foundation upon which financial organizations build their connections to the financial data networks of the future. Following the private launch of its beta application in 3Q22, the company is currently in partnership discussions with a number of financial institutions and blockchain foundations.

2022 FINACCELERATE COHORT



Futureproof

Re-thinking retirement & aged care funding to better meet the financial needs of an ageing population

B2B2C Platform-enabled SaaS/PaaS business

Futureproof is a fintech/insurtech disrupter of banks, insurance carriers and wealth managers in retirement & aged care funding.

The Company is a public company headquartered in Hong Kong founded by Futureproof was founded by senior Allianz alumni, with a global R&D team based in Australia.

In exclusive B2B global collaboration with Accenture, Futureproof is bringing to market, its Equity Preservation Mortgage™—a new lower risk-weighted smart mortgage that monetizes home capital into tax-free annuity income with no depletion of home equity.

Fintech innovation has finally overcome the inherent defects of reverse mortgages so that a retiree's home wealth is fully preserved to fund their future needs or to leave to the family—this is a disrupter of the US\$20Bn global equity release market. The majority (70%) of retirees are asset-rich and cash-poor and the financial needs of this middle-market are not being met. Banks and insurance carriers have no product offering that is fit-for-purpose, to meet the financial needs of their aging customers.

The Equity Preservation Mortgage™ is a game-changer that funds products for every life stage (such as annuity income, in-home care, aged care fees and family assistance).

The Equity Preservation Mortgage™ is also designed to be bundled by insurance carriers with their existing products to fund the monthly premiums (such as deferred annuities, private pensions, LTC insurance, life insurance, health insurance and market-linked wealth creation investment products)—widening their sales funnel from the limited market of cash-rich customers to the larger middle-market of asset-rich cash-poor customers who would not, otherwise, purchase their products.

Together with Accenture, we are currently identifying a select group of US banks and insurance carriers as initial Product Issuers.

Futureproof is currently undertaking a final Pre-Series A SAFE funding round of US\$15M targeted at fintech/insurtech CVCs and VCs ahead of USA market launch in 2024.

2022 FINACCELERATE COHORT



idclear

Not just another eKYC technology provider. Not just another digital identity solution. Inspired by the mutualized risk management principles of central clearing in derivatives markets, idclear is a revolutionary market infrastructure that mutualizes compliance and financial crime risk management.

AML compliance is a necessity for an ever-growing range of industries and activities. But it is also universally inefficient, expensive, and a barrier to entry and innovation. For businesses, it means customer attrition, financial and human capital burdens, and significant regulatory risks. For those subject to due diligence, the process is slow and frustrating, and means repeated distribution of sensitive data and documents to multiple counterparties.

idclear is building a truly comprehensive compliance ecosystem that eliminates these challenges, opening new opportunities for growth and innovation across markets—from centralized and decentralized crypto and virtual assets, to traditional financial services. Marrying the benefits of self-sovereign identity with the complex realities of regulatory compliance, idclear can deliver efficient and effective interoperability now, and into the future. Simply put, we make compliance easier, better, faster, and cheaper.

By forming direct relationships with our clients and their end users, idclear's unique model of asymmetric data mutualization can resolve multiple regulatory challenges, whilst eliminating network inefficiencies that currently plague or threaten all financial systems. As a result, diverse markets and end users can be seamlessly connected, enabling and driving mass-adoption of emerging technologies and removing barriers to entry. All whilst ensuring privacy and data ethics are protected and preserved.

idclear's Founders had already built a successful consulting practice together. Their diverse backgrounds and accomplishments span compliance, banking and capital markets, crypto, regulation and law. With track records in shaping and implementing major regulatory and market transformations, they have proven experience in the design and development of multi-jurisdictional regulated market infrastructures. A board of internationally renowned leaders in FinTech, blockchain, market infrastructure, privacy and data security, share their passion, dedication and confidence in realizing the vision and potential of idclear.

idclear has been designed from ground up to provide services to any industry or activity that must comply with AML regulations, including solutions that specifically address the challenges of DeFi, DAOs and PoS consensus mechanisms. Through existing networks and connections, idclear has already secured Memorandums of Understanding and Letters of Intent with high-profile DeFi protocols, cutting-edge payment services providers, challenger banks, industry initiatives in multi-billion-dollar commodity markets, and one of the world's largest global insurance conglomerates.

idclear will operate under a service-based fee model with a range of tariffs to suit everyone, from small startups to global exchanges and investment banks. Analysis of extensive market and customer data shows that idclear will deliver at least 20% savings compared to the cost of in-house compliance. Scalable by design, idclear's efficiency grows as more customers and end users sign up, thus the business has scope to generate significant margins in the short to medium term.



KOWRII

Kowrii is a Neo bank that defies boundaries by bridging traditional banking services with cryptocurrency and DeFi. Black woman-owned and led with a mission to educate the masses about the alternatives to traditional finance. We are using what people know best (traditional finance) as the doorway to the future of finance—Decentralized Money.



Lucrisma, Inc.

Who We Are

Lucrisma is a Web3 financial infrastructure company, founded by technologists with over 20 years of experience building complex systems at startups and large corporation. The app allows users to build a virtual portfolio of all their assets, including crypto, metaverse, NFTs as well as traditional fiat-based and real estate assets, into a single platform.

Problem

- Users have financial assets in numerous accounts and wallets, and don't have a clear picture of their entire portfolio
- Customer's financial data is typically owned by banks and other financial institutions and is not transferrable
- Users aren't easily able to share their own financial data when required to do so, e.g., for loan processing

Our Solution

Lucrisma provides a user-friendly, decentralized, Web3 app, which gives users the ability to aggregate their assets from various wallets and exchanges. User data stays private and is owned by the user. Data is portable and can be transferred to systems outside Lucrisma.

Users can also share any piece of this data with whomever they choose. This data will be used while making decisions about financial products and services offered to our customers. It will also form the foundation for a bridge between the Metaverse and the real world.



M E S S A R I

Messari

Messari is the leading provider of market intelligence products that help professionals navigate crypto with confidence. For individuals and institutions alike, Messari combines deep analysis, data, news and powerful tools to improve industry transparency and drive smarter participation in crypto. Learn more at messari.io.

2022 FINACCELERATE COHORT



Mimicry

Mimicry is a permissionless prediction market for NFT collections. The protocol exists because retail speculators need a safer alternative to buying and holding NFTs.

Decentralized prediction market for NFTs

Our unique global collateral pool allows you to trade on the future price of your favorite NFT collections with virtually unlimited liquidity and NO slippage.

Liquid NFTm Trading!

NFTs are illiquid by design. So, without a protocol like Mimicry, NFT speculators are at risk of being stuck with a portfolio of worthless JPGs. After all, there is no such thing as a market-sell order for NFTs.

Put this in context. Imagine what might happen to the price of your NFT collection during market crashes—you may not even be able to unload them for pennies on the dollar!

Mimicry's mission is to protect everyday investors from getting REKT, so we're creating the safest way to go long or short on NFT collections.

Mimics are ERC-721 tokens that follow the market cap of an NFT collection.

Each collection's market cap is determined using on-chain price oracles. Traders compete against each other using a global collateral pool—there is no order book and no counterparty risk. This means absolutely no slippage.

Use Cases for Mimics

Scenario 1: Access

Imagine that you love an NFT collection like Bored Ape Yacht Club and you want to bet on its success. But you can't possibly afford to buy one. Now you can bet as little as you like without any restrictions whatsoever (unlike before, where upside participation is out of reach).

Scenario 2: Liquidation

Imagine that you have a portfolio of Mimics that represent a bunch of NFT collections. You sense trouble in the market and want to liquidate everything. No problem—it just takes a moment (unlike before, where there is no market-sell order for NFTs).

Scenario 3: Shorts

Imagine that you think an NFT collection is bound to crash. Now you can short the market and bet on the pricing falling, (unlike before, where all you can really do is stay out of the market).

Scenario 4: Bots

Imagine that you're a trader who likes sleep and you want to play the NFT market with a 24/7/365 bot. No problem—we'll have NPM and PyPI packages soon (unlike before, where there really was no way to programmatically trade NFT markets).

2022 FINACCELERATE COHORT



Optherium Labs

Optherium™ is the first and the only fully-managed white-label neobank-as-a-service provider in the world. We turn enterprises into digital banks in a record timeframe and manage the product under the client brand. Neobank-as-a-service by Optherium™ is a new powerful revenue-generating tool for enterprises and influencers.



PredictionStrike, Inc.

PredictionStrike is a sports stock market that allows users to buy and sell virtual “shares” of pro athletes. Those share prices then move based on how athletes perform in games as well as whether users are buying or selling shares of those athletes. Currently, PredictionStrike allows users to trade shares of MLB Players, NBA Players, NFL Players, and UFC fighters. To date, PredictionStrike has grown to 100k users who have completed \$20M in transactions.



Radair

Our mission is to drive efficiency and sustainability through actionable, data-driven insights with our rapidly deployable and modular IoT (internet-of-things) solutions. We envision a regenerative world (one that surpasses the bare minimum of sustainable) where we connect every thing. We pursue these activities through two brands: Radair and AIoT Solutions.



Scalens SAS

Scalens is a fintech company that designs and commercializes softwares that help management of listed companies to make the best of data with the objective to better manage their shareholders and investors relations.

We cover regulatory, investor relations and ESG (incl. Comp&Ben) topics because we know exactly what information is the most critical to management. Our data are exclusive, as we are the only ones to attend every listed company event—AGM, H1 and FY result releases, investor days. Our unique NLP expertise extracts the essence of shareholder issues and investors feedbacks in real time and we channel it all for you into our benchmarking and investor relations softwares.

Prepare next AGM smoothly without being overwhelmed by onerous analysis tasks and outdated or inaccurate data and, enlarge the equity story to ESG topics, target relevant investors and identify hot-button issues before problems can arise, recruit board members and transform audit burden into opportunity, engage with market authorities with objective data on your peers.

With Scalens, managing your listed corporate duties become intuitive, collaborative and highly efficient. We have designed solutions to C-suite managers, which are genuinely purpose driven. No useless but expensive features, just one single objective: efficiency. Assess how you perform compared to your peers, know precisely your investors and anticipate their expectations, and take action.

Key facts about Scalens

- +70 corporate clients
- 700 listed companies covered
- 10 countries
- Exclusive data centered (AGM & feedbacks)



Senken

Senken is the world's first open web3 marketplace where anyone can compare, buy, trade, and retire on-chain carbon credits. It makes voluntary carbon offsetting as user-friendly and easy as possible—making the market accessible.

We are on a mission to solve the credibility and transparency problem of the voluntary carbon market as their tokens are stored in a distributed database that is decentralised and immutable. senken also provides detailed information about each climate project to help users make an informed decision when selecting a project including information about their carbon rating (powered by BeZero) and the vintage of a carbon offset. Senken was founded in Berlin in 2022.



Sindric Solutions, LLC

Sindric provides Brands with scalable and secure WEB3 Commerce Solutions and Infrastructure

Sindric architects, develops, manages, supports, and POWERS bespoke, WEB3 marketplaces and experiences for Major Universities, Sports Associations, Brands, Startups, Nonprofits, and Enterprises.

WEB3 ALPHA GENERATION:

Sindric enables its clients to expand their business into the Metaverse, securely monetize their IP and offer new immersive experiences which create ongoing economic relationships with their customers.

NEW ASSET CLASS CREATION BACKED BY REAL ASSETS

Sindric's WEB3 infrastructure & white space technology capabilities enable new tokenized asset classes and new liquidity pools of capital

SINDRIC WEB3 ASSET OWNERSHIP

Our scalable infrastructure allows Sindric the optionality to take equity ownership in select WEB3 companies and NFT Marketplaces it has developed and deployed for its clients and partners SINDRIC BUSINESS MODEL:

- Upfront development & integration fees
- Management & Support services
- Primary Sales Revenue share
- Secondary Sales trading fees
- Marketplace Equity Ownership
- Transaction & Custodial fees
- Partner Equity Ownership

WEB3 INFRASTRUCTURE

Vertically integrated Infrastructure powering all elements of the Metaverse

- White glove bespoke platform development
- 24/7 Support
- Marketplace engines
- Order management engines

WEB3 PAYMENTS

Custodial Wallet+Vault

- Payment agnostic, Fiat, Crypto, Credit, Debit, Checking
- Bespoke limitless collaborators: real-time distribution of proceeds
- WEB3 payments integration with WEB2 ecommerce
- 3rd Party Integrations

SMART CONTRACTS

Bespoke smart contract platform development

- Blockchain agnostic
- Blockchain bridges
- Multi-chain enforcement
- WEB3 smart contract

integration with legacy WEB2 ecommerce



Syndagent

Syndagent serves to create a collaborative B2B SaaS platform to unify, secure, and validate disbursement and closing processes between companies, financial intermediaries, law firms, and other participants in capital markets transactions. The current tooling environment (Excel) for drafting funds flows/disbursement agreements is inherently non-collaborative in a process that requires collaboration. Excel lacks track changes/change logs, prone to human error, and data ambiguity. Most importantly, there is significant security risk associated with the current status quo of compiling/transmitting wire instructions largely via unencrypted email. The platform seeks to solve these issues by creating a web-based portal where all counter-parties to a capital markets transaction can collaboratively complete the process more efficiently and with the appropriate security protocols in place.



Ventu

Bringing blockchain to make trade simpler, smarter, and safer

Ventu brings the benefits of blockchain to facilitate international trade for SMEs in Latin America. Based on this technology, Ventu offers a smarter and low-cost solution to build trust, make payments, and give access to trade-related financial services.

Today, most SMEs in LATAM rely on old banking infrastructure and traditional players, facing slow processing time (1–2 days), high fees (1.5%-5.4%), and requiring labor-intensive and bureaucratic processes. To solve this, Ventu's Web 2.5 software helps SMEs make international B2B payments, automate reconciliation, track orders and integrate them to facilitate financial management. The platform has a simplified one-time onboarding process that helps our customers seamlessly trade with their network of customers and suppliers. Ventu offers low-cost instant fiat-to-fiat cross-border payments by partnering with financial institutions.

Our MVP is designed to initially serve the Mexico-US trading corridor, where we have received letters of intent and confirmed interest from clients with \$50+ Million in cross-border transactions per month.

2022 FINACCELERATE COHORT



Astrapilot, Inc.

Astrapilot is a financial consumer technology startup in stealth.





Chris Larsen

Chris Larsen is Executive Chairman, co-founder, and former CEO of Ripple, an enterprise blockchain company with more than 450 employees based in San Francisco, with eight additional offices (New York, London, Mumbai, Singapore, Washington D.C., São Paulo, Reykjavik, and Dubai).

Ripple is building next-generation cross-border payment technology using blockchain and digital assets to provide instant, extremely low-cost, reliable cross-border payments.



Professor David W. Mills

Professor David Mills has a distinguished career in law and investments. He is a Professor of Practice of Law at Stanford Law School. He is the founder and the first Director of the Stanford Law School clinical program, which provides legal services to people who cannot afford traditional representation.

Professor Mills is also the co-chair of the NAACP Legal Defense Fund, America's premiere legal organization fighting for racial justice. It is a leadership position he has held for more than 10 years. Professor Mills has had a lifelong dedication to social justice issues. Three years ago, he received the Thurgood Marshall Lifetime Achievement Award. Professor Mills has also had a lengthy legal career representing a range of well-known white-collar crime defendants as well as driving the strategy for a number of well-known investment firms in various civil and regulatory matters. In addition, he has had a successful career in the business and investment realm. He is currently a partner at Fortress Investment Group and advisor to its Chairman and a partner at Divco West (a real estate investment and development firm) and other high-profile investment-related organizations.

Professor Mills graduated Rutgers Law School in 1973 magna cum laude. Following law school, he joined the law firm of Lowenstein, Sandler, where he eventually became a senior tax partner. He was also Adjunct Professor of Law at Rutgers University, Chairman of the Partnership Tax Section of the American Bar Association, and Chairman of the Tax Section of the New Jersey Bar Association. In 1986, Professor Mills moved to Los Angeles to work at Cambrent Financial Group, in association with the firm of Victor, Sandler, and Cogut. In 1988, he founded Mills & Lynn Enterprises for the purpose of undertaking personal financial transactions. He still holds that position, but the name has changed to Mills Family Enterprises. In 1991, he became the Chief Executive and sole shareholder of Harbourton General Corporation, the general partner of Harbourton Holdings, LP. He resigned from Harbourton in 2016.

Prior to law school, Professor Mills went to Rutgers University, where he graduated in 1969. Following graduation from the university, Professor Mills undertook Rabbinical Studies, first at the Jewish Theological Seminary and then at the Reconstructionist Rabbinical College in Jerusalem. He resides in the San Francisco Bay area.



Alison Davis

Alison Davis is Chairman and Managing Partner of Blockchain Coinvestors, the leading blockchain venture fund of funds with investments in 400+ blockchain companies and projects and approximately 50% of all blockchain unicorns. She is an experienced corporate executive, public company board director, active investor in growth companies, and bestselling author on the topics of technology and innovation. She is currently serving as a Managing Partner of Blockchain Coinvestors Acquisition Corp. 1 (SPAC).

Alison is currently a non-executive director of Silicon Valley Bank, Fiserv, Janus Henderson Group, Collibra, and Pacaso. She is the chairman of the Advisory Board for Blockchain Capital and an advisor to Bitwise.

She is a former director of RBS, City National Bank, Diamond Foods, First Data Corporation, Ooma, Unisys, Xoom, and many private companies and was the Chairman of LECG until its sale in 2011. Alison is a frequent speaker on corporate governance.

Alison was previously the Managing Partner of Belvedere Capital, a regulated bank holding company and private equity firm focused on investing in U.S. banks and financial services firms, where she worked closely with the Federal Reserve, the OCC, the FDIC, and various state banking regulators. Prior to this, Alison was the Chief Financial Officer of Barclays Global Investors (now BlackRock), the world's largest institutional investment firm, with more than \$1.5 trillion of assets under management. Earlier in her career, Alison spent 14 years as a strategy consultant and advisor to Fortune 500 CEOs, boards, and executive teams with McKinsey & Company, and as a practice leader with A.T. Kearney, where she built and led the global Financial Services Practice. She is a bestselling author (*The Intelligent Investor: Silicon Valley*, *Blockchain Competitive Advantage*, *Corporate Innovation in the Fifth Era*, and *Build your Fortune in the Fifth Era*).

Alison is active in the community, supporting nonprofits and social enterprises as a board director, fundraiser, and volunteer. She has been frequently named a "Most Influential Women in Business" by the *San Francisco Business Times*. She received a B.A. Honors and a master's degree in Economics from Cambridge University in England, and an MBA from the Stanford Graduate School of Business after completing the first year at Harvard. She was born in Sheffield, England, is now a dual U.S./UK citizen, and has lived for the last 25 years in the San Francisco Bay area, where she raised her family with her husband, Matthew C. Le Merle.



Matthew C. Le Merle

Matthew Le Merle is co-founder and Managing Partner of Fifth Era and of Keiretsu Capital, the most active early-stage venture investors backing almost 200 companies a year. Matthew is a manager of Blockchain Coinvestors, the world's leading blockchain venture fund of funds. He is also Chairman of CAH and Securitize (Europe), Vice Chairman of sFOX, and an advisor at Warburg Pincus.

Blockchain Coinvestors has a strategy of being an investor in the leading blockchain venture firms including 1Confirmation, 1kx, Blockchain.com Ventures, Blockchain Capital, Castle Island, Digital Currency Group, Fabric, Future\Perfect, IDEO, and Pantera.

Matthew is an advisor and/or investor at a number of blockchain projects, including BitBull, Bitwise, Codex, Hadron, Liquineq, and Spark.

Matthew's career has spanned being a global strategy advisor, professional services firm leader, corporate operating executive, private equity and venture capital investor, and board director. He spent 21 years as a strategy, operations, and corporate finance advisor with McKinsey & Company, and as a practice leader with A.T. Kearney and Monitor Group, where he led both firms' West Coast practices, and at Booz & Company. He was also a corporate executive at Gap Inc., where he was SVP strategy and corporate development and SVP global marketing.

Matthew is an adjunct professor at Singularity University, bestselling author (Blockchain Competitive Advantage, Corporate Innovation in the Fifth Era, Build your Fortune in the Fifth Era, and Second Chance), and keynote speaker. He received a B.A. (Double First) and master's degree from Christ Church, Oxford, and an MBA from the Stanford Graduate School of Business. He was born in London and is now a dual U.S./UK citizen and lives in San Francisco and London with his wife, Alison Davis. They have five adult children.



Stephen MacKenzie

Stephen MacKenzie is Managing Director at Koch Disruptive Technologies and former chief counsel at Koch Companies Public Sector, both based in Wichita, Kansas. Koch Disruptive Technologies is Koch's early-stage investment group, where Steve leads the investment strategy in blockchain, crypto, and Web3 technologies. Prior to this new role, Steve served as Acting General Counsel for several of Koch's emerging businesses in the software, robotic actuation, and industrial analytics space.

In addition, Steve acted as IP M&A counsel for Koch Disruptive Technologies. Prior to his chief counsel role, he served in various capacities as intellectual property and litigation counsel for a number of Koch Industries' companies. Prior to joining Koch, Steve worked in private practice as a patent litigation attorney in Wilmington, Delaware. Before attending law school, Steve was an applications engineer at W. L. Gore & Associates in the Fuel Cell group. He received his J.D. from the University of New Hampshire School of Law in 2005 and his Bachelor of Chemical Engineering from the University of Delaware in 1999.



Lord (JD) Waverley

Lord (JD) Waverley is an independent member of the House of Lords, entering the United Kingdom Parliament in 1993. He contributes regularly to proceedings on international issues, addressing many challenging issues of the day.

He sits as vice chair to the Fintech & Blockchain All-Party Parliamentary Groups. Key activities undertaken at these groups range from improving financial inclusion to the potential applications of transformative technologies such as blockchain and enabling a sound regulatory framework to underpin the United Kingdom to become a world leader in fintech. Lord Waverley is also the founder of SUPPLYFINDER.COM, a platform that is focused on providing a trade ecosystem platform to all emerging markets, with a range of services in both the public and key private sector space.

Lord Waverley has received state decorations from Colombia, Kazakhstan, and Kyrgyzstan, been honoured with a Yoruba Chieftaincy in Nigeria, and is the recipient of the CEO Club BURJ award as Ambassador for British Business.



Rebecca Macieira-Kaufmann

Rebecca Macieira-Kaufmann is a seasoned CEO with broad leadership experience in sales, marketing, risk management, operations, and international business. She draws on deep expertise in the Fortune 50 financial services industry and has a demonstrated track record of leading highly successful business turnarounds, scaling new businesses, and expanding operations globally. Rebecca spent more than 11 years at Citigroup serving in a range of CEO, President, and general manager roles. Before Citi, Rebecca spent 13 years at Wells Fargo as the head of the Small Business Segment, Executive and Senior Vice President, and director roles. From operations to sales and marketing, Rebecca was able to transform these businesses—she simplified operations, digitized the customer experience, improved the financials, and grew them exponentially.

Rebecca founded RMK Group, LLC, in 2020 to advise startup businesses, CEOs, C-Suite members, and teams on how to exceed their potential and thrive, develop high-performing teams, and simultaneously deliver on growth and execution targets.

She also brings a strong background in governance through her corporate and nonprofit board experiences. Rebecca currently serves on corporate boards, including respectively as director of Blockchain Coinvestors Acquisition Corp I. and Flutterwave. She has more than 25 years of experience on nonprofit boards and currently serves on the board of governors of the San Francisco Symphony (audit and executive committees) and on the Senior Jewish Living Group Board.

Rebecca holds a BA in Semiotics from Brown University, an MBA from the Stanford Graduate School of Business, and was a post-graduate Fulbright Scholar at the University of Helsinki, Finland. She is a frequently sought-after speaker on leadership and business transformation, life and work integration, and culture change. She has been recognized for her leadership and accomplishments, including being named an Influential Woman in the Bay Area Business by the *San Francisco Business Times* for 12 years and a Forever Influential Woman in 2014. She was named the 2010 Financial Woman of the Year by the Financial Women's Association of San Francisco, awarded with the 2007 Women Leading Change Award by the National Coalition of 100 Black Women, and honored with the Fulbright Lifetime Achievement Award in 2018.

In 2021, Rebecca wrote *FitCEO: Be The Leader of Your Life* about achieving holistic health—at work, home, and play. With coauthor Lillian So, the book shares lessons learned over decades of leadership, fitness, transformation, and life to enable any reader ready for “immediate and imperfect action” to make small changes in habits that can manifest in lifelong change.

FINACCELERATE INFLUENCERS



Kyle Williams

Kyle is head of the EMEA Consumer and Digital Finance Legal Group. He is co-chair of the Structured Investment Products Committee, a member of the Deposit Pricing and Acquisition Subcommittee, and counsel to the Goldman Sachs International (GSI) Asset and Liability Committee and the GSI Bank Asset and Liability Committee. He is also co-chair of the Firmwide Black Network in Europe. Prior to moving to London, he worked in Treasury Legal in New York for four years. Kyle joined Goldman Sachs in 2006 as a Vice President and was named Managing Director in 2013.

Prior to joining the firm, Kyle worked in the capital markets and structured products practice groups of Davis, Polk & Wardwell, a law firm in New York City.

Kyle serves on the Board of Advisors for Washington University School of Law.

Kyle earned a BA in Finance from California State Polytechnic University Pomona in 1996 and a JD from Washington University Law School in 2001.



Christopher Britton

Christopher Britton joined Lazard in 2019 and co-leads the North American Venture and Growth Banking business from Austin, Texas, advising tech led fast growing private companies on their capital raisings.

At Lazard, Christopher has advised on a wide range of transactions across sectors including Smart Pension (fintech), Tessian (cybersecurity), Congenica (health tech), Bulb Energy (consumer/energy), Zymergen (synthetic biology), LumiraDX (health tech) and SystemC (Electronic Health Records) and has strong relationship with investors across the venture and growth asset class.

Prior to joining Lazard, Christopher was at Liberum Capital where he co-led the investment companies team and previously the healthcare team. He has experience advising on a range of corporate transactions including private fundraises, IPOs, and secondary transactions including M&A on the Main Market and AIM and across several different sectors. Selected transactions include the IPOs of Glencore, Infinis, Merian Chrysalis, Game Digital and Shield Therapeutics, secondary fundraises for Shaftesbury and Workspace, and block trades for Elliot Advisers and GI Partners.

Christopher graduated with a first from St John's College, Oxford and is a qualified solicitor, having worked at global law firm Jones Day.



Andrew Siegel

Andrew Siegel is General Counsel and Chief Compliance Officer of Galaxy Digital, a digital asset and blockchain firm providing institutions, startups, and qualified individuals access to the crypto economy. Galaxy Digital's suite of financial services spans multiple synergistic business lines: trading, asset management, investment banking, mining, and ventures.

Andrew has more than 20 years of experience advising financial services firms on legal, regulatory, and compliance matters. Prior to Galaxy Digital, he served in a variety of legal and compliance roles at the global asset management and corporate advisory firm Perella Weinberg Partners, including as its General Counsel, Chief Compliance Officer, and Chief Regulatory Officer. Prior to joining Perella Weinberg, Andrew was General Counsel and Chief Compliance Officer of Stanfield Capital Partners LLC, an alternative asset manager based in New York. Prior to joining Stanfield, Andrew served in the law division of Morgan Stanley, initially advising its Investment Banking Department. Ultimately, he was the senior attorney responsible for advising Morgan Stanley Investment Management's alternative investment funds, including its private equity funds, venture capital funds, hedge funds, and fund of funds. Previously in his career, Andrew was a corporate attorney at Shearman & Sterling where he focused on public and private mergers and acquisitions, private equity transactions, and joint ventures.

Andrew is admitted to the Bar of the State of New York and has been designated a Certified Regulatory and Compliance Professional by FINRA. He serves on the board of the Association for Digital Asset Markets. Andrew received a Bachelor of Arts in Political Science, magna cum laude, from Tufts University and a JD, summa cum laude, from Washington College of Law at American University, where he was an editor of *The American University Law Review*.



Kevin Bouey

Kevin Bouey is head of the Wells Fargo Startup Accelerator. Kevin and his team work with early stage startups looking to scale and pairs admitted companies with a relevant business line at the bank to engage in proofs of concept. He also makes small investments in these companies, up to \$1 million. Prior to running the accelerator, Kevin worked in a payments strategy function where he co-invented what is today known as Zelle. Before Wells Fargo, Kevin worked in healthcare technology and the dotcom startup space across multiple industries. Kevin lives in the Bay Area with his son and partner.



Alka Gupta

Alka Gupta is a tech entrepreneur, venture investor, and former Fortune 500 exec with experience in digital transformation, fintech, identity, and marketplaces. She has been at the beginning of some of the most significant disruptions and platforms including blockchain, payments, ecommerce, mobile, and search at both early-stage and public companies. Alka has operated and built revenue in B2B and B2C market across more 10 countries in Asia, Europe, and Latin America, building an understanding of internationalization and localization success strategies and tactics.

She is a venture partner at Fin Capital, a \$1.2 billion fintech B2B focused global fund. Previously, she was co-founder and President of GlobalID, a venture-backed identity platform leveraging the blockchain. Prior, she was head of Marketplaces strategy at eBay/PayPal (Nasdaq: EBAY) focused on new markets during a period of revenue growth from \$9 billion to \$16 billion. Earlier, Alka was at Norwest Ventures-funded Retrevo (Acq. BN), an ecommerce business focused on the consumer electronics buying experience, where she brought in first revenue and strategic partnerships as head of Business Development. At Lycos (Nasdaq: LCOS; Acq.: TEF,) Alka led, as General Manager, a global suite of products during which time the company grew revenue from \$50 million to \$800 million over four years. Lycos was one of the first and fastest search engines to IPO. As VP of Corporate Development and Strategy, she led strategy, acquisitions, and eventually saw the company through the \$12.5 billion acquisition by Telefonica.

Alka has a commitment to democratization of access and empowering populations via technology. She holds an MBA from The Wharton School, University of Pennsylvania and a B.S. (cum laude) from Case Western Reserve University. She is a board director at MoneyGram (Nasdaq: MGI, Compliance and Ethics Committee,) National Bank Holding Corporation (NYSE: NBHC, Audit and Risk Committee, Compensation Committee), Digital Frontiers (Vice Chair), and board advisor at Berkeley SkyDeck and Women in Identity. She is also a regular speaker on digital transformation, fintech, and blockchain. She also spends time as a mentor at Stanford's StartX and expert in residence at The Wharton School's Venture Lab.



Matt Huang

Matt Huang is a Venture Partner at Draper Dragon. He also served as a General Partner to Outliers Fund and Aranya Founders Fund, where he made investments in early-stage companies in Web3, SaaS, and mobile applications. Matt's experience spans both sides of the venture spectrum. Prior to his work in venture capital, Matt was an entrepreneur in the cybersecurity space. He was a Co-Founder & COO of Armorize Technologies (acquired by Proofpoint), and led Armorize in product development, product marketing, business development, and finance. He later served as a corporate executive at Proofpoint, where he led Email Security and Mobile Security lines of products, scaling the Targeted Attack Protection business from launch to over \$300M in ARR. Matt holds an MBA from Stanford University and received his BBA from National Taiwan University.

FINACCELERATE INFLUENCERS



George Lewin-Smith

George leads Goldman Sachs' West Coast Digital Asset businesses having recently relocated from London. Prior to Goldman, George worked at an Ethereum ZKRollup startup Aztec, and a crypto data analytics firm Apex.



Madeleine McCarthy

Madeleine McCarthy is Head of Strategy and Business Development at Acorns. In her role, she is responsible for partnerships, mergers & acquisitions, and strategic finance initiatives. She spends most of her time talking to companies about potential acquisitions or partnerships to help Acorns achieve meaningful growth for an important mission of empowering all people to save and invest.

Madeleine spent a decade in Investment Banking advising primarily technology companies on IPOs, M&A, and private placements. She started her career in Investment Banking at Morgan Stanley focused on private equity and technology companies. She then helped to start a boutique investment bank, DBO Partners, led by former Morgan Stanley partners. Most recently, Madeleine was a Managing Director focused exclusively on advising technology companies with a focus on enterprise software, though she worked on transactions across the technology sector and advised on over \$70Bn of transactions.

Madeleine graduated from UC Berkeley with a degree in Statistics and a minor in Industrial Engineering, and she was a member of the Women's Rowing team that won the national championships. She has a passion for investing and enjoys advising and mentoring people on their company's strategic goals.



Abigail Johnson

Abigail is COO and partner at Sapphire, where she oversees all aspects of Sapphire's operations, including the organization's legal affairs, finance and reporting, corporate compliance, HR, administration, IT, and facilities. She is also passionate about ESG and corporate giving, and leads these firm initiatives. Previously, Abigail was General Counsel of Sapphire.

Prior to joining the firm in 2015, Abigail was an associate at Jones Day, where she practiced in the areas of venture capital, M&A, fund formation, and general corporate and securities matters. She also worked in-house at an early-stage fintech company in the Bay Area prior to joining Jones Day, and, before attending law school, she worked in management consulting at Charles River Associates. Abigail holds a JD from the University of Chicago Law School and a bachelor's degree from Rice University in Civil and Environmental Engineering.

FINACCELERATE INFLUENCERS



Jennie Levin

Jennie Levin currently serves as head of Regulatory and Compliance at Figment Inc., a protocol staking company. Prior to joining Figment, she worked at DraftKings, where she was responsible for navigating the complex legal and regulatory issues related to sports betting and web3.

From approximately 2010-2019, Jennie served as an Assistant United States Attorney in the Northern District of Illinois, where she focused on financial crimes, and has been an adjunct professor in Trial Advocacy at Northwestern Law School for the last 11 years.

Jennie earned her B.A. in Psychology from the University of Wisconsin-Madison and her JD from Northwestern University School of Law.



Julian Roeoes

Julian Roeoes joined Picus Americas as a partner in 2020 and manages the firm's Americas operations out of the Picus office in New York. Prior to joining Picus, he worked for Credit Suisse in the Investment Banking and Capital Markets division in New York and London.

At Credit Suisse, Julian advised financial services and fintech clients on M&A as well as private and public financing transactions. Prior to that, Julian gathered practical experience in private capital, investing, and consulting and obtained an IHK Bankkaufmann degree. Julian graduated from WHU–Otto Beisheim School of Management with a bachelor's degree in Finance and General Management.



Daniel Niklas

Daniel Niklas joined Picus Americas as an investor in 2020 and covers the firm's crypto/web3 investments across the Americas. He has a passion for web3 infrastructure projects (e.g., security and trust, scalability, analytics) as well as for web3 adoption in the gaming space.

Prior to joining Picus, Daniel worked on the Investment Banking Team at Goldman Sachs in San Francisco, Los Angeles, and Frankfurt, where he advised global enterprises and financial investors on strategic transactions in the technology, retail, automotive, renewable energy, chemicals/pharma, and engineering/construction industries. Daniel holds a B.S. in Business Administration from the University of Mannheim in Germany.

FINACCELERATE INFLUENCERS



Lawrence Wintermeyer

Lawrence Wintermeyer is a globally recognized digital financial advocate and has more than 25 years' experience as an advisor, executive, and board member working with companies from startups to global brands in the financial services, TMT, and energy sectors. He is the former CEO of Innovate Finance, the UK fintech members association, and a co-founder of Global Digital Finance, a not-for-profit promoting fair and transparent markets for digital and crypto assets.

He is experienced in the alternative asset management sector, with a focus on systematic investment management strategies, big data analytics, machine learning, and distributed ledger technologies. Based in London, he is the principal of Elipses, a digital advisory and investment management firm, has an MBA, and sits on several commercial, not-for-profit, and charity boards. Lawrence promotes ethical and sustainable finance policies for a transparent, secure, and quality digital future for everyone, and is a regular *Forbes* contributor.



James Bowater

Best known as a leading commentator, connector, and influencer in the UK blockchain space, James Bowater founded Crypto AM in partnership with London's *City AM* newspaper, launching on June 18, 2018, as a double-page spread. *City AM* to date is the only mainstream publisher to have a dedicated regular section covering AI, blockchain, crypto, and DLT.

The COVID-19 crisis has meant that the newspaper is not being produced and as such, the focus is digital, and CryptoAM.io was launched on March 31, 2020. Crypto AM is supplemented by a number of very active WhatsApp groups, a Telegram group, and numerous networking events. James, in association with *City AM*, organized the inaugural Crypto AM Awards, which took place on March 11, 2022, in London's Canary Wharf. At the event, 12 awards were handed out in front of a packed audience including Alderman William Russell, the Rt Hon Lord Mayor of London.

James is also the founder of the London Blockchain Forum, the leading cross-community platform (Telegram and Meetup) for the UK AI, blockchain, crypto, and DLT industries.

James also serves as an advisor to a number of projects and is equally known for connecting people and companies.

FINACCELERATE INFLUENCERS



Manoj Karnani

Manoj Karnani leads Accenture's fintech portfolio and strategy in the West and has spent 20+ years working with financial services and rapid-growth tech and fintech companies. He is passionate about the fintech space and the opportunity to serve as an advisor to help drive growth and scale.

Manoj Karnani is a Managing Director at Accenture, leading the West-coast FinTech portfolio/practice. His mandate is to help neo-banks, payment providers, crypto players, and all types of digital disruptors land, expand, and thrive in the challenging (and incumbent dominated) financial services market.

He has over 15yrs of Financial Services experience (working across Analytics, Risk/Compliance, Product Development, and Strategy) and 7yrs working with Technology companies & platforms, accordingly he's uniquely positioned to leverage skills & relationships from both segments of his career. Prior to rejoining Accenture in March '21, Manoj was a Managing Director at PwC where he led Technology strategy and Risk/Compliance for 5yrs.

Manoj's goal will be to bring the right skills, capabilities, energy, scale, creativity, and approach to support our FinTech client goals, and is dedicated to 'starting small but thinking big'. This has been the approach that the team has taken when building & growing relationships with 8 of the top 10 FinTechs on the west coast. In addition, Manoj will leverage the broad expertise of Accenture's 700K employee base and global footprint, to support our clients across end-to-end capabilities from Strategy, to Operations, to Media/Creative, Risk/Compliance, Technology, etc.

FINACCELERATE INFLUENCERS



Ben Brown

In his role as Managing Director, Ben Brown supports Accenture's work with next-gen financial technology platforms and hypergrowth financial services challengers in North America across all four services (strategy consulting, interactive, technology, and operations). Ben has experience working with large and small banks, technology companies, merchants, and private equity investors. He has also been an advisor to fintech accelerators like the CFSI's Financial Solutions Lab, SVB's Commerce.Innovated, and 500 Startups.

I am passionate about helping innovators and creators to build the future and create more efficient markets that can make the world a better place.

As a strategy consulting executive I assist a diverse set of clients—FinTech startups, major tech companies, banks, retailers, mobile telecoms and private equity investors—with strategy development, product management, partnerships, business operations and M&A transactions. These projects are often driven by market leaders going through digital reinvention and new entrants experiencing breakout growth. Over my career, I have completed more than 100 projects for clients in more than 20 markets around the world. Along the way I've also filled executive leadership roles for clients for up to six months at a time.

As a member of Accenture's Financial Services Leadership Team for the Western US, and one of the youngest Managing Directors at Accenture, I am responsible for our relationships and work with hypergrowth financial services companies and next-generation fintech platforms.

In addition to working with early-stage companies as a consultant and mentor/advisor, I experimented with my own startups in 2008 and 2014. I am also an active angel investor to support entrepreneurs in areas where my experience and network can help.



Anthony Woolley

Anthony Woolley is an entrepreneurial banking and financial services technology executive with expertise in capital markets, investment banking, trade finance, and wealth management. He has a particular interest in fintech, digital securities, and the transformation of wholesale banking.

Having collaborated with a multitude of fintechs and high-growth companies in his capacity as a banking CIO, Anthony recently took the opportunity to work independently with a small number of high-potential companies that he really believes in. These business have some common characteristics: highly credible leadership teams, a strong vision, disruptive business models, and the ability to deliver.

Anthony joined Schrodgers Investment Bank in 1994, where he led their Corporate Finance Technology department. Subsequent mergers with Salomon Smith Barney and Citibank saw him progress in various front-office technology leadership roles. He managed the CitiFX ecommerce and pricing technology program in London during a period of dramatic transformation of the high-frequency trading and auto-hedging of foreign exchange products. He left Citi in 2009 to lead the FX etrading program at HSBC before joining Société Générale, where he headed the UK Fixed Income, Currencies, and Commodities Technology department. He was appointed the UK Chief Information Officer in 2013, and in 2017, he was given the opportunity to set up a new innovation function working at a group level.

Anthony is a regular presenter at industry conferences and has become a recognized thought leader on the application of blockchain technology to the regulated financial services industry.



Michael Barrell

Michael Barrell has founded several businesses all centered on enabling the growth of digital business, and invested and acted on advisory boards with particular focus on helping companies achieve international growth within the area of complex B2B and digital enablement.

Michael had his initial career at IBM, which culminated in growing and running a \$200 million business until he focused on software solutions within the telecom sector. This experience formed the basis for the businesses in which he has subsequently been a founder.

Businesses where Michael has a significant investment and active role include Juliet Media, MBR Partners, WeCode, and Tokeny. Juliet Media is a full-service B2B marketing company and includes Juliet Summits, which runs events focused on the leading-edge areas of fintech and telecoms. MBR Partners is one of the best-known executive search names in telecom and complex B2B solutions. WeCode, working from a base in Poland, provides high-growth tech businesses with a way to rapidly extend their agile development teams. Tokeny is the leading fintech platform for digitization of securities and assets.

Although currently resident in London, Michael was born and educated in New Zealand, where he initially studied engineering and received a business and marketing degree at Victoria University.



Elliot Han

Elliot Han is a Managing Director, Head of Crypto, Blockchain & Digital Assets Investment Banking, and Head of Technology Equity Capital Markets at Cantor Fitzgerald, a mid-market investment bank. He focuses on M&A, IPOs, public and private financings, and corporate advisory. He was previously the Head of FinTech & Consumer Tech Capital Markets at the New York Stock Exchange.

Elliot was also the former Head of Banking and part of the management team at the Argon Group, a crypto/blockchain advisory and technology startup.

Prior to Argon, he led the West Coast technology equity capital markets team for Jefferies. Previously, he was an Executive Director, Business Unit Manager, and Operating Officer for the UK & Emerging Markets teams at Goldman Sachs, where he focused on the TMT capital markets.

Earlier in his career, he was a corporate lawyer at Freshfields Bruckhaus Deringer and began his career at Credit Suisse First Boston.

Elliot graduated from Columbia University and completed his masters degree at Oxford and law and MA degrees at Cambridge. He is a member of the board of trustees at Xavier High School, NYC. He is also a limited partner in crypto investment funds and an angel/seed investor in the crypto/blockchain space.

FINACCELERATE INFLUENCERS



Vanessa Fernandes

Vanessa Fernandes is responsible for the design and implementation of the token as a service and custody platform while directing Itaú's long-term vision to create a full-service digital assets capability for cryptocurrencies and tokenized assets.

As a former CTO at Itaú Unibanco, Vanessa developed international expertise in originating/launching and managing successful global business IT strategies. Her activities have included the launch of the emerging technologies practice; the research and development of distributed ledger (blockchain), quantum computing, and 5G technologies; and connecting big tech, fintech, and startup ecosystems in the United States with Itaú business and IT areas in Brazil.



Nick Andrews

Nick Andrews's career has been in the financial services sector and has included being on the board of a large multidisciplinary securities broker/dealer, head of credit at the UK banking subsidiary of a Japanese securities house, and many years in senior credit and compliance roles.

Nick is the founder and Managing Director of MPAC Limited, one of the preeminent compliance and regulatory companies in London; CEO of EddieUK Ltd., a digital investment bank; Director of Supermoney Ltd, a blockchain tech company; co-founder of a crypto trading entity; and an independent non-executive director, chair of the Audit Committee, and chair of the Nominations Committee at the UK subsidiary of one of the largest banks in America (Wells Fargo).

He speaks at various conferences and panels and is an occasional guest lecturer on topical financial sector issues at two universities. With a keen interest in history and the City of London, Nick was the Master of The Worshipful Company of Pattenmakers in the year 2015 to 2016.

FINACCELERATE INFLUENCERS



Jeffrey Sweeney

Jeffrey Sweeney is a lifelong entrepreneur with extensive experience in leading firms with a forward-thinking approach. Currently Chairman and CEO of US Capital Global, a full-service private financial services group headquartered in San Francisco, Jeffrey is a keen supporter of technological innovations that can help to improve and grow the finance sector.

Now in its 20th year, US Capital Global has established itself as a fintech investment bank through deploying a successful strategy that leverages technological innovation (fintech) and regulatory developments (regtech). The group is a leading provider of sophisticated financing solutions and investment opportunities for lower-middle-market businesses. Under Jeffrey's leadership, the group consistently fulfills its commitment to doing well by doing good through facilitating profitable economic development that also has a positive social and environmental impact.

Prior to being a financier, Jeffrey served as a principal and CEO of Machine Works Corporation, a lower-middle-market aerospace manufacturing company. His experience leading a business in the highly regulated aerospace manufacturing industry has led to his appreciation of the need to work closely with regulators while adopting technological solutions to innovate in the sector. This successful approach has been brought over to US Capital Global, where leveraging innovation and regulatory developments has been a key driver in the firm's growth as a fintech investment bank.



Santiago Velez

Santiago Velez is a practitioner in the digital asset and distributed ledger/blockchain space, co-founding and advising several companies.

Santiago is the co-founder and division lead of Research & Development at Block Digital Corporation, which focuses on deploying decentralized edge computing. He's also Vice President of R&D at Sindric Solutions, a web3 enterprise software development company that has built and advised on products for Fortune 50 companies like Nike, and organizations like the NCAA, using web2 cloud in conjunction with DLT technologies.

Santiago has a degree in Nuclear Engineering from Worcester Polytechnic Institute and more recently completed the UPenn Wharton School of Business's Economics of Blockchain and Digital Assets certification program. When not spending time with his three daughters, Santiago contributes to the Real Vision platform to perform deep-dive long-form interviews with up-and-coming leaders in the web3 space. Lastly, he's a vigorous Twitter poster on all things crypto and a mouthpiece for anyone with interesting ideas.

FINACCELERATE INFLUENCERS



Geoff Clauss

Geoff Clauss is Blockdaemon's Chief Revenue Officer and has 20+ years of fintech sales leadership experience. Geoff has an extensive background in trading networks, legacy financial infrastructure services, and managing successful teams. He is passionate about developing teams that rise to the top of a competitive marketplace and knows the importance of happy and successful customers. Geoff is keen to help even more institutions access and unlock quality blockchain data with Blockdaemon.



Matt Enriquez

Matt Enriquez currently serves as Senior Corporate Counsel at DraftKings, Inc., where he is responsible for legal and regulatory advice concerning the company's web3 ventures. He is interested in exploring the ways in which web3/crypto intersects with highly regulated spaces such as gambling/sports betting and banking.



Frederic Dalibard

Fred Dalibard is Global Head of Blockchain at Groupe BPCE. Since 2015, Fred has occupied several roles related to innovation, blockchain, and ebusiness within Natixis's Corporate & Investment Banking division, part of Groupe BPCE. Fred represents Groupe BPCE/Natixis on the board of directors of R3 (since 2017) and was the chairman of the board of R3 between 2018 and 2021.

Fred was also a board director of Komgo from its creation in 2018 until mid-2022. After one year at Dexia Credit Local, Fred joined Natixis in 2002. Fred then occupied several positions, mostly in front office and quantitative roles, dealing with structured credit assets and also financing assets. Fred began his career in 1998 as a consultant with Arthur Andersen Management in Paris.



Jamie Finn

Jamie Finn is the co-founder and President of Securitize, Inc., the leading platform for issuing digital securities. Jamie has a background as both an operating entrepreneur and corporate executive, with more than 20 years' experience. Prior to Securitize, Jamie worked at Telefonica, o2, Ericsson, and more recently AT&T in Big Data Product Innovation, as well as startups including Kontera, A.Ki, Thumbplay, Zingy, and others in a variety of senior roles. He has participated in more than \$700 million worth of transactions on the buy and sell side in tech M&A over the course of his career. Jamie earned a bachelor's degree in Business Management from Babson College.



Anthony Bassili

Anthony Bassili, CAIA, is Head of Asset Allocators for Coinbase Institutional Americas. In this role, he is responsible for advising North America's largest financial institutions on investment solutions related to digital assets, web3, and crypto strategies. His clients include government and corporate pension plans, consultants, multi-manager platforms, outsourced Chief Investment Officer platforms, foundation/endowments, and family offices.

Prior to joining Coinbase, Anthony served as Head of Pension for iShares. There he led BlackRock iShares' efforts in expanding the investor toolkit for allocators to include ETFs across public and private asset classes, including ESG and niche or thematic exposures. Prior to leading the iShares business, he spent more than a decade leading business development and investment strategy for the Global Trading and Transition Management platform at BlackRock.

From 2015 to 2020, Anthony also served as Chapter Head for the Chartered Alternative Investment Analyst ("CAIA") San Francisco Bay Area chapter, leading more than 400 CAIA members in connecting and pursuing financial literacy across alternative investment strategies. Over this period, he served, on behalf of BlackRock, on the board of directors for the Bay Area Council and the San Francisco Chamber of Commerce. He focused on local policy and tax issues across the State of California. He holds NASD series 3, series 7, series 63, and series 24 licenses.



Ehsan Haque

Ehsan Haque has spent nearly 20 years working as in-house counsel for a variety of institutions including top-tier investment banks, broker-dealers, and fintech startups. He has spent the last 10 years in leadership and senior leadership roles. After a career in advertising, Ehsan trained at Slaughter and May in London before working as a global markets/equities sales and trading lawyer for Deutsche Bank, RBS Global Banking and Markets, and Nomura, where he was part of the senior management team of the EMEA legal department and led the Equities legal product coverage in EMEA supporting Nomura's equities sales and trading businesses. More recently, Ehsan was the first General Counsel at Lendingblock, an institutional cryptocurrency borrowing and lending platform and General Counsel at Alphaswap, an alpha capture and investment management platform. He is ex-Global General Counsel at Hamilton Capital Holding Limited and ex-EMEA General Counsel at Amber Group. Ehsan also acts as an advisor to various fintech companies and accelerator programs. He is also active in mentoring junior BAME professionals in the legal and finance sectors.

FINACCELERATE INFLUENCERS



Rory Clark

Based in Silicon Valley, Rory is a Senior Vice President in Citi's Venture Banking group, which sits within Citi Commercial Bank. Between the UK and US, with roles spanning Corporate and Commercial Banking, Credit Risk and Cash Management, Rory has been with Citi for over 10 years.

As a Global Relationship Manager in the Venture Banking group, Rory is responsible for identifying, onboarding, managing, and enabling the growth of key tech disrupters, with a focus on fintech and SaaS. Rory identifies the current and future needs of his clients and works in tandem with product specialists from across the bank to design global solutions for his clients—spanning debt, FX, cash management, investment banking, capital markets and wealth management.

In between his two stints with Citi, Rory also held a senior sales role at UK-based Ebury, a fast-growth fintech focused on cross-border payments and FX.



Christopher Grieco

Chris Grieco is General Counsel of Fei Labs, a crypto startup working on decentralized finance. Prior to that, he held multiple high-level positions in the Federal Government including in the White House Counsel's Office as an Associate White House Counsel, as a federal prosecutor in the Eastern District of Virginia, and as a counsel dealing with Crime, Terrorism, and technology issues on the Judiciary Committee. Most recently he served as an Associate Deputy Attorney General at the Department of Justice where he helped lead the Department's technology review, as well as spearheading the Department's implementation of the First Step Act and other criminal justice reform initiatives. He clerked for Judge Edith Clement on the Court of Appeals for the Fifth Circuit and is a graduate of Stanford Law School.



Maximilian Jungreis

Maximilian Jungreis is the Head of Crypto and Digital Assets at Plug and Play Tech Center, the world's largest early stage investor, accelerator, and corporate innovation platform. Maximilian works with over 560 global corporate partners from Financial Services, Brand & Retail, and Supply Chain to accelerate their Web 3.0 adoption journeys by leveraging Plug and Play's innovation ecosystem of over 50,000 startups across 46 cities.

Maximilian Jungreis has over 7 years of experience in crypto as an operator, researcher, and investor. Prior to leading Plug and Play Crypto, Max spent 2 years at Stanford University as a founding member of the Future of Digital Currency Initiative, a multidisciplinary research effort focused on CBDCs (Central Bank Digital Currencies). Before that, he served as Head of Partnerships for Blockchain Labs (fka YosemiteX) one of Korea's largest blockchain companies which today services over 25M users through their front-facing application, Coov.

FINACCELERATE INFLUENCERS



Ben Hoxie

Ben serves as a Venture Analyst on the Vectr Fintech Partners team. As an analyst, Ben works on deal sourcing, investment due diligence, market research and financial analysis.

Prior to joining Vectr, Ben worked as a Product Management Intern at Fidelity Labs in Boston where he worked on multiple startup teams to help them design and develop innovative FinTech products.

Ben graduated from Dartmouth College with a Master of Engineering Management and a Bachelor of Engineering. Ben also graduated with a Bachelor of Arts in Physics and a minor in Economics from Bowdoin College.



ABRADAT KAMALPOUR

Partner, Jones Day
Architect, Finaccelerate

Financial Markets

San Francisco

(T) 1.415.875.5860

akamalpour@jonesday.com

Abradat Kamalpour has extensive experience in fintech, blockchain structured finance and debt capital markets. He has been at the forefront of using blockchain-based technologies and cryptocurrencies on various transactions, including building out blockchain-based exchanges, tokenization platforms, and digital asset issuances, as well as the creation and legal build-out of cryptocurrencies, crypto-based payment systems, and related app offerings; this includes acting for a multibillion-dollar-backed private equity group on an international crypto exchange and cryptocurrency offering that will be made available across various international markets.

Abradat has acted on and structured numerous complex structured financing transactions and market leading financings for global financial institutions, including Merrill Lynch, J.P. Morgan, Fortress, Deutsche Bank, Credit Suisse, Nomura, and Goldman Sachs.

Abradat has written extensively on fintech-related legal matters, including articles on cryptocurrencies and digital assets for the Talking Legal section of *CityAM* (a leading London financial newspaper). Abradat was also the founder and architect of a fintech accelerator program for another international law firm in London and is the Architect of the Jones Day FinAccelerate program (www.finaccelerate.com).

HONORS & DISTINCTIONS

Winner of Best FinTech lawyer and law firm: London FinTech & Sukuk Summit

Who's Who Legal: Thought Leader, *FinTech* 2021 & 2022

Who's Who Legal: Thought Leader. *Blockchain* 2021 & 2022

Best Lawyers, Recognition since 2017 to 2022, Banking & Finance Law

EDUCATION

University of Cambridge (Executive Education Program in Corporate Governance 2013); Monash University (LL.B. Hons. 1997); RMIT University (Bachelor of Construction Management Hons. 1994)

BAR ADMISSIONS

Solicitor of the Senior Courts of England and Wales and Registered Foreign Legal Consultant (FLC) with the State Bar of California

**JAYANT W. TAMBE**

Partner

Financial Markets
Securities Litigation & SEC Enforcement
Business & Tort Litigation
Global Disputes
Technology

New York
(T) 1.212.326.3604
jtambe@jonesday.com

Jay Tambe, who serves as leader of Jones Day's Financial Markets Practice, advises financial institutions on litigations concerning securities, derivatives, credit default swaps, collateralized debt obligations (CDOs), and other financial products. Many of his cases involve cross-border disputes, and he is well-versed in navigating international discovery and judgment enforcement.

Jay has litigated significant claims involving CLOs (collateralized loan obligations), CDOs, CLNs (credit linked notes), and other structured finance investments in the New York state and federal courts, including many precedent-setting CDO litigations. He also led the team that prevailed in the very first appeal before ISDA's external review panel. For nearly 10 years Jay represented Lehman Bros. Holdings, Inc. and its affiliated debtors in more than 50 separate derivatives disputes, including several evidentiary hearings and trials. Currently Jay is defending Wells Fargo in numerous actions brought by institutional investors concerning more than 280 separate RMBS trusts.

Jay routinely provides prelitigation advice on documentation and risk mitigation and is a frequent speaker on complex financial products.

HONORS & DISTINCTIONS

New York Law Journal — 2020
Distinguished Leader Award

Chambers USA "Leader in Their Field"
(2013, 2014, 2016); Securities Litigation,
New York (2013–2018)

P.R.I.M.E. Finance — "Complex Financial
Products Expert"

EDUCATION

University of Notre Dame
(J.D. cum laude 1992); University of Toronto
(B.A. in Economics with honors 1989)

LANGUAGES

Hindi

BAR ADMISSIONS

Illinois and New York

JONES DAY SPEAKERS



DAVID C. KIERNAN

Partner

Business & Tort Litigation
Antitrust & Competition Law
Technology

San Francisco/Silicon Valley
(T) 1.415.875.5745/1.650.739.3917
dkiernan@jonesday.com

David Kiernan is an accomplished trial lawyer who has litigated antitrust and unfair business practice cases, class actions, public nuisance, climate change, joint venture disputes, and bankruptcy matters throughout the United States. He has represented clients across industries including tech, energy, health care, consumer brand manufacturing, digital advertising, railroad, and others and routinely counsels clients on antitrust and competition law issues related to licensing, interoperability, refusal to deal, discounting, bundling, and pricing.

David recently led the defense of Sutter Health, a hospital system in Northern California, in an antitrust class action alleging that Sutter restrained competition by allegedly forcing insurers to include certain hospitals in their provider networks and forbidding them from steering patients to other hospitals. After a month-long trial, the jury returned a unanimous defense verdict and rejected plaintiffs' claims for \$1.2 billion in post-trebled damages.

His other recent matters include representing an oil refiner in two class actions alleging that California refiners fixed prices by agreeing to restrict supply of gasoline; a software company in a case brought by a competitor challenging licensing restrictions and lack of interoperability; a tech company in an antitrust class action challenging the company's refusal to deal; a consumer brand manufacturer in a public nuisance action seeking to hold manufacturers liable for marine plastic pollution; and a fossil fuel company in climate change litigation. David also has a wealth of experience in antitrust class actions alleging "no-poach" agreements between competing employers.

David is Partner-in-Charge of the Firm's Northern California Region and head of litigation for the San Francisco Office.

HONORS & DISTINCTIONS

Chambers USA: America's Leading Lawyers for Business (2017, recognized practitioner)

Daily Journal: "Top Antitrust Lawyers in California" (2020) and "Top 100 Lawyers in California" (2022)

Law360 MVP: Competition (2022)

EDUCATION

University of California, Hastings College of the Law (J.D. magna cum laude 2001; Order of the Coif); Yale University (B.A. 1994)

BAR ADMISSIONS

California and Georgia

CLERKSHIPS

Law Clerk to the Honorable Norman H. Stahl, United States Court of Appeals, First Circuit (2002–2003)



TIMOTHY CURRY

Partner

Financial Markets
M&A
Technology
Private Equity

Silicon Valley/San Francisco
(T) 1.650.739.3987/1.415.875.5721
tcurry@jonesday.com

Tim Curry has represented start-up, emerging growth, and public technology companies in public offerings, venture capital (VC) and growth equity financings, and mergers and acquisitions for more than 25 years. He also represents leading VC firms in growth equity financings, as well as investment banks in public equity offerings. He regularly advises boards of directors and executive teams in complex corporate governance and public reporting matters.

Tim represents a broad range of technology companies at all growth stages, including Five9 (Nasdaq), a leading provider of cloud-based contact center solutions; Minted, a crowd-sourced design company; OneStream Software, a leading provider of corporate performance management software and KKR portfolio company; Pattern, a leading e-commerce accelerator; Monolithic Power Systems (Nasdaq), a leading provider of power management solutions; Hims&Hers (Nasdaq), a leading health and wellness company; and Synopsys (Nasdaq), a leading electronic design software company. He also represents VC funds, growth equity funds, strategic investors, and investment banks, including GreatPoint Ventures, Raine Group, KKR, and Canaccord Genuity.

Tim is Chair of the Board of Directors of Special Olympics, Northern California and Nevada and has served on the board for more than seven years. He has spoken at business and legal conferences on initial public offerings (IPOs), venture capital, and corporate governance and has been quoted in *The Wall Street Journal* and other publications regarding IPOs and Silicon Valley.

HONORS & DISTINCTIONS

The Best Lawyers in America (2016–2022)

Northern California Super Lawyers
(2012–2013)

Recommended by *The Legal 500 United States* (2011–2014, 2016, and 2020)

Chair of Board, and Member of Executive Committee, Special Olympics Northern California and Nevada

EDUCATION

University of California, Los Angeles
(J.D. 1990); University of California, Berkeley
(B.A. in Political Economy
with honors 1987)

BAR ADMISSIONS

California

GOVERNMENT SERVICE

Securities and Exchange Commission, one of only two UCLA law students chosen for SEC externship program (Spring 1989)



DEAN C. BACHUS

Partner

Employee Benefits & Executive Compensation
Tax

Chicago

(T) 1.312.269.4220

dbachus@jonesday.com

For more than a decade, Dean Bachus has focused his practice on executive compensation, benefits, and ERISA transactional matters. His experience covers tax planning and structuring compensation and benefit arrangements in domestic and international business acquisitions and dispositions. He also advises clients in connection with all compensation and employee benefit-related aspects of corporate transactions, reorganizations, financing arrangements, and public offerings, including negotiating, reviewing, and drafting transactional documents, supervising due diligence, and identifying issues arising under, and assisting in complying with, the Internal Revenue Code, ERISA, applicable labor laws, federal securities laws, and applicable exchange regulations.

Dean's practice includes designing, negotiating, and drafting equity-based compensation plans (including stock option, restricted stock, and phantom equity arrangements); cash bonus plans; employment, consulting, termination, severance, and change-in-control contracts; and restrictive covenant agreements, including noncompetition, non-solicitation, and confidentiality arrangements.

Dean also advises clients on the structure, implementation, and administration of nonqualified employee compensation plans, programs, and arrangements, including the associated ERISA, federal tax, and securities implications. He also provides counsel to management teams and boards of directors on executive compensation and change-in-control arrangements in connection with corporate transactions and reorganizations and consults with shareholders, senior executives, and boards of directors on transactional strategies.

Dean has represented major private equity funds and publicly traded companies in hundreds of acquisitions and dispositions, focusing on benefit and compensation issues that arise in such transactions, as well as the design and maintenance of incentive programs and facilitating management turnover.

HONORS & DISTINCTIONS

"Rising Star," *Illinois Super Lawyers*
(2013 and 2014)

EDUCATION

The University of Chicago (J.D. 2004);
Western Illinois University (M.A. in
Cello Performance & Pedagogy 1997);
University of Iowa (B.A. in Mathematics
1995; B.M. in Cello Performance with high
distinction and honors in Music 1995)

BAR ADMISSIONS

Illinois



NATHAN S. BROWNBACK

Of Counsel

Financial Markets

Washington

(T) 1.202.879.3476

nbrownback@jonesday.com

Nathan Brownback's practice focuses on the regulation of domestic and foreign banks, with particular emphasis on regulations under the Dodd-Frank Act, including the Volcker Rule. He also advises on bank holding company regulations, bank affiliate transactions, merchant banking rules, state commercial lending and money transmitter licensing issues, and other legal issues relating to fintech and cryptocurrency firms.

Nathan has extensive experience advising on bank regulatory and investment activities involving the Bank Holding Company Act, Federal Deposit Insurance Act, and Federal Reserve Act and their implementing regulations as well as other federal and state banking and financial services laws, including those relating to brokered deposits and issues relating to digital assets firms. He also has advised clients on bank CD and credit union share certificate programs, federal funding received under COVID relief programs administered by the Treasury Department such as the CARES Act and the American Rescue Plan Act, as well as laws and compliance pertaining to the Commodity Exchange Act, Bank Secrecy Act, and the Investment Advisers Act.

Prior to receiving his law degree, Nathan was an economic research analyst, first in the private sector and subsequently for a regional Federal Reserve Bank.

Nathan has spoken on the Volcker Rule, international banks in the United States, and brokered deposits issues. He has written frequently on these topics and on issues relating to fintech, blockchain, and cryptoassets.

EDUCATION

Columbia University (J.D. 2012; Harlan Fiske Stone Scholar); American University (B.S. in Economics magna cum laude 2003; Phi Beta Kappa)

BAR ADMISSIONS

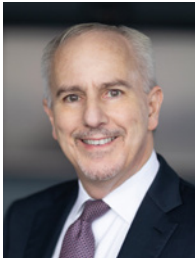
District of Columbia and New York

CLERKSHIPS

Law Clerk to Judge Richard T. Morrison, U.S. Tax Court (2012–2014)

GOVERNMENT SERVICE

Research Analyst, Federal Reserve Bank of Philadelphia (2006–2009)



RICHARD DENATALE

Partner

Insurance Recovery Cybersecurity,
Privacy & Data Protection
Technology

San Francisco
(T) 1.415.875.5740
rdenatale@jonesday.com

Rich DeNatale is one of the nation's leading lawyers in the field of cyber insurance. He has been retained to handle insurance claims for more than 60 cyberattacks and data breach incidents, including some of the largest in history. Last year, Rich authored the chapter on cyber insurance for a published reference guide on data breach investigations.

Rich's experience includes all aspects of cyber insurance. He is frequently retained by *Fortune* 500 clients to advise on insurance coverage in the wake of cyberattacks. In the last two years, he has successfully obtained cyber insurance coverage for more than two dozen clients.

Rich has served as lead counsel for policyholders in precedent-setting coverage cases on data privacy claims. He frequently works with clients during the underwriting process to strengthen their coverage for cyber risk, including the new risks created by the California Consumer Privacy Act (CCPA).

Additionally, Rich has 25 years of experience handling a wide range of insurance claims, coverage disputes, and arbitrations (including London arbitrations) for corporate policyholders in the technology, retail, energy, health care, manufacturing, and defense sectors. He is a veteran trial lawyer who has tried more than 15 cases and won jury verdicts on coverage and bad faith claims.

Chambers has included Rich in its rankings of the nation's top insurance coverage lawyers for the past eight years. He has testified as an expert witness on California insurance law and frequently writes and lectures on data breach, cyber, and other insurance issues.

HONORS & DISTINCTIONS

Recognized by *Chambers USA* as one of the nation's leading insurance lawyers, where he is described as "exceptionally bright, very detail oriented, and great at strategy"

EDUCATION

Harvard University (J.D. 1985; A.B. 1981)

BAR ADMISSIONS

California

JONES DAY SPEAKERS



DOROTHY N. GIOBBE

Of Counsel

Financial Markets
Technology

New York
(T) 1.212.326.3650
dgiobbe@jonesday.com

Dorothy Giobbe is a skilled legal leader in the fintech and emerging technology space with an extensive track record of supporting innovative technology projects in the financial services industry. Dorothy has more than a decade of in-house legal experience as a trusted advisor to C-suite leadership regarding blockchain, distributed ledger technology (DLT), crypto assets, quantum computing, machine learning/artificial intelligence, biometrics/digital identity, cybersecurity, government relations, and bank regulation.

Prior to joining Jones Day in 2021, Dorothy served as executive director and assistant general counsel of emerging technology at JPMorgan Chase, where she served as a key advisor to the bank's business leadership on emerging technology initiatives. Dorothy also led legal engagements with state Attorneys General in alignment with consumer and community banking business priorities and strategies. In addition, she managed high-profile regulatory issues and emerging legal risks; reporting and regulatory exams; responses to regulatory actions and inquiries from the Office of the Comptroller of the Currency (OCC), Federal Reserve Board (FRB), and Consumer Financial Protection Bureau (CFPB); and led a team of lawyers responsible for providing legal and strategic guidance to independent control functions involving compliance, risk, audit, and oversight and control.

Dorothy has extensive experience in product liability litigation as well. Early in her career she was seconded, at the client's request, to the in-house litigation department of a New Jersey-based major consumer health care products and pharmaceutical company.

Dorothy also has a deep history of leadership on diversity and inclusion initiatives.

EDUCATION

Brooklyn Law School (J.D. 1999; Editor-in-Chief, Brooklyn Journal of International Law; Awarded full academic scholarship; Member, Moot Court Honor Society; Dean's Merit Scholarship); Boston University (B.S. 1991)

BAR ADMISSIONS

New York, U.S. District Courts for the Southern and Eastern Districts of New York, and U.S. Court of Appeals for the Second Circuit

JONES DAY SPEAKERS



DAVID A. GRUBMAN

Partner

M&A

Private Equity

Pittsburgh

(T) 1.412.394.7223

dgrubman@jonesday.com

For over 20 years, Dave Grubman has represented *Fortune* 500 companies and private equity funds in a wide range of complex corporate transactions. These transactions encompass public and private mergers and acquisitions, joint ventures, and recapitalizations. Dave leads the M&A Practice in the Pittsburgh Office.

Dave represents companies in a broad range of industries. Recently he represented U. S. Steel in the sale of Transtar to an affiliate of Fortress for \$640 million, Shiseido in its \$845 million acquisition of Drunk Elephant, Calgon Carbon (NYSE: CCC) in its \$1.3 billion sale to Kuraray, RTI International (NYSE: RTI) in its \$1.5 billion sale to Alcoa, Wabtec (NYSE: WAB) in its \$11.1 billion merger with GE Transportation, U. S. Steel in an Option Agreement for a potential \$2.4 billion iron ore joint venture with Stelco, NEP Group in its sale to Carlyle Global Partners and 25+ acquisitions with an aggregate deal value in excess of \$1 billion, XIO Group in its \$510 million tender offer for Lumenis, NRG Energy in its \$1.375 billion sale of NRG Yield and NRG's Renewables Platform, Black Box (NYSE: BBOX) in its sale to AGC Networks, and LIXIL Corporation in its \$542 million acquisition of American Standard Brands from Sun Capital.

Dave is a past member of the National Young Leadership Cabinet of the Jewish Federation of North America and the Leadership Pittsburgh Class of 2011. He also serves on the boards of the Humane Animal Rescue of Pittsburgh and the Pittsburgh Zoo & PPG Aquarium.

HONORS & DISTINCTIONS

Acritas "Star Lawyer" (2019–2021)

Chambers USA, Band 1 (2020–2022): clients comment that "he is very hard-working and a gifted negotiator" and "takes the time to understand your business and his advice is tailored to your specific situation"

The Legal Intelligencer, "Most Effective Dealmakers" (2021)

Named a 2022 Northeast Trailblazer by *The American Lawyer*

Best Lawyers in America (2018–2021)

"Rising Star," *Pennsylvania Super Lawyers* (2010–2013)

EDUCATION

University of Pittsburgh (J.D. 1998);
Cornell University (B.S. 1995)

BAR ADMISSIONS

Pennsylvania



LORI HELLKAMP

Partner

Tax

Washington

(T) 1.202.879.3787

lhellkamp@jonesday.com

Lori Hellkamp provides commercial solutions to complex tax issues by taking a creative and practical approach to problem solving. Her practice spans a broad range of areas, including corporate and international tax, M&A, and tax controversy. Lori's practice has a particular emphasis on international tax planning, counseling, and compliance as well as tax-efficient structuring for cross-border transactions and investments. Lori has extensive experience helping clients address issues arising from foreign (inbound) investments into the United States and in the fintech and renewable energy sectors. In addition, Lori regularly advises clients on tax and structuring issues related to cryptocurrencies, NFTs (non-fungible tokens), and other digital assets.

Lori has counseled public and private companies facing a wide variety of multijurisdictional tax issues, both internally and before the Internal Revenue Service. She has helped clients obtain favorable private letter rulings and advance pricing agreements, resolve disputes at Appeals and in Competent Authority proceedings, and navigate complex tax treaty, transfer pricing, withholding, FIRPTA (Foreign Investment in Real Property Tax Act), anti-boycott, and U.S. tax reform issues.

Lori is the chair of the ABA Tax Section's Committee on US Activities of Foreigners & Tax Treaties (USAFTT) and a member of the ABA Tax Section's task force on cryptocurrency. She is also an active member of the D.C. Bar and frequently speaks and publishes on a variety of tax topics. Lori is a board member of the George Washington University-IRS International Annual Tax Institute and the hiring partner for the Washington Office of Jones Day.

EDUCATION

Georgetown University (LL.M. in Taxation 2011); Duke University (J.D. 2008); University of Oxford (M.Phil. 2005); Rice University (B.A. magna cum laude 2002)

BAR ADMISSIONS

District of Columbia, New York, and U.S. Tax Court

GOVERNMENT SERVICE

Legal Externship, Overseas Private Investment Corporation (2008)



STEPHEN D. HIBBARD

Partner

Financial Markets
Technology
Securities Litigation & SEC Enforcement

San Francisco
(T) 1.415.875.5809
sduhbbard@jonesday.com

Steve Hibbard represents U.S. and foreign financial institutions, companies, and individuals in financial litigation in courts across the nation involving securities class actions, merger litigation, derivative actions, and corporate governance disputes. He also represents boards of directors in internal investigations and regularly advises public companies on fiduciary duty and disclosure issues. Steve has handled dozens of SEC, FINRA, DOJ, FTC, or bank regulatory actions. His 30 years experience with complex litigation also includes corporate finance, accounting, antitrust, defamation, copyright, tax, employment, RICO, and unfair business practices claims — in industries ranging from investment banking to venture capital, biotech to pharmaceuticals, and semiconductors to software.

Described by *The Legal 500* as a “hardworking and extremely smart” securities litigator, Steve has led the defense of securities class actions involving the collapse of Enron, the dot.com bust, and the mortgage crisis. He served as lead trial counsel for Countrywide Financial Corporation in defending RMBS claims totaling nearly \$10 billion. He also has represented a global private equity fund and a dozen U.S.-listed Chinese companies. Buyers, sellers, and financial advisors rely on him for merger litigation, including Qatalyst Partners LP in several dozen technology company mergers.

A past president of the Association of Business Trial Lawyers of Northern California, Steve is chairman of the Carnegie Council for Ethics in International Relations, a director of Lawyers Without Borders, and a South Carolina Honors College Partnership Board member. He has spoken and written on securities and merger litigation, corporate governance, and ethics.

HONORS & DISTINCTIONS

Singled out in *The Legal 500* as a “hardworking and extremely smart” securities litigator

Recognized by *Northern California Super Lawyers* for securities litigation every year since 2004

EDUCATION

Yale University (J.D. 1986; Editor, *Yale Law Journal*); University of South Carolina (Baccalaureus, magna cum laude, 1983)

BAR ADMISSIONS

California; New York; United States Supreme Court; U.S. Courts of Appeals for the Second, Fourth, and Ninth Circuits; and U.S. District Courts for the: Northern, Eastern, Central, and Southern Districts of California; Southern and Eastern Districts of New York; and District of Colorado

JONES DAY SPEAKERS



KELSEY A. ISRAEL-TRUMMEL

Partner

Labor & Employment

San Francisco

(T) 1.415.875.5831

kitrummel@jonesday.com

Kelsey Israel-Trummel's practice focuses on representing employers in a variety of labor and employment matters, including wage and hour, discrimination, and wrongful termination matters and in disputes arising under the National Labor Relations Act (NLRA). In particular, she has significant experience with wage and hour class actions and representative lawsuits filed under California's Private Attorneys General Act or PAGA statute. She has represented clients in litigation in state and federal courts, as well as before the National Labor Relations Board (NLRB) and Equal Employment Opportunity Commission (EEOC) and in arbitrations. Her experience includes drafting dispositive motions, brief writing, and discovery management. In addition, she advises clients on compliance with various employment and labor laws.

Kelsey also has experience representing clients in commercial disputes at the trial and appellate levels, as well as in International Chamber of Commerce (ICC) arbitrations. She has contributed to articles on international arbitration and California noncompete laws.

EDUCATION

Harvard University (J.D. cum laude 2011); Rice University (B.A. magna cum laude 2007)

BAR ADMISSIONS

California

CLERKSHIPS

Law Clerk to: Judge Michael Chagares, U.S. Court of Appeals, Third Circuit (2012–2013) and Judge William B. Shubb, U.S. District Court, Eastern District of California (2011–2012)



KA-ON LI

Partner

Intellectual Property
Technology
Health Care & Life Sciences

Silicon Valley
(T) 1.650.739.3916
koli@jonesday.com

Ka-on Li works closely with clients to successfully design, structure, and execute technology and commercial transactions to achieve high-stakes business objectives. She is an experienced intellectual property and technology lawyer whose practice focuses on commercial and licensing transactions for clients active in the technology, medical, pharmaceutical, life sciences, food and beverage, retail, consulting, financial, fashion, consumer goods, telecommunications, education, media, and entertainment fields. She advises both customers and service providers in strategic front-end and back-end contracting. Ka-on drafts and negotiates contracts involving outsourcing, IP commercialization, distribution arrangements, software and cloud-related matters, infrastructure and telecommunications projects, and manufacturing and supply services.

Ka-on has solid experience in assisting emerging and established businesses at a strategic level in U.S. and overseas markets. She has represented software and biotech companies at all stages, from formation to exit. She has drafted and negotiated some of the most significant collaborations and strategic agreements and alliances between industry entrepreneurs, service providers, acquirers, and investors. She has acted for clients on a full range of M&A and financing transactions involving domestic and foreign IP and technology assets on the buy-side and the sell-side, including clients such as SAP, Cardinal Health, The Riverside Company, GE, Verizon, and Blackberry.

Prior to joining Jones Day, Ka-on practiced in Sydney, Australia, where she worked on some of the Asia-Pacific region's most industry-changing and complex technology and infrastructure projects. She was also seconded to Australia's largest telecommunications provider for more than one year to negotiate and implement several large-scale outsourcing arrangements.

Ka-on is a member of the Firm's Diversity, Inclusion and Advancement Committee.

HONORS & DISTINCTIONS

"Top 40 under 40" honoree, *Daily Journal* (2020)

Named in "Women of Influence" list, *Silicon Valley Business Journal* (2020)

"Rising Star" in technology, *Law360* (2019)

"40 under 40" honoree, *Silicon Valley Business Journal* (2019)

EDUCATION

University of Sydney (LL.B. Hons. 2006; B.A. in Modern History and Sociology 2004); University of California, Los Angeles (Exchange program/study abroad, 2003–2004; Dean's Honors List)

LANGUAGES

English (native) and fluent in spoken Cantonese

BAR ADMISSIONS

California (USA) and New South Wales (Australia)

CLERKSHIPS

Law Clerk to the Honorable Justice George Alfred Palmer, Equity Division, Supreme Court of New South Wales (2006–2008)



JERRY C. LING

Partner

Cybersecurity, Privacy & Data Protection
Business & Tort Litigation
Investigations & White Collar Defense

San Francisco
(T) 1.415.875.5890
jling@jonesday.com

Jerry Ling has extensive experience advising multinationals on issues relating to cybersecurity resilience, data privacy, and data breach incident response. Jerry has directed forensic investigations into breach and ransomware events and has advised management and boards of directors of public companies on strategies for notice, disclosure, and incident response.

Jerry was previously based in Shanghai for 10 years and regularly handles complex cross-border disputes and internal investigations in the United States and Asia. Jerry has earned multiple distinctions for his work leading high-stakes investigations into the most significant forms of alleged corporate misconduct, ranging from cybersecurity fraud and misrepresentations to violations of the Foreign Corrupt Practices Act (FCPA). Notably, he has recently assisted public companies in obtaining declinations from U.S. government authorities after self-disclosing alleged FCPA, False Claims Act (FCA), and other compliance violations.

Jerry also leads risk assessments and compliance training and counsels clients with respect to their compliance programs and conducting compliance-focused due diligence for global acquisitions. This includes advising on compliance with Chinese laws, including China's state secrets, data security, and data privacy laws.

Jerry provides pro bono services to asylum applicants escaping violence in Central America and to domestic abuse victims in the Bay Area.

HONORS & DISTINCTIONS

The Legal 500 Asia Pacific — top-tier recommendation: China: dispute resolution

Chambers Asia-Pacific — recognized in the area of corporate investigation, where he attracts plaudits from numerous sources, with one revealing that “he’s thorough, he’s practical, he’s a very good investigator, and he’s client-centric,” while another simply says, “I think he’s fantastic”

EDUCATION

Harvard University (J.D. magna cum laude 2003); Dartmouth College (A.B. in Biology magna cum laude 2000)

LANGUAGES

Mandarin

BAR ADMISSIONS

California; Hawaii; U.S. District Courts for the Central, Eastern, Northern, and Southern Districts of California and District of Hawaii; and U.S. Court of Appeals for the Ninth Circuit

CLERKSHIPS

Law Clerk to the Honorable Richard R. Clifton, United States Court of Appeals, Ninth Circuit (2003–2004)



TERESA A. MALONEY

Partner

Tax

San Francisco

(T) 1.415.875.5789

tmaloney@jonesday.com

Terry Maloney has more than 30 years of experience advising a broad array of clients on complex federal income tax issues. She has in-depth experience representing sovereign wealth funds (SWFs) and has represented SWFs in billions of dollars of investments in U.S. assets, including investments in stocks, securities, private equity funds, real estate funds, lending funds, and other types of assets. Terry has handled transactions for foreign and domestic clients in a wide range of areas, including private equity, M&A, real estate investments trusts (REITs), and partnerships, with particular emphasis on planning for inbound investment in U.S. real estate.

Terry's experience in the past year illustrates the scope of her practice. In addition to representing foreign governments and foreign pensions in U.S. investments, she has assisted with the formation of real estate funds and REITs, provided tax advice to sponsors of private equity funds, and worked on a number of public offerings of a REIT securities. Terry has also formed credit funds, counseled tax-exempt clients in acquisitions in the health care industry, and worked with mortgage REITs and other lenders to structure financing transactions and securitizations.

Terry's focus for the past several years has been the U.S. taxation of inbound investments, particularly the taxation of foreign governments. She has written extensively on the subject, as well as on the tax aspects of fund formation and other topics. She is a member of the American Bar Association (Tax Section) and the State Bar of California.

EDUCATION

Cornell University (J.D. magna cum laude 1984); The Catholic University of America (B.A. 1981; Phi Beta Kappa)

BAR ADMISSIONS

California

JONES DAY SPEAKERS



JOSEPH MELNIK

Partner

Intellectual Property
Technology

Silicon Valley
(T) 1.650.687.4151
jmelnik@jonesday.com

Joe Melnik's practice is focused on technology licensing, technology commercialization, and other technology-related transactions. Joe counsels clients on complex transactions related to a broad range of technologies including software, semiconductors, energy, data and network security, and consumer devices. He negotiates and structures license agreements, joint ventures, joint development agreements, strategic alliances, services, supply, and various other agreements for domestic and global projects. Joe also advises companies of all sizes on the development and implementation of strategies for maximizing the benefits of technology transactions; advising on intellectual property issues that arise in connection with corporate transactions, such as mergers and acquisitions; and assisting clients in developing domestic and international product commercialization strategies that utilize intellectual property positions to protect and expand market share.

Joe also represents clients in patent litigation, license disputes, and post-grant proceedings. He has successfully represented companies in patent cases relating to a wide variety of technologies, including cryptography, smart cards, biometrics, cellular telephony, SMS, computer networking, wireless communications, semiconductors, database technologies, and financial transactions. In addition, he frequently represents companies in high-stakes licensing disputes in a broad range of technology areas and has been lead counsel on numerous IPR proceedings before the Patent Trial and Appeal Board.

Joe's practice further includes the development and management of patent portfolios, freedom-to-practice opinions, and strategic counseling. In this role, he counsels clients developing robust intellectual property portfolios, mining portfolios for key assets, and managing a company's intellectual capital to maximize commercial benefits while minimizing risks and costs.

EDUCATION

Case Western Reserve University (J.D. 1994); The Ohio State University (B.S. in Mathematics summa cum laude 1991)

BAR ADMISSIONS

Ohio, Pennsylvania, California, and registered to practice before the U.S. Patent and Trademark Office



LAURA S. PRUITT

Partner

Financial Markets

Washington

(T) 1.202.879.3625

lpruitt@jonesday.com

Laura Pruitt's breadth of experience, including more than six years of service with the U.S. Securities and Exchange Commission, gives her an in-depth perspective into financial regulatory law. She counsels on securities law and market regulation issues, with particular emphasis on broker-dealer registration and compliance, alternative trading systems (ATSs) and equity trading, derivatives, investment adviser regulation, and transfer agents, data privacy, and anti-money laundering rules.

Laura regularly helps clients determine if they should be registered as broker-dealers and assists in registering broker-dealers with the SEC, self-regulatory organizations (SROs), and the Financial Institution Regulatory Authority (FINRA) and with obtaining approvals for changes of control and changes to business operations. She advises on compliance with Regulations NMS, SHO, and S-P, as well as SRO trading rules; advises on M&A transactions involving regulated entities; represents ATSs with required filings and issues arising under Regulation ATS; and counsels investment advisers and transfer agents on regulatory issues. She also represents clients in connection with regulatory examinations and enforcement actions.

During her tenure at the SEC, Laura worked on numerous rulemaking initiatives and interpretations, including those concerning electronic delivery of required disclosure documents, ATSs, the penny stock rules, options disclosure documents, Exchange Act Rule 14a-8, OTC derivatives dealers, rules implementing the provisions of the Gramm-Leach-Bliley Act, soft dollars under Exchange Act Section 28(e), and finders-related issues.

At the start of her career as a litigator in New York, Laura represented financial firms in securities class actions and hostile takeovers and represented clients in antitrust matters, among others.

HONORS & DISTINCTIONS

Recognized as a top practitioner in *Chambers USA* since 2010 for financial services regulation: broker dealer (compliance) — nationwide category

The Best Lawyers in America — securities/capital markets law (2018)

EDUCATION

Columbia University (J.D. 1987);

Harvard University (A.B. 1984)

BAR ADMISSIONS

District of Columbia and New York

GOVERNMENT SERVICE

Served with the U.S. Securities and Exchange Commission in the following positions: Special Counsel, Office of Chief Counsel, Division of Market Regulation (now the Division of Trading & Markets) (1998–2001) and Senior Counsel, Office of General Counsel (1994–1997)

JONES DAY SPEAKERS



JEFF RABKIN

Partner

Cybersecurity, Privacy & Data Protection
State Attorney General Enforcement,
Investigations & Litigation
Business & Tort Litigation
Investigations & White Collar Defense
Technology

San Francisco/Silicon Valley
(T) 1.415.875.5850 / 1.650.739.3954
jrabkin@jonesday.com

Jeff Rabkin assists businesses around the world with government and internal investigations, regulatory proceedings, and private disputes. He also advises in-house counsel, corporate executives, and independent directors on issues relating to the intersection of law and technology, including cybersecurity resilience and response as well as digital commerce.

Jeff joined Jones Day in 2015 from the Office of the California Attorney General, where he was a member of Kamala D. Harris' leadership team. In that role, he was responsible for oversight of the California DOJ's cybercrime and privacy enforcement units and the development of new technology for law enforcement throughout California. Before joining the California DOJ, Jeff was a vice president at a cybersecurity consulting firm. He also served as an Assistant U.S. Attorney for eight years in New York and San Francisco, where he represented the United States in hundreds of federal criminal matters, led numerous high-profile, sensitive investigations and prosecutions involving corporate fraud, public corruption, and other types of white collar crime. He also was a Deputy City Attorney for San Francisco. Jeff has tried more than 25 cases to verdict in federal and state courts.

HONORS & DISTINCTIONS

Chair, Cybersecurity Committee,
Cybersecurity and Privacy Section,
Bar Association of San Francisco (BASF)
(2015–2019)

Appointed by Judge Shira Scheindlin in
2004 as Special Master in class action
lawsuits relating to technology IPOs

Santa Clara University *High Technology
Law Journal* Award for Excellence in
Public Policy

Member, International Association of
Privacy Professionals (IAPP)

EDUCATION

Columbia University (J.D. 1996); Harvard
University (B.A. cum laude 1991)

BAR ADMISSIONS

California, U.S. District Courts for the
Northern District of California and District
of Arizona, United States Supreme Court,
and U.S. Courts of Appeals for the Second
and Ninth Circuits

CLERKSHIPS

Law Clerk to Judge Shira A. Scheindlin,
U.S. District Court, Southern District of New
York (1996–1997)

GOVERNMENT SERVICE

Special Assistant Attorney General for Law
and Technology, Office of the Attorney
General, California Department of Justice
(2013–2015); Assistant United States
Attorney, Brooklyn, New York and San
Francisco, California (2004–2011); Deputy
City Attorney, San Francisco City Attorney's
Office (2000–2004)



MARK W. RASMUSSEN

Partner

Financial Markets
Business & Tort Litigation
Securities Litigation & SEC Enforcement
Technology

Dallas

(T) 1.214.220.3939

mrasmussen@jonesday.com

Mark Rasmussen is a seasoned litigator and investigator with more than 15 years of experience representing clients in complex litigation and regulatory matters.

Since 2016, Mark has advised clients on cryptocurrencies, blockchain technology, and fintech matters, including initial coin offerings (ICOs) and token issuances, money transmitter and virtual currency regulations, and litigation. In 2018, he was appointed by Chief Judge Barbara Lynn, of the Northern District of Texas, to be the first-ever receiver in a Securities and Exchange Commission (SEC) enforcement action involving an ICO promoter. In addition, Mark is coeditor and coauthor of the book *Blockchain for Business Lawyers* and is a frequent speaker on legal issues related to blockchain technology.

Mark actively represents clients in bankruptcy litigation, securities and consumer class actions, antitrust matters, derivative investigations, fiduciary duty claims, merger disputes, and contract disputes. In addition, while at a prior firm, he helped win a \$22 million jury verdict (plus \$5 million in punitive damages) on behalf of a technology start-up company in a trade secret case that received significant publicity. Mark also has substantial experience with internal investigations and regulatory investigations involving the SEC, Commodity Futures Trading Commission (CFTC), Department of Justice (DOJ), and state securities regulators (including the Texas State Securities Board).

Mark is also committed to pro bono service. Some of his matters include obtaining asylum for a monk and green cards for abused women under the Violence Against Women Act. He also helped an Hasidic Jewish inmate challenge prison rules under the First Amendment.

HONORS & DISTINCTIONS

Recognized by *The National Law Journal* in its inaugural list (2018) as a Trailblazer in the Cryptocurrency, Blockchain, and FinTech field

Named a “Rising Star” (2016) by the editors of *Texas Super Lawyers Magazine*

EDUCATION

Columbia University (J.D. 2005; Harlan Fiske Stone Scholar; Articles Editor, *Journal of Transnational Law*); Brigham Young University (B.A. magna cum laude 2001)

BAR ADMISSIONS

Texas; New York; U.S. District Courts for the Eastern, Northern, and Southern Districts of Texas and Eastern and Southern Districts of New York; and U.S. Court of Appeals for the Third Circuit

**CAMERON A. REESE**

Partner

Private Equity,
TechnologySan Diego
(T) 1.858.314.1192
creese@jonesday.com

Cameron Reese is an experienced corporate lawyer with a practice focused on mergers and acquisitions and venture capital transactions. Cameron regularly represents private equity funds, emerging companies, venture capital firms, institutional investors, and corporate acquirors in structuring and negotiating a wide range of domestic and cross-border transactions.

Cameron also represents private equity funds in connection with acquisitions and divestitures and provides counsel for many of their portfolio companies. He has experience with leveraged buyout transactions, minority investments and spin-out transactions, and has led transactions on behalf of private equity funds in a number of industry sectors, including health care, life sciences, and technology. The private equity funds with which Cameron has worked include The Riverside Company, Resilience Capital Partners, and Morgenthaler Partners.

Additionally, Cameron has an active emerging companies practice representing both technology and life science companies throughout their entire life cycle, including providing counsel and advise with respect to corporate formation, preferred stock and convertible note financing transactions, corporate governance, strategic relationships, equity incentive arrangements, and mergers and acquisitions. He also advises a number of venture capital and strategic corporate investors in connection with preferred stock financing and joint venture transactions.

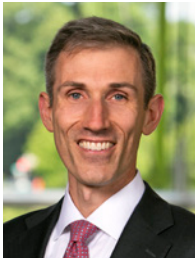
EDUCATION

Brigham Young University (J.D. cum laude 2004; Note and Comment Editor, Law Review; B.A. in Economics 2001)

BAR ADMISSIONS

California

JONES DAY SPEAKERS



SCHUYLER J. SCHOUTEN

Partner

Government Regulation
Technology

San Diego/Washington
(T) 1.858.314.1160/1.202.879.3844
sschouten@jonesday.com

Schuyler Schouten counsels and represents clients in international trade, foreign investment, and national security matters and on issues involving regulation of novel and emerging technologies. He draws on government and private sector experience encompassing litigation, transactions, and crisis management.

Schuyler has extensive experience, in and out of government, with the laws, regulations, and Presidential directives affecting international transactions and supply chains. He represents clients in reviews by the Committee on Foreign Investment in the United States (CFIUS) and helps assess and design deals to mitigate CFIUS risks. He advises on sanctions administered by the Office of Foreign Assets Control (OFAC), including by vetting partners, reviewing compliance programs, and drafting license requests, and advises on tariffs, Customs and Border Protection (CBP) import restrictions, and Defense Production Act (DPA) orders. These representations have involved apparel, energy, real estate, pharmaceutical, food, software, satellite, and critical infrastructure companies. Schuyler is familiar with U.S. government perspectives on these and other sectors.

Schuyler joined Jones Day from the White House, where he was Senior Associate Counsel to the President and Deputy Legal Advisor to the National Security Council (NSC), working with lawyers and policymakers at nearly every federal government agency. He worked in the New York and Washington offices of a major law firm and was an aide to former Secretary of State Henry Kissinger. Most recently, he collaborated with Kissinger, Eric Schmidt, and Daniel Huttenlocher on the book *The Age of AI: And Our Human Future*. Schuyler is a member of the Council on Foreign Relations.

EDUCATION

Harvard University (J.D. 2007; Finalist, Ames Moot Court Competition); Yale University (B.A. in History magna cum laude 2003; Phi Beta Kappa); Middlebury College Language School (Mandarin Chinese immersion program, Summer 2001)

LANGUAGES

Chinese

BAR ADMISSIONS

California, District of Columbia, and New York

GOVERNMENT SERVICE

Deputy Legal Advisor, National Security Council (2018–2019) and Special Assistant to the President and Senior Associate Counsel to the President, White House Counsel's Office (2017–2019)



JOSHUA B. STERLING

Partner

Financial Markets
Investigations & White Collar Defense

Washington
(T) 1.202.879.3769
jsterling@jonesday.com

Josh Sterling is a leading practitioner in commodities and derivatives law. He helps banks, fintech companies, corporations, and several of the world's largest trading platforms successfully address enforcement, regulatory, and transactional matters that are of strategic importance to their businesses.

Josh's practical advice is informed by his tenure in leadership at the Commodity Futures Trading Commission (CFTC), the primary U.S. regulator of the derivatives markets. At the CFTC, Josh played an instrumental role in completing the remaining rulemakings required by the Dodd-Frank Act, as well as in charging and settling several groundbreaking enforcement actions.

As Director of the CFTC's Market Participants Division, Josh oversaw the 3,300-plus banks, intermediaries, and asset managers registered with the agency to trade derivatives in U.S. markets. He was responsible for the CFTC's examination, rulemaking, and enforcement referral programs governing those firms. Josh also was the federal official responsible for oversight of the National Futures Association (NFA), the self-regulatory body for CFTC-registered firms and individuals. For his record-setting accomplishments at the CFTC, Josh received the Chairman's Award for Excellence in Management.

Drawing on his experience regulating digital asset derivatives, Josh helps fintech clients pursue regulatory approvals and new product and business initiatives through engagement with the regulators and by executing on strategic business initiatives.

Josh has extensive experience representing clients in CFTC enforcement investigations, as well as in examinations of their trading activities and regulatory compliance brought by NFA and derivatives exchanges. He has successfully resolved several cases brought by the CFTC against corporate and individual defendants.

HONORS & DISTINCTIONS

The Legal 500 United States: recognized as an "excellent attorney able to provide highly customized advice"

CFTC Chairman's Award for Excellence in Management (2020)

Co-Chairman of the Derivatives Subcommittee of the DC Bar Corporation, Finance and Securities Law Community

Member, Capital Markets Strategic Litigation Advisory Committee, U.S. Chamber of Commerce

EDUCATION

University of Pennsylvania (J.D. 2001);
Vanderbilt University (B.A. magna cum laude 1998)

BAR ADMISSIONS

District of Columbia and New York

GOVERNMENT SERVICE

Director, Market Participants Division, Commodity Futures Trading Commission (2019–2021)

JONES DAY SPEAKERS



RITA J. YOON

Partner

Intellectual Property
Antitrust & Competition Law

Chicago
(T) 1.312.269.4261
ryoon@jonesday.com

Rita Yoon focuses her practice on high-stakes IP litigation and International Trade Commission (ITC) investigations. With seven trials in six years, clients look to Rita for her winning litigation strategies. She has successfully represented the largest tech companies in the world, including in the fintech, banking, internet, software, smartphone, semiconductor, wireless communications, automotive, and biotech industries.

Rita has significant experience litigating software patents — having represented amicus curiae in the game-changing Supreme Court case, *Alice Corp. v. CLS Bank Int'l*, 134 S. Ct. 2347 (2014). She is active in all phases of litigation from pre-lawsuit investigations through trial and appeal to the Federal Circuit and the United States Supreme Court.

Rita also was selected as a secondee attorney to one of the world's largest semiconductor companies. In addition to litigation, Rita counsels clients on patent monetization strategies, where she has represented a diverse range of clients in the automotive, software, wireless communications, LED television, medical device, and sports equipment industries.

EDUCATION

Northwestern University (J.D. 2008; Arlyn Miner Book Award for legal writing); University of Southern California (B.A. in Journalism 1997; Resident Honors Program)

BAR ADMISSIONS

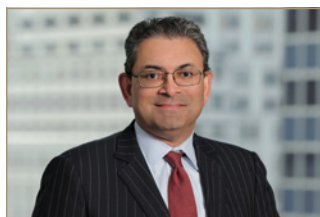
Illinois, U.S. Supreme Court, U.S. Courts of Appeals for the Federal and Third Circuits, and U.S. District Courts for the Northern District of Illinois and Eastern District of Texas

JONES DAY GLOBAL TEAM

United States



Abradat Kamalpour
Partner, Architect
FinAccelerate
San Francisco



Jayant W. Tambe
Partner, Practice Leader
Financial Markets
New York



Brett P. Barragate
Partner, Chair of Americas
Region Financial Markets
Practice
New York



David C. Kiernan
Partner-in-Charge
Northern California
San Francisco/Silicon Valley



Karen P. Hewitt
Partner-in-Charge
California, Region
San Diego



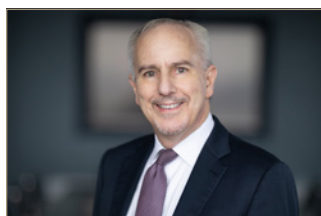
Timothy Curry
Partner
Silicon Valley/San Francisco



Dean C. Bachus
Partner
Chicago



Nathan S. Brownback
Of Counsel
Washington



Richard DeNatale
Partner
San Francisco



Dorothy N. Giobbe
Of Counsel
New York



David A. Grubman
Partner
Pittsburgh



Lori Hellkamp
Partner
Washington



Stephen D. Hibbard
Partner
San Francisco



Kelsey A. Israel-Trummel
Partner
San Francisco



Ka-on Li
Partner
Silicon Valley



Jerry C. Ling
Partner
San Francisco

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JONES DAY GLOBAL TEAM

United States



Teresa A. Maloney
Partner
San Francisco



Joseph Melnik
Partner
Silicon Valley



Laura S. Pruitt
Partner
Washington



Jeff Rabkin
Partner
San Francisco/Silicon Valley



Mark W. Rasmussen
Partner
Dallas



Cameron A. Reese
Partner
San Diego



Schuyler J. Schouten
Partner
Washington



Joshua B. Sterling
Partner
Washington



Craig A. Waldman
Partner, Practice Leader
Antitrust & Competition Law
Washington



Samuel L. Walling
Partner
Minneapolis



Rita J. Yoon
Partner
Chicago



John Paul Putney
Associate
Pittsburgh



Collin L. Waring
Associate
Dallas

JONES DAY GLOBAL TEAM

EMEA



Renaud Bonnet
Practice Leader
Private Equity
Paris



Alban Caillemer Du Ferrage
Partner
Paris



Giles P. Elliott
Partner
London



Nima Fath
Of Counsel
Dubai



Leon Ferera
Partner
London



Dr. Michael R. Fischer
Partner
Frankfurt



Marco Frattini
Partner
Milan



Philippe Goutay
Partner
Paris



Jean-Gabriel Griboul
Partner
Paris



Lewis Grimm
Partner
London



Olivier Haas
Partner
Paris



Iván Martín-Babron
Of Counsel
Madrid



Edward J. Nalbantian
Of Counsel
London/Paris



Natalia Sauszyn
Of Counsel
Paris



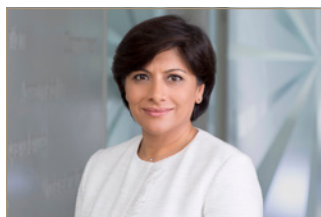
Patrick G. Stafford
Practice Leader
Private Equity
London



Dr. Nick Wittek
Partner
Frankfurt

JONES DAY GLOBAL TEAM

Asia/Pacific



Sushma Jobanputra
Partner-in-Charge Singapore
Singapore



Daniel Moloney
Partner
Melbourne



Hemang Shah
Partner
Sydney



Dr. Wilson L.K. Sung
Of Counsel
Hong Kong

Latin America



Luis Riesgo
Partner-in-Charge
Spain/Latin America Region
and Partner-in-Charge
São Paulo Office
São Paulo



Artur Badra
Of Counsel
São Paulo/Madrid



Guillermo Larrea
Of Counsel
Mexico City



Fernando Pastore
Associate
São Paulo



web: www.finaccelerate.com • email: finaccelerate@jonesday.com